

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	3	4	-25%	49	55	-11%	3	4	-25%
Units Reported Sold	0	2	-100%	18	24	-25%	0	2	-100%
Sell / List Ratio	0%	50%		37%	44%		0%	50%	
Reported Sales Dollars	\$0	\$489,100	-100%	\$6,275,000	\$7,656,000	-18%	\$0	\$489,100	-100%
Average Sell Price / Unit		\$244,550		\$348,611	\$319,000	9%		\$244,550	
Median Sell Price				\$350,000					
Sell Price / List Price		84%		94%	88%			84%	
Days to Sell		142		74	78	-6%		142	
Active Listings	14	13							
<b>Single Family (Acreage) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	4	5	-20%	64	61	5%	4	5	-20%
Units Reported Sold	1	2	-50%	31	23	35%	1	2	-50%
Sell / List Ratio	25%	40%		48%	38%		25%	40%	
Reported Sales Dollars	\$600,000	\$745,000	-19%	\$13,906,105	\$10,978,500	27%	\$600,000	\$745,000	-19%
Average Sell Price / Unit	\$600,000	\$372,500	61%	\$448,584	\$477,326	-6%	\$600,000	\$372,500	61%
Median Sell Price	\$600,000			\$411,500			\$600,000		
Sell Price / List Price	94%	94%		94%	94%		94%	94%	
Days to Sell	240	72	236%	73	65	13%	240	72	236%
Active Listings	15	13							
<b>Single Family (Waterfront) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	1	-100%	0	4	-100%	0	1	-100%
Units Reported Sold	0	1	-100%	1	1	0%	0	1	-100%
Sell / List Ratio		100%			25%			100%	
Reported Sales Dollars	\$0	\$350,000	-100%	\$165,000	\$350,000	-53%	\$0	\$350,000	-100%
Average Sell Price / Unit		\$350,000		\$165,000	\$350,000	-53%		\$350,000	
Median Sell Price				\$165,000					
Sell Price / List Price		78%		87%	78%			78%	
Days to Sell		118		227	118	92%		118	
Active Listings	0	2							
<b>Single Family (Strata) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	4	0		19	14	36%	4	0	
Units Reported Sold	0	0		3	1	200%	0	0	
Sell / List Ratio	0%			16%	7%		0%		
Reported Sales Dollars	\$0	\$0		\$352,000	\$77,500	354%	\$0	\$0	
Average Sell Price / Unit				\$117,333	\$77,500	51%			
Median Sell Price				\$101,000					
Sell Price / List Price				86%	97%				
Days to Sell				72	6	1100%			
Active Listings	7	5							

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<b>Single Family (Modular/Prefab) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	1	0		3	0		1	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio	0%			33%			0%		
Reported Sales Dollars	\$0	\$0		\$115,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$115,000					
Median Sell Price				\$115,000					
Sell Price / List Price				89%					
Days to Sell				73					
Active Listings	1	0							
<b>Condo (Apartment) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Townhouse) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

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<b>Half Duplex - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	3	-100%	0	0	
Sell / List Ratio					150%				
Reported Sales Dollars	\$0	\$0		\$0	\$801,900	-100%	\$0	\$0	
Average Sell Price / Unit					\$267,300				
Median Sell Price									
Sell Price / List Price					90%				
Days to Sell					48				
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$219,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$219,000					
Median Sell Price				\$219,000					
Sell Price / List Price				78%					
Days to Sell				83					
Active Listings	0	1							
<b>Manufactured/Mobile on Pad - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	2	1	100%	31	36	-14%	2	1	100%
Units Reported Sold	1	1	0%	13	17	-24%	1	1	0%
Sell / List Ratio	50%	100%		42%	47%		50%	100%	
Reported Sales Dollars	\$75,000	\$140,000	-46%	\$1,101,439	\$1,435,500	-23%	\$75,000	\$140,000	-46%
Average Sell Price / Unit	\$75,000	\$140,000	-46%	\$84,726	\$84,441	0%	\$75,000	\$140,000	-46%
Median Sell Price	\$75,000			\$77,500			\$75,000		
Sell Price / List Price	94%	89%		91%	83%		94%	89%	
Days to Sell	133	180	-26%	72	134	-46%	133	180	-26%
Active Listings	10	7							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		2	3	-33%	0	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio				100%	33%				
Reported Sales Dollars	\$0	\$0		\$1,970,000	\$460,000	328%	\$0	\$0	
Average Sell Price / Unit				\$985,000	\$460,000	114%			
Median Sell Price				\$1,450,000					
Sell Price / List Price				92%	100%				
Days to Sell				181	137	32%			
Active Listings	1	1							
<b>Lots - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	4	-100%	0	0	
Units Reported Sold	0	0		0	3	-100%	0	0	
Sell / List Ratio					75%				
Reported Sales Dollars	\$0	\$0		\$0	\$210,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$70,000				
Median Sell Price									
Sell Price / List Price					73%				
Days to Sell					64				
Active Listings	0	0							
<b>Lots (Strata) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Waterfront) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							

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<b>Acreage - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	4	2	100%	37	27	37%	4	2	100%
Units Reported Sold	1	1	0%	3	8	-62%	1	1	0%
Sell / List Ratio	25%	50%		8%	30%		25%	50%	
Reported Sales Dollars	\$225,000	\$180,000	25%	\$705,000	\$2,305,500	-69%	\$225,000	\$180,000	25%
Average Sell Price / Unit	\$225,000	\$180,000	25%	\$235,000	\$288,188	-18%	\$225,000	\$180,000	25%
Median Sell Price	\$225,000			\$225,000			\$225,000		
Sell Price / List Price	100%	90%		98%	92%		100%	90%	
Days to Sell	148	37	300%	52	52	1%	148	37	300%
Active Listings	31	5							
<b>Acreage (Waterfront) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	3	0		12	6	100%	3	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio	0%			8%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$368,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$368,000					
Median Sell Price				\$368,000					
Sell Price / List Price				97%					
Days to Sell				49					
Active Listings	9	0							
<b>ICI (Business) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		2	4	-50%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	3							
<b>ICI (Commercial) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	2	2	0%	7	10	-30%	2	2	0%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%	0%		0%	10%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$2,400,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$2,400,000				
Median Sell Price									
Sell Price / List Price					82%				
Days to Sell					755				
Active Listings	4	3							

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<b>ICI (Industrial) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		3	4	-25%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				33%	0%				
Reported Sales Dollars	\$0	\$0		\$420,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$420,000					
Median Sell Price				\$420,000					
Sell Price / List Price				94%					
Days to Sell				3					
Active Listings	1	2							
<b>ICI (Miscellaneous) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	1	-100%	7	17	-59%	0	1	-100%
Units Reported Sold	0	1	-100%	1	1	0%	0	1	-100%
Sell / List Ratio		100%		14%	6%			100%	
Reported Sales Dollars	\$0	\$1,125,000	-100%	\$2,180,000	\$1,125,000	94%	\$0	\$1,125,000	-100%
Average Sell Price / Unit		\$1,125,000		\$2,180,000	\$1,125,000	94%		\$1,125,000	
Median Sell Price				\$2,180,000					
Sell Price / List Price		96%		91%	96%			96%	
Days to Sell		113		9	113	-92%		113	
Active Listings	3	9							
<b>ICI (Multi-Family) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		4	3	33%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	33%				
Reported Sales Dollars	\$0	\$0		\$0	\$320,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$320,000				
Median Sell Price									
Sell Price / List Price					88%				
Days to Sell					68				
Active Listings	1	2							
<b>ICI (Leases) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	5	1	400%	14	12	17%	5	1	400%
Units Reported Sold	0	2	-100%	3	3	0%	0	2	-100%
Sell / List Ratio	0%	200%		21%	25%		0%	200%	
Reported Sales Dollars	\$0	\$83,700	-100%	\$195,965	\$148,152	32%	\$0	\$83,700	-100%
Average Sell Price / Unit		\$41,850		\$65,322	\$49,384	32%		\$41,850	
Median Sell Price				\$23,520					
Sell Price / List Price		100%		100%	100%			100%	
Days to Sell		98		136	254	-47%		98	
Active Listings	8	5							

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<b>Total - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	28	17	65%	260	264	-2%	28	17	65%
Units Reported Sold	3	10	-70%	79	87	-9%	3	10	-70%
Sell / List Ratio	11%	59%		30%	33%		11%	59%	
Reported Sales Dollars	\$900,000	\$3,112,800	-71%	\$27,972,509	\$28,268,052	-1%	\$900,000	\$3,112,800	-71%
Average Sell Price / Unit	\$300,000	\$311,280	-4%	\$354,082	\$324,920	9%	\$300,000	\$311,280	-4%
Median Sell Price	\$225,000			\$330,105			\$225,000		
Sell Price / List Price	96%	91%		93%	89%		96%	91%	
Days to Sell	174	107	62%	77	96	-20%	174	107	62%
Active Listings	106	72							

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<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Bowser/Deep Bay</b>									
Units Listed	7	5	40%	64	52	23%	7	5	40%
Units Reported Sold	1	0		22	15	47%	1	0	
Sell / List Ratio	14%	0%		34%	29%		14%	0%	
Reported Sales Dollars	\$300,000	\$0		\$6,965,400	\$4,811,000	45%	\$300,000	\$0	
Average Sell Price / Unit	\$300,000			\$316,609	\$320,733	-1%	\$300,000		
Median Sell Price	\$300,000			\$335,000			\$300,000		
Sell Price / List Price	88%			92%	92%		88%		
Days to Sell	101			83	80	4%	101		
Active Listings	20	12							
<b>Single Family (Acreage) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	2	-100%	2	11	-82%	0	2	-100%
Units Reported Sold	0	0		3	4	-25%	0	0	
Sell / List Ratio		0%		150%	36%			0%	
Reported Sales Dollars	\$0	\$0		\$980,000	\$1,742,000	-44%	\$0	\$0	
Average Sell Price / Unit				\$326,667	\$435,500	-25%			
Median Sell Price				\$344,000					
Sell Price / List Price				90%	93%				
Days to Sell				52	74	-30%			
Active Listings	0	2							
<b>Single Family (Waterfront) - Z5 Bowser/Deep Bay</b>									
Units Listed	3	1	200%	33	34	-3%	3	1	200%
Units Reported Sold	0	0		12	5	140%	0	0	
Sell / List Ratio	0%	0%		36%	15%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$6,828,000	\$2,310,000	196%	\$0	\$0	
Average Sell Price / Unit				\$569,000	\$462,000	23%			
Median Sell Price				\$485,000					
Sell Price / List Price				92%	92%				
Days to Sell				103	71	44%			
Active Listings	10	11							
<b>Single Family (Strata) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	2	-100%	1	9	-89%	0	2	-100%
Units Reported Sold	0	1	-100%	2	3	-33%	0	1	-100%
Sell / List Ratio		50%		200%	33%			50%	
Reported Sales Dollars	\$0	\$368,000	-100%	\$748,000	\$962,500	-22%	\$0	\$368,000	-100%
Average Sell Price / Unit		\$368,000		\$374,000	\$320,833	17%		\$368,000	
Median Sell Price				\$384,000					
Sell Price / List Price		92%		97%	95%			92%	
Days to Sell		139		120	109	11%		139	
Active Listings	0	2							



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<b>Single Family (Modular/Prefab) - Z5 Bowser/Deep Bay</b>									
Units Listed	2	0		4	1	300%	2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							
<b>Condo (Apartment) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		2	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		3	8	-62%	0	0	
Units Reported Sold	0	1	-100%	2	2	0%	0	1	-100%
Sell / List Ratio				67%	25%				
Reported Sales Dollars	\$0	\$313,500	-100%	\$634,500	\$631,000	1%	\$0	\$313,500	-100%
Average Sell Price / Unit		\$313,500		\$317,250	\$315,500	1%		\$313,500	
Median Sell Price				\$317,500					
Sell Price / List Price		99%		98%	99%			99%	
Days to Sell		39		99	23	330%		39	
Active Listings	1	2							
<b>Condo (Townhouse) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							

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<b>Half Duplex - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$34,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$34,500					
Median Sell Price				\$34,500					
Sell Price / List Price				86%					
Days to Sell				53					
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots - Z5 Bowser/Deep Bay</b>									
Units Listed	0	2	-100%	6	17	-65%	0	2	-100%
Units Reported Sold	0	0		2	3	-33%	0	0	
Sell / List Ratio		0%		33%	18%			0%	
Reported Sales Dollars	\$0	\$0		\$288,000	\$429,000	-33%	\$0	\$0	
Average Sell Price / Unit				\$144,000	\$143,000	1%			
Median Sell Price				\$175,000					
Sell Price / List Price				85%	91%				
Days to Sell				233	18	1219%			
Active Listings	3	6							
<b>Lots (Strata) - Z5 Bowser/Deep Bay</b>									
Units Listed	1	13	-92%	2	27	-93%	1	13	-92%
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio	0%	0%		0%	7%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$222,400	-100%	\$0	\$0	
Average Sell Price / Unit					\$111,200				
Median Sell Price									
Sell Price / List Price					90%				
Days to Sell					78				
Active Listings	1	13							
<b>Lots (Waterfront) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		2	4	-50%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				50%	25%				
Reported Sales Dollars	\$0	\$0		\$65,000	\$85,000	-24%	\$0	\$0	
Average Sell Price / Unit				\$65,000	\$85,000	-24%			
Median Sell Price				\$65,000					
Sell Price / List Price				93%	92%				
Days to Sell				89	44	102%			
Active Listings	0	2							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$450,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$450,000					
Median Sell Price				\$450,000					
Sell Price / List Price				86%					
Days to Sell				217					
Active Listings	0	1							
<b>Acreage (Waterfront) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Multi-Family) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Leases) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Bowser/Deep Bay</b>									
Units Listed	13	25	-48%	125	170	-26%	13	25	-48%
Units Reported Sold	1	2	-50%	46	35	31%	1	2	-50%
Sell / List Ratio	8%	8%		37%	21%		8%	8%	
Reported Sales Dollars	\$300,000	\$681,500	-56%	\$16,993,400	\$11,192,900	52%	\$300,000	\$681,500	-56%
Average Sell Price / Unit	\$300,000	\$340,750	-12%	\$369,422	\$319,797	16%	\$300,000	\$340,750	-12%
Median Sell Price	\$300,000			\$345,000			\$300,000		
Sell Price / List Price	88%	95%		92%	93%		88%	95%	
Days to Sell	101	89	13%	97	71	38%	101	89	13%
Active Listings	39	53							

# 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 French Creek</b>									
Units Listed	18	13	38%	207	186	11%	18	13	38%
Units Reported Sold	6	4	50%	108	77	40%	6	4	50%
Sell / List Ratio	33%	31%		52%	41%		33%	31%	
Reported Sales Dollars	\$2,916,000	\$1,367,000	113%	\$41,396,624	\$28,316,750	46%	\$2,916,000	\$1,367,000	113%
Average Sell Price / Unit	\$486,000	\$341,750	42%	\$383,302	\$367,750	4%	\$486,000	\$341,750	42%
Median Sell Price	\$496,000			\$380,000			\$496,000		
Sell Price / List Price	99%	91%		96%	95%		99%	91%	
Days to Sell	63	103	-39%	55	61	-10%	63	103	-39%
Active Listings	48	37							
<b>Single Family (Acreage) - Z5 French Creek</b>									
Units Listed	0	0		4	3	33%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	33%				
Reported Sales Dollars	\$0	\$0		\$0	\$480,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$480,000				
Median Sell Price									
Sell Price / List Price					96%				
Days to Sell					36				
Active Listings	1	1							
<b>Single Family (Waterfront) - Z5 French Creek</b>									
Units Listed	0	0		14	13	8%	0	0	
Units Reported Sold	0	0		6	4	50%	0	0	
Sell / List Ratio				43%	31%				
Reported Sales Dollars	\$0	\$0		\$3,560,500	\$3,785,000	-6%	\$0	\$0	
Average Sell Price / Unit				\$593,417	\$946,250	-37%			
Median Sell Price				\$745,000					
Sell Price / List Price				92%	93%				
Days to Sell				86	48	79%			
Active Listings	2	3							
<b>Single Family (Strata) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 French Creek</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$167,500	-100%	\$0	\$0	
Average Sell Price / Unit					\$167,500				
Median Sell Price									
Sell Price / List Price					99%				
Days to Sell					4				
Active Listings	0	0							
<b>Condo (Apartment) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z5 French Creek</b>									
Units Listed	2	0		22	17	29%	2	0	
Units Reported Sold	1	0		12	14	-14%	1	0	
Sell / List Ratio	50%			55%	82%		50%		
Reported Sales Dollars	\$345,000	\$0		\$4,115,700	\$4,959,650	-17%	\$345,000	\$0	
Average Sell Price / Unit	\$345,000			\$342,975	\$354,261	-3%	\$345,000		
Median Sell Price	\$345,000			\$329,000			\$345,000		
Sell Price / List Price	99%			96%	95%		99%		
Days to Sell	66			73	108	-33%	66		
Active Listings	5	3							
<b>Condo (Townhouse) - Z5 French Creek</b>									
Units Listed	0	1	-100%	4	8	-50%	0	1	-100%
Units Reported Sold	0	0		3	2	50%	0	0	
Sell / List Ratio		0%		75%	25%			0%	
Reported Sales Dollars	\$0	\$0		\$907,500	\$812,500	12%	\$0	\$0	
Average Sell Price / Unit				\$302,500	\$406,250	-26%			
Median Sell Price				\$315,000					
Sell Price / List Price				93%	94%				
Days to Sell				140	21	568%			
Active Listings	1	3							



**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 French Creek</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$380,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$380,000					
Median Sell Price				\$380,000					
Sell Price / List Price				89%					
Days to Sell				9					
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 French Creek</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 French Creek</b>									
Units Listed	1	0		7	37	-81%	1	0	
Units Reported Sold	0	0		1	4	-75%	0	0	
Sell / List Ratio	0%			14%	11%		0%		
Reported Sales Dollars	\$0	\$0		\$260,000	\$642,797	-60%	\$0	\$0	
Average Sell Price / Unit				\$260,000	\$160,699	62%			
Median Sell Price				\$260,000					
Sell Price / List Price				98%	92%				
Days to Sell				3	47	-94%			
Active Listings	4	2							
<b>Lots (Strata) - Z5 French Creek</b>									
Units Listed	0	0		3	3	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>Lots (Waterfront) - Z5 French Creek</b>									
Units Listed	0	0		3	4	-25%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				33%	0%				
Reported Sales Dollars	\$0	\$0		\$630,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$630,000					
Median Sell Price				\$630,000					
Sell Price / List Price				91%					
Days to Sell				151					
Active Listings	1	1							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 French Creek</b>									
Units Listed	1	0		2	3	-33%	1	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%			0%	33%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$550,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$550,000				
Median Sell Price									
Sell Price / List Price					89%				
Days to Sell					64				
Active Listings	3	2							
<b>Acreage (Waterfront) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 French Creek</b>									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				50%	0%				
Reported Sales Dollars	\$0	\$0		\$45,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$45,000					
Median Sell Price				\$45,000					
Sell Price / List Price				92%					
Days to Sell				85					
Active Listings	1	0							
<b>ICI (Commercial) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Miscellaneous) - Z5 French Creek</b>									
Units Listed	0	0		4	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							
<b>ICI (Multi-Family) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Leases) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 French Creek</b>									
Units Listed	22	14	57%	274	277	-1%	22	14	57%
Units Reported Sold	7	4	75%	133	104	28%	7	4	75%
Sell / List Ratio	32%	29%		49%	38%		32%	29%	
Reported Sales Dollars	\$3,261,000	\$1,367,000	139%	\$51,295,324	\$39,714,197	29%	\$3,261,000	\$1,367,000	139%
Average Sell Price / Unit	\$465,857	\$341,750	36%	\$385,679	\$381,867	1%	\$465,857	\$341,750	36%
Median Sell Price	\$475,000			\$369,500			\$475,000		
Sell Price / List Price	99%	91%		95%	94%		99%	91%	
Days to Sell	63	103	-39%	60	65	-7%	63	103	-39%
Active Listings	69	53							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Nanoose</b>									
Units Listed	11	11	0%	134	140	-4%	11	11	0%
Units Reported Sold	1	2	-50%	55	51	8%	1	2	-50%
Sell / List Ratio	9%	18%		41%	36%		9%	18%	
Reported Sales Dollars	\$370,000	\$820,000	-55%	\$23,375,350	\$22,417,845	4%	\$370,000	\$820,000	-55%
Average Sell Price / Unit	\$370,000	\$410,000	-10%	\$425,006	\$439,566	-3%	\$370,000	\$410,000	-10%
Median Sell Price	\$370,000			\$390,000			\$370,000		
Sell Price / List Price	95%	95%		93%	93%		95%	95%	
Days to Sell	39	154	-75%	71	72	-2%	39	154	-75%
Active Listings	32	35							
<b>Single Family (Acreage) - Z5 Nanoose</b>									
Units Listed	2	5	-60%	61	70	-13%	2	5	-60%
Units Reported Sold	3	1	200%	22	15	47%	3	1	200%
Sell / List Ratio	150%	20%		36%	21%		150%	20%	
Reported Sales Dollars	\$2,533,500	\$356,000	612%	\$14,715,000	\$10,225,200	44%	\$2,533,500	\$356,000	612%
Average Sell Price / Unit	\$844,500	\$356,000	137%	\$668,864	\$681,680	-2%	\$844,500	\$356,000	137%
Median Sell Price	\$876,000			\$645,000			\$876,000		
Sell Price / List Price	94%	89%		94%	94%		94%	89%	
Days to Sell	101	111	-9%	98	88	12%	101	111	-9%
Active Listings	15	27							
<b>Single Family (Waterfront) - Z5 Nanoose</b>									
Units Listed	1	2	-50%	33	40	-18%	1	2	-50%
Units Reported Sold	0	0		12	12	0%	0	0	
Sell / List Ratio	0%	0%		36%	30%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$10,399,999	\$8,908,980	17%	\$0	\$0	
Average Sell Price / Unit				\$866,667	\$742,415	17%			
Median Sell Price				\$835,000					
Sell Price / List Price				93%	88%				
Days to Sell				78	76	2%			
Active Listings	7	10							
<b>Single Family (Strata) - Z5 Nanoose</b>									
Units Listed	2	0		12	3	300%	2	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%			8%	33%		0%		
Reported Sales Dollars	\$0	\$0		\$650,000	\$595,000	9%	\$0	\$0	
Average Sell Price / Unit				\$650,000	\$595,000	9%			
Median Sell Price				\$650,000					
Sell Price / List Price				97%	88%				
Days to Sell				3	124	-98%			
Active Listings	3	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Nanoose</b>									
Units Listed	0	0		1	3	-67%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				100%	33%				
Reported Sales Dollars	\$0	\$0		\$260,000	\$266,000	-2%	\$0	\$0	
Average Sell Price / Unit				\$260,000	\$266,000	-2%			
Median Sell Price				\$260,000					
Sell Price / List Price				96%	94%				
Days to Sell				183	25	632%			
Active Listings	0	1							
<b>Condo (Apartment) - Z5 Nanoose</b>									
Units Listed	0	1	-100%	14	20	-30%	0	1	-100%
Units Reported Sold	0	1	-100%	0	3	-100%	0	1	-100%
Sell / List Ratio		100%		0%	15%			100%	
Reported Sales Dollars	\$0	\$147,500	-100%	\$0	\$548,500	-100%	\$0	\$147,500	-100%
Average Sell Price / Unit		\$147,500			\$182,833			\$147,500	
Median Sell Price									
Sell Price / List Price		87%			88%			87%	
Days to Sell		51			73			51	
Active Listings	7	9							
<b>Condo (Patio Home) - Z5 Nanoose</b>									
Units Listed	0	1	-100%	1	3	-67%	0	1	-100%
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio		0%		0%	67%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$453,500	-100%	\$0	\$0	
Average Sell Price / Unit					\$226,750				
Median Sell Price									
Sell Price / List Price					91%				
Days to Sell					142				
Active Listings	1	1							
<b>Condo (Townhouse) - Z5 Nanoose</b>									
Units Listed	0	2	-100%	2	4	-50%	0	2	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	5							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Nanoose</b>									
Units Listed	0	0		6	7	-14%	0	0	
Units Reported Sold	0	0		2	4	-50%	0	0	
Sell / List Ratio				33%	57%				
Reported Sales Dollars	\$0	\$0		\$48,060	\$234,200	-79%	\$0	\$0	
Average Sell Price / Unit				\$24,030	\$58,550	-59%			
Median Sell Price				\$27,000					
Sell Price / List Price				80%	88%				
Days to Sell				32	151	-78%			
Active Listings	1	2							



**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Nanoose</b>									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	50%				
Reported Sales Dollars	\$0	\$0		\$0	\$650,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$650,000				
Median Sell Price									
Sell Price / List Price					87%				
Days to Sell					151				
Active Listings	1	2							
<b>Lots - Z5 Nanoose</b>									
Units Listed	2	9	-78%	18	32	-44%	2	9	-78%
Units Reported Sold	0	0		7	3	133%	0	0	
Sell / List Ratio	0%	0%		39%	9%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,039,300	\$757,500	37%	\$0	\$0	
Average Sell Price / Unit				\$148,471	\$252,500	-41%			
Median Sell Price				\$150,000					
Sell Price / List Price				91%	91%				
Days to Sell				58	102	-43%			
Active Listings	8	19							
<b>Lots (Strata) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Waterfront) - Z5 Nanoose</b>									
Units Listed	0	0		6	1	500%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	100%				
Reported Sales Dollars	\$0	\$0		\$0	\$400,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$400,000				
Median Sell Price									
Sell Price / List Price					87%				
Days to Sell					442				
Active Listings	3	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Nanoose</b>									
Units Listed	2	1	100%	16	19	-16%	2	1	100%
Units Reported Sold	0	1	-100%	6	4	50%	0	1	-100%
Sell / List Ratio	0%	100%		38%	21%		0%	100%	
Reported Sales Dollars	\$0	\$253,500	-100%	\$1,560,000	\$1,003,500	55%	\$0	\$253,500	-100%
Average Sell Price / Unit		\$253,500		\$260,000	\$250,875	4%		\$253,500	
Median Sell Price				\$285,000					
Sell Price / List Price		88%		88%	84%			88%	
Days to Sell		102		142	170	-16%		102	
Active Listings	7	9							
<b>Acreage (Waterfront) - Z5 Nanoose</b>									
Units Listed	0	0		3	2	50%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				33%	0%				
Reported Sales Dollars	\$0	\$0		\$350,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$350,000					
Median Sell Price				\$350,000					
Sell Price / List Price				84%					
Days to Sell				4					
Active Listings	2	1							
<b>ICI (Business) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Nanoose</b>									
Units Listed	1	0		3	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
<b>ICI (Multi-Family) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Leases) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Nanoose</b>									
Units Listed	21	32	-34%	312	346	-10%	21	32	-34%
Units Reported Sold	4	5	-20%	107	98	9%	4	5	-20%
Sell / List Ratio	19%	16%		34%	28%		19%	16%	
Reported Sales Dollars	\$2,903,500	\$1,577,000	84%	\$52,397,709	\$46,460,225	13%	\$2,903,500	\$1,577,000	84%
Average Sell Price / Unit	\$725,875	\$315,400	130%	\$489,698	\$474,084	3%	\$725,875	\$315,400	130%
Median Sell Price	\$876,000			\$447,500			\$876,000		
Sell Price / List Price	94%	91%		93%	92%		94%	91%	
Days to Sell	85	114	-25%	80	89	-11%	85	114	-25%
Active Listings	90	122							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Parksville</b>									
Units Listed	31	30	3%	314	357	-12%	31	30	3%
Units Reported Sold	15	6	150%	187	146	28%	15	6	150%
Sell / List Ratio	48%	20%		60%	41%		48%	20%	
Reported Sales Dollars	\$5,468,500	\$2,267,500	141%	\$62,163,447	\$48,550,669	28%	\$5,468,500	\$2,267,500	141%
Average Sell Price / Unit	\$364,567	\$377,917	-4%	\$332,425	\$332,539	-0%	\$364,567	\$377,917	-4%
Median Sell Price	\$354,500			\$325,000			\$354,500		
Sell Price / List Price	96%	95%		95%	94%		96%	95%	
Days to Sell	56	45	23%	58	61	-4%	56	45	23%
Active Listings	62	94							
<b>Single Family (Acreage) - Z5 Parksville</b>									
Units Listed	1	5	-80%	21	23	-9%	1	5	-80%
Units Reported Sold	0	0		5	3	67%	0	0	
Sell / List Ratio	0%	0%		24%	13%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$2,214,000	\$2,219,000	-0%	\$0	\$0	
Average Sell Price / Unit				\$442,800	\$739,667	-40%			
Median Sell Price				\$440,000					
Sell Price / List Price				93%	94%				
Days to Sell				81	53	52%			
Active Listings	6	11							
<b>Single Family (Waterfront) - Z5 Parksville</b>									
Units Listed	0	1	-100%	15	18	-17%	0	1	-100%
Units Reported Sold	1	0		4	6	-33%	1	0	
Sell / List Ratio		0%		27%	33%			0%	
Reported Sales Dollars	\$105,000	\$0		\$1,911,000	\$2,837,000	-33%	\$105,000	\$0	
Average Sell Price / Unit	\$105,000			\$477,750	\$472,833	1%	\$105,000		
Median Sell Price	\$105,000			\$529,000			\$105,000		
Sell Price / List Price	91%			91%	91%		91%		
Days to Sell	70			122	75	64%	70		
Active Listings	4	4							
<b>Single Family (Strata) - Z5 Parksville</b>									
Units Listed	5	5	0%	27	34	-21%	5	5	0%
Units Reported Sold	1	2	-50%	15	13	15%	1	2	-50%
Sell / List Ratio	20%	40%		56%	38%		20%	40%	
Reported Sales Dollars	\$260,000	\$652,000	-60%	\$4,885,000	\$4,898,000	-0%	\$260,000	\$652,000	-60%
Average Sell Price / Unit	\$260,000	\$326,000	-20%	\$325,667	\$376,769	-14%	\$260,000	\$326,000	-20%
Median Sell Price	\$260,000			\$285,000			\$260,000		
Sell Price / List Price	90%	94%		94%	95%		90%	94%	
Days to Sell	153	70	117%	101	55	83%	153	70	117%
Active Listings	7	6							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Parksville</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
<b>Condo (Apartment) - Z5 Parksville</b>									
Units Listed	10	17	-41%	128	137	-7%	10	17	-41%
Units Reported Sold	0	2	-100%	36	30	20%	0	2	-100%
Sell / List Ratio	0%	12%		28%	22%		0%	12%	
Reported Sales Dollars	\$0	\$370,000	-100%	\$7,689,000	\$6,176,059	24%	\$0	\$370,000	-100%
Average Sell Price / Unit		\$185,000		\$213,583	\$205,869	4%		\$185,000	
Median Sell Price				\$186,000					
Sell Price / List Price		97%		92%	90%			97%	
Days to Sell		19		94	79	19%		19	
Active Listings	51	58							
<b>Condo (Patio Home) - Z5 Parksville</b>									
Units Listed	7	8	-12%	122	117	4%	7	8	-12%
Units Reported Sold	0	2	-100%	68	46	48%	0	2	-100%
Sell / List Ratio	0%	25%		56%	39%		0%	25%	
Reported Sales Dollars	\$0	\$643,500	-100%	\$18,007,514	\$12,734,650	41%	\$0	\$643,500	-100%
Average Sell Price / Unit		\$321,750		\$264,816	\$276,840	-4%		\$321,750	
Median Sell Price				\$245,000					
Sell Price / List Price		88%		94%	94%			88%	
Days to Sell		129		80	104	-23%		129	
Active Listings	41	47							
<b>Condo (Townhouse) - Z5 Parksville</b>									
Units Listed	7	6	17%	108	107	1%	7	6	17%
Units Reported Sold	2	1	100%	44	32	38%	2	1	100%
Sell / List Ratio	29%	17%		41%	30%		29%	17%	
Reported Sales Dollars	\$546,800	\$227,000	141%	\$13,767,471	\$11,057,721	25%	\$546,800	\$227,000	141%
Average Sell Price / Unit	\$273,400	\$227,000	20%	\$312,897	\$345,554	-9%	\$273,400	\$227,000	20%
Median Sell Price	\$349,000			\$285,000			\$349,000		
Sell Price / List Price	91%	97%		95%	96%		91%	97%	
Days to Sell	102	86	18%	82	84	-2%	102	86	18%
Active Listings	33	29							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Parksville</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$340,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$340,000				
Median Sell Price									
Sell Price / List Price					92%				
Days to Sell					146				
Active Listings	0	0							
<b>Full Duplex - Z5 Parksville</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Parksville</b>									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio				100%	100%				
Reported Sales Dollars	\$0	\$0		\$230,000	\$1,310,000	-82%	\$0	\$0	
Average Sell Price / Unit				\$230,000	\$655,000	-65%			
Median Sell Price				\$230,000					
Sell Price / List Price				924%	97%				
Days to Sell				98	2	3820%			
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z5 Parksville</b>									
Units Listed	1	4	-75%	44	40	10%	1	4	-75%
Units Reported Sold	2	1	100%	19	13	46%	2	1	100%
Sell / List Ratio	200%	25%		43%	32%		200%	25%	
Reported Sales Dollars	\$157,500	\$37,000	326%	\$1,444,858	\$653,277	121%	\$157,500	\$37,000	326%
Average Sell Price / Unit	\$78,750	\$37,000	113%	\$76,045	\$50,252	51%	\$78,750	\$37,000	113%
Median Sell Price	\$95,000			\$77,000			\$95,000		
Sell Price / List Price	88%	82%		87%	86%		88%	82%	
Days to Sell	144	51	181%	60	68	-11%	144	51	181%
Active Listings	16	15							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Parksville</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 Parksville</b>									
Units Listed	0	0		35	15	133%	0	0	
Units Reported Sold	5	0		26	5	420%	5	0	
Sell / List Ratio				74%	33%				
Reported Sales Dollars	\$677,000	\$0		\$3,583,000	\$777,400	361%	\$677,000	\$0	
Average Sell Price / Unit	\$135,400			\$137,808	\$155,480	-11%	\$135,400		
Median Sell Price	\$134,000			\$140,000			\$134,000		
Sell Price / List Price	100%			100%	86%		100%		
Days to Sell	3			3	49	-94%	3		
Active Listings	7	4							
<b>Lots (Strata) - Z5 Parksville</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Waterfront) - Z5 Parksville</b>									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$568,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$284,000					
Median Sell Price				\$520,000					
Sell Price / List Price				87%					
Days to Sell				38					
Active Listings	0	1							



## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Parksville</b>									
Units Listed	0	0		2	6	-67%	0	0	
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio				0%	33%				
Reported Sales Dollars	\$0	\$0		\$0	\$395,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$197,500				
Median Sell Price									
Sell Price / List Price					81%				
Days to Sell					87				
Active Listings	1	1							
<b>Acreage (Waterfront) - Z5 Parksville</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 Parksville</b>									
Units Listed	0	1	-100%	15	20	-25%	0	1	-100%
Units Reported Sold	0	0		4	2	100%	0	0	
Sell / List Ratio		0%		27%	10%			0%	
Reported Sales Dollars	\$0	\$0		\$541,400	\$275,000	97%	\$0	\$0	
Average Sell Price / Unit				\$135,350	\$137,500	-2%			
Median Sell Price				\$139,900					
Sell Price / List Price				73%	76%				
Days to Sell				118	312	-62%			
Active Listings	3	8							
<b>ICI (Commercial) - Z5 Parksville</b>									
Units Listed	1	2	-50%	24	21	14%	1	2	-50%
Units Reported Sold	0	0		1	3	-67%	0	0	
Sell / List Ratio	0%	0%		4%	14%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$950,000	\$246,500	285%	\$0	\$0	
Average Sell Price / Unit				\$950,000	\$82,167	1056%			
Median Sell Price				\$950,000					
Sell Price / List Price				68%	87%				
Days to Sell				2	139	-99%			
Active Listings	13	5							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Parksville</b>									
Units Listed	2	0		5	0		2	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%			20%			0%		
Reported Sales Dollars	\$0	\$0		\$35,000	\$159,000	-78%	\$0	\$0	
Average Sell Price / Unit				\$35,000	\$159,000	-78%			
Median Sell Price				\$35,000					
Sell Price / List Price				97%	95%				
Days to Sell				60	105	-43%			
Active Listings	3	0							
<b>ICI (Miscellaneous) - Z5 Parksville</b>									
Units Listed	0	0		5	8	-38%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				20%	12%				
Reported Sales Dollars	\$0	\$0		\$550,000	\$655,000	-16%	\$0	\$0	
Average Sell Price / Unit				\$550,000	\$655,000	-16%			
Median Sell Price				\$550,000					
Sell Price / List Price				73%	76%				
Days to Sell				340	253	34%			
Active Listings	3	3							
<b>ICI (Multi-Family) - Z5 Parksville</b>									
Units Listed	0	1	-100%	2	11	-82%	0	1	-100%
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio		0%		100%	18%			0%	
Reported Sales Dollars	\$0	\$0		\$5,275,000	\$5,150,000	2%	\$0	\$0	
Average Sell Price / Unit				\$2,637,500	\$2,575,000	2%			
Median Sell Price				\$4,750,000					
Sell Price / List Price				96%	103%				
Days to Sell				146	4	3144%			
Active Listings	2	2							
<b>ICI (Leases) - Z5 Parksville</b>									
Units Listed	6	9	-33%	38	48	-21%	6	9	-33%
Units Reported Sold	0	0		12	5	140%	0	0	
Sell / List Ratio	0%	0%		32%	10%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$426,148	\$140,234	204%	\$0	\$0	
Average Sell Price / Unit				\$35,512	\$28,047	27%			
Median Sell Price				\$28,946					
Sell Price / List Price				100%	100%				
Days to Sell				125	355	-65%			
Active Listings	26	21							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Parksville</b>									
Units Listed	71	89	-20%	909	968	-6%	71	89	-20%
Units Reported Sold	26	14	86%	428	313	37%	26	14	86%
Sell / List Ratio	37%	16%		47%	32%		37%	16%	
Reported Sales Dollars	\$7,214,800	\$4,197,000	72%	\$124,240,838	\$98,574,510	26%	\$7,214,800	\$4,197,000	72%
Average Sell Price / Unit	\$277,492	\$299,786	-7%	\$290,282	\$314,935	-8%	\$277,492	\$299,786	-7%
Median Sell Price	\$285,000			\$278,000			\$285,000		
Sell Price / List Price	95%	93%		96%	93%		95%	93%	
Days to Sell	60	60	-1%	70	79	-12%	60	60	-1%
Active Listings	279	309							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Qualicum Beach</b>									
Units Listed	21	18	17%	292	340	-14%	21	18	17%
Units Reported Sold	6	11	-45%	169	148	14%	6	11	-45%
Sell / List Ratio	29%	61%		58%	44%		29%	61%	
Reported Sales Dollars	\$2,348,000	\$3,462,500	-32%	\$66,920,350	\$59,978,422	12%	\$2,348,000	\$3,462,500	-32%
Average Sell Price / Unit	\$391,333	\$314,773	24%	\$395,978	\$405,260	-2%	\$391,333	\$314,773	24%
Median Sell Price	\$435,000			\$365,000			\$435,000		
Sell Price / List Price	93%	94%		95%	94%		93%	94%	
Days to Sell	82	97	-16%	66	68	-3%	82	97	-16%
Active Listings	51	67							
<b>Single Family (Acreage) - Z5 Qualicum Beach</b>									
Units Listed	3	3	0%	25	32	-22%	3	3	0%
Units Reported Sold	0	1	-100%	8	5	60%	0	1	-100%
Sell / List Ratio	0%	33%		32%	16%		0%	33%	
Reported Sales Dollars	\$0	\$535,000	-100%	\$3,804,650	\$2,597,000	47%	\$0	\$535,000	-100%
Average Sell Price / Unit		\$535,000		\$475,581	\$519,400	-8%		\$535,000	
Median Sell Price				\$539,000					
Sell Price / List Price		94%		94%	92%			94%	
Days to Sell		8		50	99	-49%		8	
Active Listings	8	9							
<b>Single Family (Waterfront) - Z5 Qualicum Beach</b>									
Units Listed	1	2	-50%	16	28	-43%	1	2	-50%
Units Reported Sold	0	1	-100%	10	4	150%	0	1	-100%
Sell / List Ratio	0%	50%		62%	14%		0%	50%	
Reported Sales Dollars	\$0	\$817,000	-100%	\$11,534,000	\$4,286,250	169%	\$0	\$817,000	-100%
Average Sell Price / Unit		\$817,000		\$1,153,400	\$1,071,562	8%		\$817,000	
Median Sell Price				\$1,080,000					
Sell Price / List Price		91%		87%	94%			91%	
Days to Sell		219		128	70	83%		219	
Active Listings	4	12							
<b>Single Family (Strata) - Z5 Qualicum Beach</b>									
Units Listed	3	1	200%	30	24	25%	3	1	200%
Units Reported Sold	1	0		13	8	62%	1	0	
Sell / List Ratio	33%	0%		43%	33%		33%	0%	
Reported Sales Dollars	\$335,000	\$0		\$5,609,900	\$4,028,308	39%	\$335,000	\$0	
Average Sell Price / Unit	\$335,000			\$431,531	\$503,538	-14%	\$335,000		
Median Sell Price	\$335,000			\$350,000			\$335,000		
Sell Price / List Price	98%			96%	94%		98%		
Days to Sell	4			91	77	17%	4		
Active Listings	5	4							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Apartment) - Z5 Qualicum Beach</b>									
Units Listed	8	6	33%	71	69	3%	8	6	33%
Units Reported Sold	4	2	100%	30	28	7%	4	2	100%
Sell / List Ratio	50%	33%		42%	41%		50%	33%	
Reported Sales Dollars	\$600,500	\$595,000	1%	\$6,616,650	\$6,872,150	-4%	\$600,500	\$595,000	1%
Average Sell Price / Unit	\$150,125	\$297,500	-50%	\$220,555	\$245,434	-10%	\$150,125	\$297,500	-50%
Median Sell Price	\$140,500			\$212,000			\$140,500		
Sell Price / List Price	98%	99%		95%	93%		98%	99%	
Days to Sell	77	96	-20%	73	105	-30%	77	96	-20%
Active Listings	29	19							
<b>Condo (Patio Home) - Z5 Qualicum Beach</b>									
Units Listed	0	4	-100%	12	36	-67%	0	4	-100%
Units Reported Sold	0	1	-100%	16	17	-6%	0	1	-100%
Sell / List Ratio		25%		133%	47%			25%	
Reported Sales Dollars	\$0	\$295,000	-100%	\$4,434,800	\$5,866,500	-24%	\$0	\$295,000	-100%
Average Sell Price / Unit		\$295,000		\$277,175	\$345,088	-20%		\$295,000	
Median Sell Price				\$275,000					
Sell Price / List Price		95%		94%	96%			95%	
Days to Sell		91		112	63	76%		91	
Active Listings	3	13							
<b>Condo (Townhouse) - Z5 Qualicum Beach</b>									
Units Listed	2	2	0%	21	14	50%	2	2	0%
Units Reported Sold	0	0		8	3	167%	0	0	
Sell / List Ratio	0%	0%		38%	21%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$2,462,400	\$648,000	280%	\$0	\$0	
Average Sell Price / Unit				\$307,800	\$216,000	42%			
Median Sell Price				\$280,000					
Sell Price / List Price				97%	93%				
Days to Sell				62	82	-25%			
Active Listings	5	5							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Qualicum Beach</b>									
Units Listed	0	1	-100%	2	3	-33%	0	1	-100%
Units Reported Sold	0	1	-100%	1	1	0%	0	1	-100%
Sell / List Ratio		100%		50%	33%			100%	
Reported Sales Dollars	\$0	\$365,000	-100%	\$465,000	\$365,000	27%	\$0	\$365,000	-100%
Average Sell Price / Unit		\$365,000		\$465,000	\$365,000	27%		\$365,000	
Median Sell Price				\$465,000					
Sell Price / List Price		91%		78%	91%			91%	
Days to Sell		21		77	21	267%		21	
Active Listings	0	1							
<b>Triplex/Fourplex - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z5 Qualicum Beach</b>									
Units Listed	1	0		8	5	60%	1	0	
Units Reported Sold	0	0		3	3	0%	0	0	
Sell / List Ratio	0%			38%	60%		0%		
Reported Sales Dollars	\$0	\$0		\$207,000	\$118,000	75%	\$0	\$0	
Average Sell Price / Unit				\$69,000	\$39,333	75%			
Median Sell Price				\$56,000					
Sell Price / List Price				85%	73%				
Days to Sell				74	101	-27%			
Active Listings	2	1							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 Qualicum Beach</b>									
Units Listed	5	2	150%	33	23	43%	5	2	150%
Units Reported Sold	1	0		11	2	450%	1	0	
Sell / List Ratio	20%	0%		33%	9%		20%	0%	
Reported Sales Dollars	\$160,000	\$0		\$2,664,900	\$379,900	601%	\$160,000	\$0	
Average Sell Price / Unit	\$160,000			\$242,264	\$189,950	28%	\$160,000		
Median Sell Price	\$160,000			\$193,000			\$160,000		
Sell Price / List Price	96%			93%	98%		96%		
Days to Sell	12			101	108	-6%	12		
Active Listings	11	14							
<b>Lots (Strata) - Z5 Qualicum Beach</b>									
Units Listed	0	1	-100%	3	9	-67%	0	1	-100%
Units Reported Sold	0	0		2	3	-33%	0	0	
Sell / List Ratio		0%		67%	33%			0%	
Reported Sales Dollars	\$0	\$0		\$450,000	\$1,053,750	-57%	\$0	\$0	
Average Sell Price / Unit				\$225,000	\$351,250	-36%			
Median Sell Price				\$260,000					
Sell Price / List Price				91%	89%				
Days to Sell				154	129	20%			
Active Listings	0	3							
<b>Lots (Waterfront) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$679,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$339,500				
Median Sell Price									
Sell Price / List Price					97%				
Days to Sell					18				
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Qualicum Beach</b>									
Units Listed	1	0		15	24	-38%	1	0	
Units Reported Sold	0	1	-100%	0	2	-100%	0	1	-100%
Sell / List Ratio	0%			0%	8%		0%		
Reported Sales Dollars	\$0	\$685,000	-100%	\$0	\$1,015,000	-100%	\$0	\$685,000	-100%
Average Sell Price / Unit		\$685,000			\$507,500			\$685,000	
Median Sell Price									
Sell Price / List Price		57%			66%			57%	
Days to Sell		513			300			513	
Active Listings	7	6							
<b>Acreage (Waterfront) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 Qualicum Beach</b>									
Units Listed	3	1	200%	15	15	0%	3	1	200%
Units Reported Sold	0	0		5	1	400%	0	0	
Sell / List Ratio	0%	0%		33%	7%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$972,900	\$22,000	4322%	\$0	\$0	
Average Sell Price / Unit				\$194,580	\$22,000	784%			
Median Sell Price				\$150,000					
Sell Price / List Price				92%	57%				
Days to Sell				167	316	-47%			
Active Listings	5	6							
<b>ICI (Commercial) - Z5 Qualicum Beach</b>									
Units Listed	3	2	50%	15	7	114%	3	2	50%
Units Reported Sold	0	0		2	3	-33%	0	0	
Sell / List Ratio	0%	0%		13%	43%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$220,000	\$484,900	-55%	\$0	\$0	
Average Sell Price / Unit				\$110,000	\$161,633	-32%			
Median Sell Price				\$162,000					
Sell Price / List Price				95%	94%				
Days to Sell				119	97	22%			
Active Listings	6	5							



**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Qualicum Beach</b>									
Units Listed	1	1	0%	3	4	-25%	1	1	0%
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio	0%	0%		0%	50%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$2,910,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$1,455,000				
Median Sell Price									
Sell Price / List Price					94%				
Days to Sell					85				
Active Listings	3	2							
<b>ICI (Multi-Family) - Z5 Qualicum Beach</b>									
Units Listed	0	1	-100%	1	3	-67%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	2							
<b>ICI (Leases) - Z5 Qualicum Beach</b>									
Units Listed	1	1	0%	11	10	10%	1	1	0%
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio	0%	0%		18%	20%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$59,568	\$38,929	53%	\$0	\$0	
Average Sell Price / Unit				\$29,784	\$19,464	53%			
Median Sell Price				\$34,200					
Sell Price / List Price				100%	100%				
Days to Sell				172	50	246%			
Active Listings	3	4							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Qualicum Beach</b>									
Units Listed	53	46	15%	573	648	-12%	53	46	15%
Units Reported Sold	12	18	-33%	280	234	20%	12	18	-33%
Sell / List Ratio	23%	39%		49%	36%		23%	39%	
Reported Sales Dollars	\$3,443,500	\$6,754,500	-49%	\$106,422,118	\$91,343,109	17%	\$3,443,500	\$6,754,500	-49%
Average Sell Price / Unit	\$286,958	\$375,250	-24%	\$380,079	\$390,355	-3%	\$286,958	\$375,250	-24%
Median Sell Price	\$327,500			\$340,000			\$327,500		
Sell Price / List Price	95%	92%		94%	93%		95%	92%	
Days to Sell	68	118	-42%	77	77	-0%	68	118	-42%
Active Listings	142	173							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Qualicum North</b>									
Units Listed	5	1	400%	60	81	-26%	5	1	400%
Units Reported Sold	1	2	-50%	27	26	4%	1	2	-50%
Sell / List Ratio	20%	200%		45%	32%		20%	200%	
Reported Sales Dollars	\$230,000	\$880,000	-74%	\$8,659,100	\$9,718,700	-11%	\$230,000	\$880,000	-74%
Average Sell Price / Unit	\$230,000	\$440,000	-48%	\$320,707	\$373,796	-14%	\$230,000	\$440,000	-48%
Median Sell Price	\$230,000			\$340,000			\$230,000		
Sell Price / List Price	81%	95%		91%	95%		81%	95%	
Days to Sell	125	118	6%	71	69	3%	125	118	6%
Active Listings	13	10							
<b>Single Family (Acreage) - Z5 Qualicum North</b>									
Units Listed	3	4	-25%	50	75	-33%	3	4	-25%
Units Reported Sold	1	0		14	15	-7%	1	0	
Sell / List Ratio	33%	0%		28%	20%		33%	0%	
Reported Sales Dollars	\$590,000	\$0		\$6,731,530	\$8,345,724	-19%	\$590,000	\$0	
Average Sell Price / Unit	\$590,000			\$480,824	\$556,382	-14%	\$590,000		
Median Sell Price	\$590,000			\$412,000			\$590,000		
Sell Price / List Price	95%			92%	94%		95%		
Days to Sell	45			100	62	60%	45		
Active Listings	19	21							
<b>Single Family (Waterfront) - Z5 Qualicum North</b>									
Units Listed	2	3	-33%	45	43	5%	2	3	-33%
Units Reported Sold	0	0		10	12	-17%	0	0	
Sell / List Ratio	0%	0%		22%	28%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$5,324,000	\$5,008,400	6%	\$0	\$0	
Average Sell Price / Unit				\$532,400	\$417,367	28%			
Median Sell Price				\$375,000					
Sell Price / List Price				93%	93%				
Days to Sell				116	92	26%			
Active Listings	22	15							
<b>Single Family (Strata) - Z5 Qualicum North</b>									
Units Listed	0	0		10	28	-64%	0	0	
Units Reported Sold	0	0		3	3	0%	0	0	
Sell / List Ratio				30%	11%				
Reported Sales Dollars	\$0	\$0		\$863,000	\$1,138,700	-24%	\$0	\$0	
Average Sell Price / Unit				\$287,667	\$379,567	-24%			
Median Sell Price				\$235,000					
Sell Price / List Price				93%	98%				
Days to Sell				175	78	125%			
Active Listings	3	6							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Apartment) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Townhouse) - Z5 Qualicum North</b>									
Units Listed	0	1	-100%	0	4	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$325,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$325,000				
Median Sell Price									
Sell Price / List Price					93%				
Days to Sell					120				
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z5 Qualicum North</b>									
Units Listed	1	2	-50%	6	11	-45%	1	2	-50%
Units Reported Sold	0	0		4	3	33%	0	0	
Sell / List Ratio	0%	0%		67%	27%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$190,400	\$81,000	135%	\$0	\$0	
Average Sell Price / Unit				\$47,600	\$27,000	76%			
Median Sell Price				\$40,000					
Sell Price / List Price				74%	75%				
Days to Sell				132	86	54%			
Active Listings	3	4							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Qualicum North</b>									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				50%	0%				
Reported Sales Dollars	\$0	\$0		\$419,900	\$0		\$0	\$0	
Average Sell Price / Unit				\$419,900					
Median Sell Price				\$419,900					
Sell Price / List Price				100%					
Days to Sell				94					
Active Listings	0	0							
<b>Lots - Z5 Qualicum North</b>									
Units Listed	1	1	0%	10	22	-55%	1	1	0%
Units Reported Sold	1	1	0%	7	2	250%	1	1	0%
Sell / List Ratio	100%	100%		70%	9%		100%	100%	
Reported Sales Dollars	\$115,000	\$25,000	360%	\$624,000	\$120,000	420%	\$115,000	\$25,000	360%
Average Sell Price / Unit	\$115,000	\$25,000	360%	\$89,143	\$60,000	49%	\$115,000	\$25,000	360%
Median Sell Price	\$115,000			\$87,000			\$115,000		
Sell Price / List Price	92%	71%		83%	86%		92%	71%	
Days to Sell	172	3	5633%	105	22	389%	172	3	5633%
Active Listings	2	11							
<b>Lots (Strata) - Z5 Qualicum North</b>									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	1							
<b>Lots (Waterfront) - Z5 Qualicum North</b>									
Units Listed	2	0		9	6	50%	2	0	
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio	0%			22%	33%		0%		
Reported Sales Dollars	\$0	\$0		\$270,000	\$81,000	233%	\$0	\$0	
Average Sell Price / Unit				\$135,000	\$40,500	233%			
Median Sell Price				\$180,000					
Sell Price / List Price				102%	83%				
Days to Sell				44	278	-84%			
Active Listings	6	5							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Qualicum North</b>									
Units Listed	1	7	-86%	13	17	-24%	1	7	-86%
Units Reported Sold	0	1	-100%	3	4	-25%	0	1	-100%
Sell / List Ratio	0%	14%		23%	24%		0%	14%	
Reported Sales Dollars	\$0	\$1,000,000	-100%	\$733,000	\$1,700,000	-57%	\$0	\$1,000,000	-100%
Average Sell Price / Unit		\$1,000,000		\$244,333	\$425,000	-43%		\$1,000,000	
Median Sell Price				\$249,000					
Sell Price / List Price		100%		96%	90%			100%	
Days to Sell		33		108	70	56%		33	
Active Listings	9	11							
<b>Acreage (Waterfront) - Z5 Qualicum North</b>									
Units Listed	0	2	-100%	2	8	-75%	0	2	-100%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio		0%		50%	12%			0%	
Reported Sales Dollars	\$0	\$0		\$485,000	\$575,000	-16%	\$0	\$0	
Average Sell Price / Unit				\$485,000	\$575,000	-16%			
Median Sell Price				\$485,000					
Sell Price / List Price				97%	91%				
Days to Sell				182	52	250%			
Active Listings	5	5							
<b>ICI (Business) - Z5 Qualicum North</b>									
Units Listed	0	1	-100%	1	2	-50%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Commercial) - Z5 Qualicum North</b>									
Units Listed	0	0		2	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Qualicum North</b>									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$381,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$381,000					
Median Sell Price				\$381,000					
Sell Price / List Price				101%					
Days to Sell				32					
Active Listings	1	1							
<b>ICI (Multi-Family) - Z5 Qualicum North</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Leases) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							



**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Qualicum North</b>									
Units Listed	15	22	-32%	212	302	-30%	15	22	-32%
Units Reported Sold	3	4	-25%	73	69	6%	3	4	-25%
Sell / List Ratio	20%	18%		34%	23%		20%	18%	
Reported Sales Dollars	\$935,000	\$1,905,000	-51%	\$24,680,930	\$27,093,524	-9%	\$935,000	\$1,905,000	-51%
Average Sell Price / Unit	\$311,667	\$476,250	-35%	\$338,095	\$392,660	-14%	\$311,667	\$476,250	-35%
Median Sell Price	\$230,000			\$335,000			\$230,000		
Sell Price / List Price	89%	90%		91%	93%		89%	90%	
Days to Sell	114	68	68%	96	78	23%	114	68	68%
Active Listings	87	92							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		3	2	50%	0	0	
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio				0%	100%				
Reported Sales Dollars	\$0	\$0		\$0	\$442,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$221,000				
Median Sell Price									
Sell Price / List Price					95%				
Days to Sell					200				
Active Listings	0	0							
<b>Single Family (Acreage) - Z5 Little Qualicum River Village</b>									
Units Listed	2	0		10	13	-23%	2	0	
Units Reported Sold	1	0		3	2	50%	1	0	
Sell / List Ratio	50%			30%	15%		50%		
Reported Sales Dollars	\$372,000	\$0		\$1,486,500	\$646,500	130%	\$372,000	\$0	
Average Sell Price / Unit	\$372,000			\$495,500	\$323,250	53%	\$372,000		
Median Sell Price	\$372,000			\$544,500			\$372,000		
Sell Price / List Price	88%			94%	90%		88%		
Days to Sell	231			121	94	29%	231		
Active Listings	2	2							
<b>Single Family (Waterfront) - Z5 Little Qualicum River Village</b>									
Units Listed	0	1	-100%	1	4	-75%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%		100%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$172,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$172,000					
Median Sell Price				\$172,000					
Sell Price / List Price				86%					
Days to Sell				200					
Active Listings	0	2							
<b>Single Family (Strata) - Z5 Little Qualicum River Village</b>									
Units Listed	8	0		27	22	23%	8	0	
Units Reported Sold	0	0		1	5	-80%	0	0	
Sell / List Ratio	0%			4%	23%		0%		
Reported Sales Dollars	\$0	\$0		\$210,000	\$1,770,500	-88%	\$0	\$0	
Average Sell Price / Unit				\$210,000	\$354,100	-41%			
Median Sell Price				\$210,000					
Sell Price / List Price				84%	95%				
Days to Sell				89	173	-49%			
Active Listings	11	5							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Apartment) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Townhouse) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Full Duplex - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Triplex/Fourplex - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$54,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$54,000					
Median Sell Price				\$54,000					
Sell Price / List Price				98%					
Days to Sell				103					
Active Listings	0	0							
<b>Lots (Strata) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		7	7	0%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				14%	14%				
Reported Sales Dollars	\$0	\$0		\$28,800	\$108,000	-73%	\$0	\$0	
Average Sell Price / Unit				\$28,800	\$108,000	-73%			
Median Sell Price				\$28,800					
Sell Price / List Price				65%	84%				
Days to Sell				152	332	-54%			
Active Listings	5	5							
<b>Lots (Waterfront) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Little Qualicum River Village</b>									
Units Listed	2	2	0%	8	8	0%	2	2	0%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%	0%		12%	12%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$36,000	\$224,000	-84%	\$0	\$0	
Average Sell Price / Unit				\$36,000	\$224,000	-84%			
Median Sell Price				\$36,000					
Sell Price / List Price				84%	85%				
Days to Sell				63	335	-81%			
Active Listings	6	5							
<b>Acreage (Waterfront) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
<b>ICI (Business) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Commercial) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Miscellaneous) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Multi-Family) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Leases) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Little Qualicum River Village</b>									
Units Listed	12	3	300%	58	56	4%	12	3	300%
Units Reported Sold	1	0		8	11	-27%	1	0	
Sell / List Ratio	8%	0%		14%	20%		8%	0%	
Reported Sales Dollars	\$372,000	\$0		\$1,987,300	\$3,191,000	-38%	\$372,000	\$0	
Average Sell Price / Unit	\$372,000			\$248,412	\$290,091	-14%	\$372,000		
Median Sell Price	\$372,000			\$210,000			\$372,000		
Sell Price / List Price	88%			87%	92%		88%		
Days to Sell	231			121	193	-37%	231		
Active Listings	25	19							



**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Fairwinds</b>									
Units Listed	3	2	50%	62	74	-16%	3	2	50%
Units Reported Sold	2	0		24	24	0%	2	0	
Sell / List Ratio	67%	0%		39%	32%		67%	0%	
Reported Sales Dollars	\$1,140,000	\$0		\$16,310,704	\$13,959,400	17%	\$1,140,000	\$0	
Average Sell Price / Unit	\$570,000			\$679,613	\$581,642	17%	\$570,000		
Median Sell Price	\$615,000			\$668,000			\$615,000		
Sell Price / List Price	91%			93%	92%		91%		
Days to Sell	154			112	159	-30%	154		
Active Listings	20	22							
<b>Single Family (Acreage) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Single Family (Waterfront) - Z5 Fairwinds</b>									
Units Listed	0	1	-100%	4	4	0%	0	1	-100%
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio		0%		50%	25%			0%	
Reported Sales Dollars	\$0	\$0		\$3,080,000	\$1,335,000	131%	\$0	\$0	
Average Sell Price / Unit				\$1,540,000	\$1,335,000	15%			
Median Sell Price				\$1,810,000					
Sell Price / List Price				90%	83%				
Days to Sell				115	46	150%			
Active Listings	2	2							
<b>Single Family (Strata) - Z5 Fairwinds</b>									
Units Listed	0	0		9	11	-18%	0	0	
Units Reported Sold	0	0		4	2	100%	0	0	
Sell / List Ratio				44%	18%				
Reported Sales Dollars	\$0	\$0		\$3,322,000	\$1,451,320	129%	\$0	\$0	
Average Sell Price / Unit				\$830,500	\$725,660	14%			
Median Sell Price				\$927,000					
Sell Price / List Price				90%	99%				
Days to Sell				182	10	1813%			
Active Listings	3	4							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Apartment) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z5 Fairwinds</b>									
Units Listed	0	0		1	4	-75%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				100%	25%				
Reported Sales Dollars	\$0	\$0		\$606,690	\$325,000	87%	\$0	\$0	
Average Sell Price / Unit				\$606,690	\$325,000	87%			
Median Sell Price				\$606,690					
Sell Price / List Price				98%	96%				
Days to Sell				200	116	72%			
Active Listings	1	2							
<b>Condo (Townhouse) - Z5 Fairwinds</b>									
Units Listed	1	3	-67%	8	10	-20%	1	3	-67%
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio	0%	0%		12%	20%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$470,000	\$723,000	-35%	\$0	\$0	
Average Sell Price / Unit				\$470,000	\$361,500	30%			
Median Sell Price				\$470,000					
Sell Price / List Price				94%	92%				
Days to Sell				126	30	313%			
Active Listings	3	4							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Triplex/Fourplex - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots - Z5 Fairwinds</b>									
Units Listed	2	0		19	32	-41%	2	0	
Units Reported Sold	1	0		5	3	67%	1	0	
Sell / List Ratio	50%			26%	9%		50%		
Reported Sales Dollars	\$150,000	\$0		\$1,062,500	\$533,000	99%	\$150,000	\$0	
Average Sell Price / Unit	\$150,000			\$212,500	\$177,667	20%	\$150,000		
Median Sell Price	\$150,000			\$197,500			\$150,000		
Sell Price / List Price	94%			91%	83%		94%		
Days to Sell	158			160	486	-67%	158		
Active Listings	12	17							
<b>Lots (Strata) - Z5 Fairwinds</b>									
Units Listed	0	0		10	12	-17%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio				10%	17%				
Reported Sales Dollars	\$0	\$0		\$275,000	\$520,607	-47%	\$0	\$0	
Average Sell Price / Unit				\$275,000	\$260,304	6%			
Median Sell Price				\$275,000					
Sell Price / List Price				82%	92%				
Days to Sell				165	350	-53%			
Active Listings	6	5							
<b>Lots (Waterfront) - Z5 Fairwinds</b>									
Units Listed	0	0		1	3	-67%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	3							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Acreage (Waterfront) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Business) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Miscellaneous) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Multi-Family) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Leases) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Fairwinds</b>									
Units Listed	6	6	0%	114	150	-24%	6	6	0%
Units Reported Sold	3	0		38	35	9%	3	0	
Sell / List Ratio	50%	0%		33%	23%		50%	0%	
Reported Sales Dollars	\$1,290,000	\$0		\$25,126,894	\$18,847,327	33%	\$1,290,000	\$0	
Average Sell Price / Unit	\$430,000			\$661,234	\$538,495	23%	\$430,000		
Median Sell Price	\$525,000			\$635,000			\$525,000		
Sell Price / List Price	92%			92%	92%		92%		
Days to Sell	156			130	178	-27%	156		
Active Listings	48	59							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Zone Totals</b>									
Units Listed	99	84	18%	1185	1287	-8%	99	84	18%
Units Reported Sold	32	27	19%	610	513	19%	32	27	19%
Sell / List Ratio	32%	32%		51%	40%		32%	32%	
Reported Sales Dollars	\$12,772,500	\$9,286,100	38%	\$232,065,975	\$195,850,786	18%	\$12,772,500	\$9,286,100	38%
Average Sell Price / Unit	\$399,141	\$343,930	16%	\$380,436	\$381,775	-0%	\$399,141	\$343,930	16%
Median Sell Price	\$422,500			\$351,600			\$422,500		
Sell Price / List Price	95%	93%		94%	94%		95%	93%	
Days to Sell	71	96	-26%	65	71	-8%	71	96	-26%
Active Listings	260	290							
<b>Single Family (Acreage) - Zone Totals</b>									
Units Listed	15	24	-38%	237	288	-18%	15	24	-38%
Units Reported Sold	6	4	50%	86	68	26%	6	4	50%
Sell / List Ratio	40%	17%		36%	24%		40%	17%	
Reported Sales Dollars	\$4,095,500	\$1,636,000	150%	\$43,837,785	\$37,233,924	18%	\$4,095,500	\$1,636,000	150%
Average Sell Price / Unit	\$682,583	\$409,000	67%	\$509,742	\$547,558	-7%	\$682,583	\$409,000	67%
Median Sell Price	\$600,000			\$470,000			\$600,000		
Sell Price / List Price	93%	93%		93%	94%		93%	93%	
Days to Sell	136	66	108%	83	72	15%	136	66	108%
Active Listings	66	86							
<b>Single Family (Waterfront) - Zone Totals</b>									
Units Listed	7	12	-42%	161	188	-14%	7	12	-42%
Units Reported Sold	1	2	-50%	58	45	29%	1	2	-50%
Sell / List Ratio	14%	17%		36%	24%		14%	17%	
Reported Sales Dollars	\$105,000	\$1,167,000	-91%	\$42,974,499	\$28,820,630	49%	\$105,000	\$1,167,000	-91%
Average Sell Price / Unit	\$105,000	\$583,500	-82%	\$740,940	\$640,458	16%	\$105,000	\$583,500	-82%
Median Sell Price	\$105,000			\$700,000			\$105,000		
Sell Price / List Price	91%	85%		91%	91%		91%	85%	
Days to Sell	70	168	-58%	108	77	41%	70	168	-58%
Active Listings	51	61							
<b>Single Family (Strata) - Zone Totals</b>									
Units Listed	22	8	175%	135	145	-7%	22	8	175%
Units Reported Sold	2	3	-33%	42	36	17%	2	3	-33%
Sell / List Ratio	9%	38%		31%	25%		9%	38%	
Reported Sales Dollars	\$595,000	\$1,020,000	-42%	\$16,639,900	\$14,921,828	12%	\$595,000	\$1,020,000	-42%
Average Sell Price / Unit	\$297,500	\$340,000	-12%	\$396,188	\$414,495	-4%	\$297,500	\$340,000	-12%
Median Sell Price	\$335,000			\$339,000			\$335,000		
Sell Price / List Price	94%	93%		94%	95%		94%	93%	
Days to Sell	78	93	-16%	107	81	32%	78	93	-16%
Active Listings	39	32							



## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Zone Totals</b>									
Units Listed	3	0		9	5	80%	3	0	
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio	0%			22%	40%		0%		
Reported Sales Dollars	\$0	\$0		\$375,000	\$433,500	-13%	\$0	\$0	
Average Sell Price / Unit				\$187,500	\$216,750	-13%			
Median Sell Price				\$260,000					
Sell Price / List Price				92%	96%				
Days to Sell				128	14	783%			
Active Listings	4	1							
<b>Condo (Apartment) - Zone Totals</b>									
Units Listed	18	24	-25%	215	226	-5%	18	24	-25%
Units Reported Sold	4	5	-20%	66	61	8%	4	5	-20%
Sell / List Ratio	22%	21%		31%	27%		22%	21%	
Reported Sales Dollars	\$600,500	\$1,112,500	-46%	\$14,305,650	\$13,596,709	5%	\$600,500	\$1,112,500	-46%
Average Sell Price / Unit	\$150,125	\$222,500	-33%	\$216,752	\$222,897	-3%	\$150,125	\$222,500	-33%
Median Sell Price	\$140,500			\$195,000			\$140,500		
Sell Price / List Price	98%	96%		93%	91%		98%	96%	
Days to Sell	77	56	37%	84	90	-7%	77	56	37%
Active Listings	87	86							
<b>Condo (Patio Home) - Zone Totals</b>									
Units Listed	9	13	-31%	164	185	-11%	9	13	-31%
Units Reported Sold	1	4	-75%	99	82	21%	1	4	-75%
Sell / List Ratio	11%	31%		60%	44%		11%	31%	
Reported Sales Dollars	\$345,000	\$1,252,000	-72%	\$27,799,204	\$24,970,300	11%	\$345,000	\$1,252,000	-72%
Average Sell Price / Unit	\$345,000	\$313,000	10%	\$280,800	\$304,516	-8%	\$345,000	\$313,000	10%
Median Sell Price	\$345,000			\$266,000			\$345,000		
Sell Price / List Price	99%	92%		94%	95%		99%	92%	
Days to Sell	66	97	-32%	86	96	-10%	66	97	-32%
Active Listings	52	68							
<b>Condo (Townhouse) - Zone Totals</b>									
Units Listed	10	15	-33%	145	149	-3%	10	15	-33%
Units Reported Sold	2	1	100%	56	39	44%	2	1	100%
Sell / List Ratio	20%	7%		39%	26%		20%	7%	
Reported Sales Dollars	\$546,800	\$227,000	141%	\$17,607,371	\$13,241,221	33%	\$546,800	\$227,000	141%
Average Sell Price / Unit	\$273,400	\$227,000	20%	\$314,417	\$339,518	-7%	\$273,400	\$227,000	20%
Median Sell Price	\$349,000			\$285,000			\$349,000		
Sell Price / List Price	91%	97%		95%	95%		91%	97%	
Days to Sell	102	86	18%	83	78	7%	102	86	18%
Active Listings	45	48							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Zone Totals</b>									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					50%				
Reported Sales Dollars	\$0	\$0		\$0	\$340,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$340,000				
Median Sell Price									
Sell Price / List Price					92%				
Days to Sell					146				
Active Listings	0	0							
<b>Full Duplex - Zone Totals</b>									
Units Listed	0	1	-100%	3	6	-50%	0	1	-100%
Units Reported Sold	0	1	-100%	2	5	-60%	0	1	-100%
Sell / List Ratio		100%		67%	83%			100%	
Reported Sales Dollars	\$0	\$365,000	-100%	\$845,000	\$1,491,900	-43%	\$0	\$365,000	-100%
Average Sell Price / Unit		\$365,000		\$422,500	\$298,380	42%		\$365,000	
Median Sell Price				\$465,000					
Sell Price / List Price		91%		84%	91%			91%	
Days to Sell		21		43	57	-24%		21	
Active Listings	0	1							
<b>Triplex/Fourplex - Zone Totals</b>									
Units Listed	0	0		2	3	-33%	0	0	
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio				100%	67%				
Reported Sales Dollars	\$0	\$0		\$449,000	\$1,310,000	-66%	\$0	\$0	
Average Sell Price / Unit				\$224,500	\$655,000	-66%			
Median Sell Price				\$230,000					
Sell Price / List Price				501%	97%				
Days to Sell				90	2	3520%			
Active Listings	0	1							
<b>Manufactured/Mobile on Pad - Zone Totals</b>									
Units Listed	5	7	-29%	97	100	-3%	5	7	-29%
Units Reported Sold	3	2	50%	42	40	5%	3	2	50%
Sell / List Ratio	60%	29%		43%	40%		60%	29%	
Reported Sales Dollars	\$232,500	\$177,000	31%	\$3,026,257	\$2,521,977	20%	\$232,500	\$177,000	31%
Average Sell Price / Unit	\$77,500	\$88,500	-12%	\$72,054	\$63,049	14%	\$77,500	\$88,500	-12%
Median Sell Price	\$75,000			\$70,000			\$75,000		
Sell Price / List Price	90%	86%		86%	83%		90%	86%	
Days to Sell	140	116	21%	70	108	-35%	140	116	21%
Active Listings	32	29							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Zone Totals</b>									
Units Listed	0	0		6	7	-14%	0	0	
Units Reported Sold	0	0		3	2	50%	0	0	
Sell / List Ratio				50%	29%				
Reported Sales Dollars	\$0	\$0		\$2,389,900	\$1,110,000	115%	\$0	\$0	
Average Sell Price / Unit				\$796,633	\$555,000	44%			
Median Sell Price				\$520,000					
Sell Price / List Price				95%	93%				
Days to Sell				152	144	6%			
Active Listings	2	3							
<b>Lots - Zone Totals</b>									
Units Listed	11	14	-21%	129	182	-29%	11	14	-21%
Units Reported Sold	8	1	700%	60	25	140%	8	1	700%
Sell / List Ratio	73%	7%		47%	14%		73%	7%	
Reported Sales Dollars	\$1,102,000	\$25,000	4308%	\$9,575,700	\$3,849,597	149%	\$1,102,000	\$25,000	4308%
Average Sell Price / Unit	\$137,750	\$25,000	451%	\$159,595	\$153,984	4%	\$137,750	\$25,000	451%
Median Sell Price	\$140,000			\$140,000			\$140,000		
Sell Price / List Price	98%	71%		94%	87%		98%	71%	
Days to Sell	45	3	1388%	62	108	-43%	45	3	1388%
Active Listings	47	73							
<b>Lots (Strata) - Zone Totals</b>									
Units Listed	1	14	-93%	26	59	-56%	1	14	-93%
Units Reported Sold	0	0		4	8	-50%	0	0	
Sell / List Ratio	0%	0%		15%	14%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$753,800	\$1,904,757	-60%	\$0	\$0	
Average Sell Price / Unit				\$188,450	\$238,095	-21%			
Median Sell Price				\$260,000					
Sell Price / List Price				83%	89%				
Days to Sell				156	197	-21%			
Active Listings	15	28							
<b>Lots (Waterfront) - Zone Totals</b>									
Units Listed	2	0		25	22	14%	2	0	
Units Reported Sold	0	0		6	6	0%	0	0	
Sell / List Ratio	0%			24%	27%		0%		
Reported Sales Dollars	\$0	\$0		\$1,533,000	\$1,245,000	23%	\$0	\$0	
Average Sell Price / Unit				\$255,500	\$207,500	23%			
Median Sell Price				\$180,000					
Sell Price / List Price				94%	90%				
Days to Sell				67	180	-63%			
Active Listings	11	14							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Zone Totals</b>									
Units Listed	11	12	-8%	94	105	-10%	11	12	-8%
Units Reported Sold	1	4	-75%	14	22	-36%	1	4	-75%
Sell / List Ratio	9%	33%		15%	21%		9%	33%	
Reported Sales Dollars	\$225,000	\$2,118,500	-89%	\$3,484,000	\$7,193,000	-52%	\$225,000	\$2,118,500	-89%
Average Sell Price / Unit	\$225,000	\$529,625	-58%	\$248,857	\$326,955	-24%	\$225,000	\$529,625	-58%
Median Sell Price	\$225,000			\$265,000			\$225,000		
Sell Price / List Price	100%	84%		92%	86%		100%	84%	
Days to Sell	148	171	-14%	116	116	-0%	148	171	-14%
Active Listings	64	40							
<b>Acreage (Waterfront) - Zone Totals</b>									
Units Listed	3	2	50%	18	17	6%	3	2	50%
Units Reported Sold	0	0		3	1	200%	0	0	
Sell / List Ratio	0%	0%		17%	6%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,203,000	\$575,000	109%	\$0	\$0	
Average Sell Price / Unit				\$401,000	\$575,000	-30%			
Median Sell Price				\$368,000					
Sell Price / List Price				93%	91%				
Days to Sell				78	52	51%			
Active Listings	17	6							
<b>ICI (Business) - Zone Totals</b>									
Units Listed	3	3	0%	36	43	-16%	3	3	0%
Units Reported Sold	0	0		10	3	233%	0	0	
Sell / List Ratio	0%	0%		28%	7%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,559,300	\$297,000	425%	\$0	\$0	
Average Sell Price / Unit				\$155,930	\$99,000	58%			
Median Sell Price				\$139,900					
Sell Price / List Price				84%	70%				
Days to Sell				139	314	-56%			
Active Listings	11	18							
<b>ICI (Commercial) - Zone Totals</b>									
Units Listed	6	6	0%	49	38	29%	6	6	0%
Units Reported Sold	0	0		3	7	-57%	0	0	
Sell / List Ratio	0%	0%		6%	18%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,170,000	\$3,131,400	-63%	\$0	\$0	
Average Sell Price / Unit				\$390,000	\$447,343	-13%			
Median Sell Price				\$162,000					
Sell Price / List Price				86%	89%				
Days to Sell				80	209	-62%			
Active Listings	24	13							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Zone Totals</b>									
Units Listed	2	0		8	4	100%	2	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio	0%			25%	25%		0%		
Reported Sales Dollars	\$0	\$0		\$455,000	\$159,000	186%	\$0	\$0	
Average Sell Price / Unit				\$227,500	\$159,000	43%			
Median Sell Price				\$420,000					
Sell Price / List Price				95%	95%				
Days to Sell				32	105	-70%			
Active Listings	4	2							
<b>ICI (Miscellaneous) - Zone Totals</b>									
Units Listed	2	2	0%	23	32	-28%	2	2	0%
Units Reported Sold	0	1	-100%	3	4	-25%	0	1	-100%
Sell / List Ratio	0%	50%		13%	12%		0%	50%	
Reported Sales Dollars	\$0	\$1,125,000	-100%	\$3,111,000	\$4,690,000	-34%	\$0	\$1,125,000	-100%
Average Sell Price / Unit		\$1,125,000		\$1,037,000	\$1,172,500	-12%		\$1,125,000	
Median Sell Price				\$550,000					
Sell Price / List Price		96%		88%	90%			96%	
Days to Sell		113		127	134	-5%		113	
Active Listings	14	16							
<b>ICI (Multi-Family) - Zone Totals</b>									
Units Listed	0	2	-100%	7	18	-61%	0	2	-100%
Units Reported Sold	0	0		2	3	-33%	0	0	
Sell / List Ratio		0%		29%	17%			0%	
Reported Sales Dollars	\$0	\$0		\$5,275,000	\$5,470,000	-4%	\$0	\$0	
Average Sell Price / Unit				\$2,637,500	\$1,823,333	45%			
Median Sell Price				\$4,750,000					
Sell Price / List Price				96%	98%				
Days to Sell				146	26	469%			
Active Listings	3	6							
<b>ICI (Leases) - Zone Totals</b>									
Units Listed	12	11	9%	63	70	-10%	12	11	9%
Units Reported Sold	0	2	-100%	17	10	70%	0	2	-100%
Sell / List Ratio	0%	18%		27%	14%		0%	18%	
Reported Sales Dollars	\$0	\$83,700	-100%	\$681,681	\$327,315	108%	\$0	\$83,700	-100%
Average Sell Price / Unit		\$41,850		\$40,099	\$32,731	23%		\$41,850	
Median Sell Price				\$28,500					
Sell Price / List Price		100%		100%	100%			100%	
Days to Sell		98		132	264	-50%		98	
Active Listings	37	30							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

January, 2014

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Zone Totals</b>									
Units Listed	241	254	-5%	2837	3181	-11%	241	254	-5%
Units Reported Sold	60	57	5%	1192	986	21%	60	57	5%
Sell / List Ratio	25%	22%		42%	31%		25%	22%	
Reported Sales Dollars	\$20,619,800	\$19,594,800	5%	\$431,117,022	\$364,684,844	18%	\$20,619,800	\$19,594,800	5%
Average Sell Price / Unit	\$343,663	\$343,768	-0%	\$361,675	\$369,863	-2%	\$343,663	\$343,768	-0%
Median Sell Price	\$345,000			\$330,105			\$345,000		
Sell Price / List Price	95%	92%		94%	93%		95%	92%	
Days to Sell	80	96	-16%	77	84	-9%	80	96	-16%
Active Listings	885	952							