

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Cedar									
Units Listed	13	4	225%	121	103	17%	13	4	225%
Units Reported Sold	2	1	100%	47	52	-10%	2	1	100%
Sell / List Ratio	15%	25%		39%	50%		15%	25%	
Reported Sales Dollars	\$895,000	\$328,500	172%	\$17,794,808	\$17,002,300	5%	\$895,000	\$328,500	172%
Average Sell Price / Unit	\$447,500	\$328,500	36%	\$378,613	\$326,967	16%	\$447,500	\$328,500	36%
Median Sell Price	\$490,000			\$382,000			\$490,000		
Sell Price / List Price	98%	97%		96%	93%		98%	97%	
Days to Sell	36	30	18%	58	68	-15%	36	30	18%
Active Listings	41	26							
Single Family (Acreage) - Z4 Cedar									
Units Listed	6	2	200%	52	56	-7%	6	2	200%
Units Reported Sold	1	0		16	19	-16%	1	0	
Sell / List Ratio	17%	0%		31%	34%		17%	0%	
Reported Sales Dollars	\$494,500	\$0		\$7,593,300	\$11,918,500	-36%	\$494,500	\$0	
Average Sell Price / Unit	\$494,500			\$474,581	\$627,289	-24%	\$494,500		
Median Sell Price	\$494,500			\$494,500			\$494,500		
Sell Price / List Price	83%			94%	93%		83%		
Days to Sell	244			66	82	-19%	244		
Active Listings	21	15							
Single Family (Waterfront) - Z4 Cedar									
Units Listed	0	1	-100%	12	23	-48%	0	1	-100%
Units Reported Sold	0	0		3	6	-50%	0	0	
Sell / List Ratio		0%		25%	26%			0%	
Reported Sales Dollars	\$0	\$0		\$1,649,000	\$4,917,800	-66%	\$0	\$0	
Average Sell Price / Unit				\$549,667	\$819,633	-33%			
Median Sell Price				\$540,000					
Sell Price / List Price				95%	90%				
Days to Sell				108	30	257%			
Active Listings	5	6							
Single Family (Strata) - Z4 Cedar									
Units Listed	0	0		4	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				25%					
Reported Sales Dollars	\$0	\$0		\$245,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$245,000					
Median Sell Price				\$245,000					
Sell Price / List Price				91%					
Days to Sell				109					
Active Listings	3	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Cedar									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
Condo (Apartment) - Z4 Cedar									
Units Listed	0	0		3	1	200%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Condo (Patio Home) - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Cedar									
Units Listed	1	0		3	6	-50%	1	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio	0%			33%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$261,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$261,000					
Median Sell Price				\$261,000					
Sell Price / List Price				90%					
Days to Sell				9					
Active Listings	1	1							

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Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Cedar									
Units Listed	0	0		2	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Triplex/Fourplex - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Cedar									
Units Listed	0	0		7	4	75%	0	0	
Units Reported Sold	0	0		3	2	50%	0	0	
Sell / List Ratio				43%	50%				
Reported Sales Dollars	\$0	\$0		\$11,300	\$41,500	168%	\$0	\$0	
Average Sell Price / Unit				\$37,100	\$20,750	79%			
Median Sell Price				\$35,400					
Sell Price / List Price				88%	51%				
Days to Sell				37	155	-76%			
Active Listings	3	0							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Cedar									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	50%				
Reported Sales Dollars	\$0	\$0		\$0	\$320,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$320,000				
Median Sell Price									
Sell Price / List Price					91%				
Days to Sell					69				
Active Listings	1	0							
Lots - Z4 Cedar									
Units Listed	15	0		37	37	0%	15	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%			3%	3%		0%		
Reported Sales Dollars	\$0	\$0		\$125,000	\$120,000	4%	\$0	\$0	
Average Sell Price / Unit				\$125,000	\$120,000	4%			
Median Sell Price				\$125,000					
Sell Price / List Price				86%	73%				
Days to Sell				181	25	624%			
Active Listings	16	36							
Lots (Strata) - Z4 Cedar									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	0							
Lots (Waterfront) - Z4 Cedar									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

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Acreage - Z4 Cedar									
Units Listed	3	3	0%	31	43	-28%	3	3	0%
Units Reported Sold	0	0		5	2	150%	0	0	
Sell / List Ratio	0%	0%		16%	5%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,172,500	\$300,000	291%	\$0	\$0	
Average Sell Price / Unit				\$234,500	\$150,000	56%			
Median Sell Price				\$235,000					
Sell Price / List Price				92%	75%				
Days to Sell				160	256	-38%			
Active Listings	20	17							
Acreage (Waterfront) - Z4 Cedar									
Units Listed	0	1	-100%	4	5	-20%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	2							
ICI (Business) - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Cedar									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							

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ICI (Industrial) - Z4 Cedar									
Units Listed	2	2	0%	5	9	-44%	2	2	0%
Units Reported Sold	1	0		3	1	200%	1	0	
Sell / List Ratio	50%	0%		60%	11%		50%	0%	
Reported Sales Dollars	\$1,100,000	\$0		\$5,075,000	\$520,000	876%	\$1,100,000	\$0	
Average Sell Price / Unit	\$1,100,000			\$1,691,667	\$520,000	225%	\$1,100,000		
Median Sell Price	\$1,100,000			\$1,100,000			\$1,100,000		
Sell Price / List Price	88%			87%	90%		88%		
Days to Sell	171			281	54	421%	171		
Active Listings	3	4							
ICI (Miscellaneous) - Z4 Cedar									
Units Listed	0	2	-100%	8	8	0%	0	2	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	4	4							
ICI (Multi-Family) - Z4 Cedar									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Leases) - Z4 Cedar									
Units Listed	0	1	-100%	8	1	700%	0	1	-100%
Units Reported Sold	1	0		1	0		1	0	
Sell / List Ratio		0%		12%	0%			0%	
Reported Sales Dollars	\$85,350	\$0		\$85,350	\$0		\$85,350	\$0	
Average Sell Price / Unit	\$85,350			\$85,350			\$85,350		
Median Sell Price	\$85,350			\$85,350			\$85,350		
Sell Price / List Price	100%			100%			100%		
Days to Sell	265			265			265		
Active Listings	5	1							

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Total - Z4 Cedar									
Units Listed	40	16	150%	303	303	0%	40	16	150%
Units Reported Sold	5	1	400%	81	84	-4%	5	1	400%
Sell / List Ratio	12%	6%		27%	28%		12%	6%	
Reported Sales Dollars	\$2,574,850	\$328,500	684%	\$34,112,258	\$35,140,100	-3%	\$2,574,850	\$328,500	684%
Average Sell Price / Unit	\$514,970	\$328,500	57%	\$421,139	\$418,335	1%	\$514,970	\$328,500	57%
Median Sell Price	\$490,000			\$385,000			\$490,000		
Sell Price / List Price	93%	97%		95%	91%		93%	97%	
Days to Sell	150	30	401%	79	74	7%	150	30	401%
Active Listings	131	115							

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Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Central Nanaimo									
Units Listed	24	11	118%	193	161	20%	24	11	118%
Units Reported Sold	4	2	100%	94	82	15%	4	2	100%
Sell / List Ratio	17%	18%		49%	51%		17%	18%	
Reported Sales Dollars	\$1,053,055	\$483,000	118%	\$24,264,775	\$21,998,457	10%	\$1,053,055	\$483,000	118%
Average Sell Price / Unit	\$263,264	\$241,500	9%	\$258,136	\$268,274	-4%	\$263,264	\$241,500	9%
Median Sell Price	\$265,000			\$259,500			\$265,000		
Sell Price / List Price	98%	94%		96%	94%		98%	94%	
Days to Sell	42	15	180%	35	44	-19%	42	15	180%
Active Listings	47	29							
Single Family (Acreage) - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Single Family (Waterfront) - Z4 Central Nanaimo									
Units Listed	0	0		0	3	-100%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio					67%				
Reported Sales Dollars	\$0	\$0		\$339,354	\$597,111	-43%	\$0	\$0	
Average Sell Price / Unit				\$339,354	\$298,556	14%			
Median Sell Price				\$339,354					
Sell Price / List Price				97%	100%				
Days to Sell				252	79	219%			
Active Listings	0	1							
Single Family (Strata) - Z4 Central Nanaimo									
Units Listed	0	1	-100%	4	5	-20%	0	1	-100%
Units Reported Sold	0	0		3	0		0	0	
Sell / List Ratio		0%		75%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$899,450	\$0		\$0	\$0	
Average Sell Price / Unit				\$299,817					
Median Sell Price				\$298,450					
Sell Price / List Price				97%					
Days to Sell				49					
Active Listings	2	3							

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Single Family (Modular/Prefab) - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Central Nanaimo									
Units Listed	6	11	-45%	97	156	-38%	6	11	-45%
Units Reported Sold	2	3	-33%	25	46	-46%	2	3	-33%
Sell / List Ratio	33%	27%		26%	29%		33%	27%	
Reported Sales Dollars	\$307,000	\$329,000	-7%	\$3,678,100	\$6,493,200	-43%	\$307,000	\$329,000	-7%
Average Sell Price / Unit	\$153,500	\$109,667	40%	\$147,124	\$141,157	4%	\$153,500	\$109,667	40%
Median Sell Price	\$219,000			\$152,000			\$219,000		
Sell Price / List Price	92%	88%		93%	94%		92%	88%	
Days to Sell	32	81	-60%	72	58	24%	32	81	-60%
Active Listings	35	35							
Condo (Patio Home) - Z4 Central Nanaimo									
Units Listed	0	0		1	9	-89%	0	0	
Units Reported Sold	0	0		3	1	200%	0	0	
Sell / List Ratio				300%	11%				
Reported Sales Dollars	\$0	\$0		\$456,400	\$97,000	371%	\$0	\$0	
Average Sell Price / Unit				\$152,133	\$97,000	57%			
Median Sell Price				\$153,500					
Sell Price / List Price				91%	97%				
Days to Sell				182	13	1303%			
Active Listings	1	3							
Condo (Townhouse) - Z4 Central Nanaimo									
Units Listed	1	7	-86%	53	66	-20%	1	7	-86%
Units Reported Sold	3	2	50%	34	19	79%	3	2	50%
Sell / List Ratio	300%	29%		64%	29%		300%	29%	
Reported Sales Dollars	\$733,750	\$479,800	53%	\$7,289,170	\$3,804,600	92%	\$733,750	\$479,800	53%
Average Sell Price / Unit	\$244,583	\$239,900	2%	\$214,387	\$200,242	7%	\$244,583	\$239,900	2%
Median Sell Price	\$260,000			\$219,900			\$260,000		
Sell Price / List Price	98%	100%		121%	97%		98%	100%	
Days to Sell	37	26	44%	49	50	-2%	37	26	44%
Active Listings	10	18							

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Half Duplex - Z4 Central Nanaimo									
Units Listed	0	1	-100%	10	12	-17%	0	1	-100%
Units Reported Sold	0	0		7	7	0%	0	0	
Sell / List Ratio		0%		70%	58%			0%	
Reported Sales Dollars	\$0	\$0		\$1,809,988	\$1,818,774	-0%	\$0	\$0	
Average Sell Price / Unit				\$258,570	\$259,825	-0%			
Median Sell Price				\$269,900					
Sell Price / List Price				97%	98%				
Days to Sell				88	100	-11%			
Active Listings	0	3							
Full Duplex - Z4 Central Nanaimo									
Units Listed	1	1	0%	10	10	0%	1	1	0%
Units Reported Sold	1	0		4	0		1	0	
Sell / List Ratio	100%	0%		40%	0%		100%	0%	
Reported Sales Dollars	\$385,000	\$0		\$1,477,500	\$0		\$385,000	\$0	
Average Sell Price / Unit	\$385,000			\$369,375			\$385,000		
Median Sell Price	\$385,000			\$385,000			\$385,000		
Sell Price / List Price	101%			98%			101%		
Days to Sell	10			6			10		
Active Listings	2	5							
Triplex/Fourplex - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$474,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$474,000				
Median Sell Price									
Sell Price / List Price					99%				
Days to Sell					4				
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

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Farm/Ranch - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Central Nanaimo									
Units Listed	0	0		4	4	0%	0	0	
Units Reported Sold	1	1	0%	3	3	0%	1	1	0%
Sell / List Ratio				75%	75%				
Reported Sales Dollars	\$135,000	\$6,000	2150%	\$403,000	\$374,288	8%	\$135,000	\$6,000	2150%
Average Sell Price / Unit	\$135,000	\$6,000	2150%	\$134,333	\$124,763	8%	\$135,000	\$6,000	2150%
Median Sell Price	\$135,000			\$135,000			\$135,000		
Sell Price / List Price	96%	87%		95%	88%		96%	87%	
Days to Sell	59	11	436%	48	11	333%	59	11	436%
Active Listings	0	1							
Lots (Strata) - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Central Nanaimo									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z4 Central Nanaimo									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
ICI (Business) - Z4 Central Nanaimo									
Units Listed	0	2	-100%	10	15	-33%	0	2	-100%
Units Reported Sold	0	0		3	4	-25%	0	0	
Sell / List Ratio		0%		30%	27%			0%	
Reported Sales Dollars	\$0	\$0		\$1,370,000	\$750,000	83%	\$0	\$0	
Average Sell Price / Unit				\$456,667	\$187,500	144%			
Median Sell Price				\$365,000					
Sell Price / List Price				96%	71%				
Days to Sell				93	107	-13%			
Active Listings	4	6							
ICI (Commercial) - Z4 Central Nanaimo									
Units Listed	9	6	50%	24	21	14%	9	6	50%
Units Reported Sold	2	0		7	3	133%	2	0	
Sell / List Ratio	22%	0%		29%	14%		22%	0%	
Reported Sales Dollars	\$1,511,000	\$0		\$2,966,383	\$1,741,931	70%	\$1,511,000	\$0	
Average Sell Price / Unit	\$755,500			\$423,769	\$580,644	-27%	\$755,500		
Median Sell Price	\$1,000,000			\$370,000			\$1,000,000		
Sell Price / List Price	94%			112348%	406060%		94%		
Days to Sell	52			51	477	-89%	52		
Active Listings	16	14							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Central Nanaimo									
Units Listed	0	0		17	7	143%	0	0	
Units Reported Sold	0	0		2	12	-83%	0	0	
Sell / List Ratio				12%	171%				
Reported Sales Dollars	\$0	\$0		\$1,700,000	\$3,516,000	-52%	\$0	\$0	
Average Sell Price / Unit				\$850,000	\$293,000	190%			
Median Sell Price				\$1,300,000					
Sell Price / List Price				86%	95%				
Days to Sell				90	370	-76%			
Active Listings	12	10							
ICI (Miscellaneous) - Z4 Central Nanaimo									
Units Listed	1	2	-50%	2	8	-75%	1	2	-50%
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio	0%	0%		100%	12%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,641,000	\$347,000	373%	\$0	\$0	
Average Sell Price / Unit				\$820,500	\$347,000	136%			
Median Sell Price				\$1,175,000					
Sell Price / List Price				92%	96%				
Days to Sell				155	125	24%			
Active Listings	1	3							
ICI (Multi-Family) - Z4 Central Nanaimo									
Units Listed	0	1	-100%	5	11	-55%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio		0%		0%	9%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$5,512,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$5,512,000				
Median Sell Price									
Sell Price / List Price					93%				
Days to Sell					20				
Active Listings	1	5							
ICI (Leases) - Z4 Central Nanaimo									
Units Listed	20	6	233%	55	58	-5%	20	6	233%
Units Reported Sold	2	0		10	9	11%	2	0	
Sell / List Ratio	10%	0%		18%	16%		10%	0%	
Reported Sales Dollars	\$1,174,740	\$0		\$1,924,769	\$714,158	170%	\$1,174,740	\$0	
Average Sell Price / Unit	\$587,370			\$192,477	\$79,351	143%	\$587,370		
Median Sell Price	\$1,135,680			\$85,120			\$1,135,680		
Sell Price / List Price	100%			100%	100%		100%		
Days to Sell	336			222	149	49%	336		
Active Listings	47	34							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Central Nanaimo									
Units Listed	62	49	27%	486	550	-12%	62	49	27%
Units Reported Sold	15	8	88%	198	191	4%	15	8	88%
Sell / List Ratio	24%	16%		41%	35%		24%	16%	
Reported Sales Dollars	\$5,299,545	\$1,297,800	308%	\$50,219,889	\$48,238,519	4%	\$5,299,545	\$1,297,800	308%
Average Sell Price / Unit	\$353,303	\$162,225	118%	\$253,636	\$252,558	0%	\$353,303	\$162,225	118%
Median Sell Price	\$260,000			\$234,000			\$260,000		
Sell Price / List Price	97%	92%		4068%	6471%		97%	92%	
Days to Sell	79	42	89%	60	83	-28%	79	42	89%
Active Listings	179	171							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Chase River									
Units Listed	10	13	-23%	110	121	-9%	10	13	-23%
Units Reported Sold	1	3	-67%	57	57	0%	1	3	-67%
Sell / List Ratio	10%	23%		52%	47%		10%	23%	
Reported Sales Dollars	\$369,195	\$899,667	-59%	\$20,439,878	\$19,518,419	5%	\$369,195	\$899,667	-59%
Average Sell Price / Unit	\$369,195	\$299,889	23%	\$358,594	\$342,428	5%	\$369,195	\$299,889	23%
Median Sell Price	\$369,195			\$355,000			\$369,195		
Sell Price / List Price	101%	92%		97%	95%		101%	92%	
Days to Sell	32	55	-42%	73	49	51%	32	55	-42%
Active Listings	28	23							
Single Family (Acreage) - Z4 Chase River									
Units Listed	0	0		4	4	0%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio				25%	50%				
Reported Sales Dollars	\$0	\$0		\$390,000	\$1,390,000	-72%	\$0	\$0	
Average Sell Price / Unit				\$390,000	\$695,000	-44%			
Median Sell Price				\$390,000					
Sell Price / List Price				93%	94%				
Days to Sell				25	80	-69%			
Active Listings	1	0							
Single Family (Waterfront) - Z4 Chase River									
Units Listed	0	0		4	1	300%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				25%	0%				
Reported Sales Dollars	\$0	\$0		\$365,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$365,000					
Median Sell Price				\$365,000					
Sell Price / List Price				97%					
Days to Sell				18					
Active Listings	0	1							
Single Family (Strata) - Z4 Chase River									
Units Listed	0	2	-100%	2	2	0%	0	2	-100%
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio		0%		100%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$569,454	\$0		\$0	\$0	
Average Sell Price / Unit				\$284,727					
Median Sell Price				\$294,454					
Sell Price / List Price				102%					
Days to Sell				120					
Active Listings	1	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Chase River									
Units Listed	2	0		8	0		2	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%			12%			0%		
Reported Sales Dollars	\$0	\$0		\$267,000	\$275,000	-3%	\$0	\$0	
Average Sell Price / Unit				\$267,000	\$275,000	-3%			
Median Sell Price				\$267,000					
Sell Price / List Price				95%	95%				
Days to Sell				74	87	-15%			
Active Listings	3	0							
Full Duplex - Z4 Chase River									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Triplex/Fourplex - Z4 Chase River									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
Manufactured/Mobile on Pad - Z4 Chase River									
Units Listed	2	2	0%	42	27	56%	2	2	0%
Units Reported Sold	1	0		17	13	31%	1	0	
Sell / List Ratio	50%	0%		40%	48%		50%	0%	
Reported Sales Dollars	\$15,000	\$0		\$868,000	\$862,700	1%	\$15,000	\$0	
Average Sell Price / Unit	\$15,000			\$51,059	\$66,362	-23%	\$15,000		
Median Sell Price	\$15,000			\$45,000			\$15,000		
Sell Price / List Price	89%			87%	88%		89%		
Days to Sell	45			77	57	34%	45		
Active Listings	9	6							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Chase River									
Units Listed	6	28	-79%	28	45	-38%	6	28	-79%
Units Reported Sold	0	0		8	13	-38%	0	0	
Sell / List Ratio	0%	0%		29%	29%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,151,300	\$1,752,600	-34%	\$0	\$0	
Average Sell Price / Unit				\$143,912	\$134,815	7%			
Median Sell Price				\$125,000					
Sell Price / List Price				92%	99%				
Days to Sell				175	19	830%			
Active Listings	20	31							
Lots (Strata) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Chase River									
Units Listed	2	0		8	7	14%	2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	4	3							
Acreage (Waterfront) - Z4 Chase River									
Units Listed	1	0		2	2	0%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
ICI (Business) - Z4 Chase River									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Commercial) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Chase River									
Units Listed	0	0		3	3	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
ICI (Multi-Family) - Z4 Chase River									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	1							
ICI (Leases) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Chase River									
Units Listed	23	45	-49%	216	214	1%	23	45	-49%
Units Reported Sold	2	3	-33%	87	86	1%	2	3	-33%
Sell / List Ratio	9%	7%		40%	40%		9%	7%	
Reported Sales Dollars	\$384,195	\$899,667	-57%	\$24,050,632	\$23,798,719	1%	\$384,195	\$899,667	-57%
Average Sell Price / Unit	\$192,098	\$299,889	-36%	\$276,444	\$276,729	-0%	\$192,098	\$299,889	-36%
Median Sell Price	\$369,195			\$323,000			\$369,195		
Sell Price / List Price	95%	92%		95%	94%		95%	92%	
Days to Sell	38	55	-30%	83	47	79%	38	55	-30%
Active Listings	73	70							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Departure Bay									
Units Listed	12	15	-20%	178	211	-16%	12	15	-20%
Units Reported Sold	6	7	-14%	123	96	28%	6	7	-14%
Sell / List Ratio	50%	47%		69%	45%		50%	47%	
Reported Sales Dollars	\$1,639,700	\$2,351,500	-30%	\$43,113,225	\$34,573,738	25%	\$1,639,700	\$2,351,500	-30%
Average Sell Price / Unit	\$273,283	\$335,929	-19%	\$350,514	\$360,143	-3%	\$273,283	\$335,929	-19%
Median Sell Price	\$264,900			\$342,500			\$264,900		
Sell Price / List Price	92%	94%		95%	95%		92%	94%	
Days to Sell	65	47	39%	65	45	45%	65	47	39%
Active Listings	31	48							
Single Family (Acreage) - Z4 Departure Bay									
Units Listed	0	0		4	6	-33%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				25%	17%				
Reported Sales Dollars	\$0	\$0		\$500,000	\$319,000	57%	\$0	\$0	
Average Sell Price / Unit				\$500,000	\$319,000	57%			
Median Sell Price				\$500,000					
Sell Price / List Price				91%	95%				
Days to Sell				28	47	-40%			
Active Listings	3	2							
Single Family (Waterfront) - Z4 Departure Bay									
Units Listed	1	1	0%	9	11	-18%	1	1	0%
Units Reported Sold	0	0		1	3	-67%	0	0	
Sell / List Ratio	0%	0%		11%	27%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$890,000	\$1,567,500	-43%	\$0	\$0	
Average Sell Price / Unit				\$890,000	\$522,500	70%			
Median Sell Price				\$890,000					
Sell Price / List Price				96%	97%				
Days to Sell				49	60	-18%			
Active Listings	5	3							
Single Family (Strata) - Z4 Departure Bay									
Units Listed	1	0		11	6	83%	1	0	
Units Reported Sold	1	0		3	6	-50%	1	0	
Sell / List Ratio	100%			27%	100%		100%		
Reported Sales Dollars	\$303,000	\$0		\$954,958	\$1,797,372	-47%	\$303,000	\$0	
Average Sell Price / Unit	\$303,000			\$318,319	\$299,562	6%	\$303,000		
Median Sell Price	\$303,000			\$319,000			\$303,000		
Sell Price / List Price	98%			100%	97%		98%		
Days to Sell	17			21	71	-70%	17		
Active Listings	1	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Departure Bay									
Units Listed	7	3	133%	25	23	9%	7	3	133%
Units Reported Sold	1	0		10	8	25%	1	0	
Sell / List Ratio	14%	0%		40%	35%		14%	0%	
Reported Sales Dollars	\$143,500	\$0		\$2,496,300	\$1,929,000	29%	\$143,500	\$0	
Average Sell Price / Unit	\$143,500			\$249,630	\$241,125	4%	\$143,500		
Median Sell Price	\$143,500			\$205,000			\$143,500		
Sell Price / List Price	96%			93%	95%		96%		
Days to Sell	9			107	57	87%	9		
Active Listings	8	7							
Condo (Patio Home) - Z4 Departure Bay									
Units Listed	0	0		4	3	33%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio				25%	67%				
Reported Sales Dollars	\$0	\$0		\$231,200	\$586,900	-61%	\$0	\$0	
Average Sell Price / Unit				\$231,200	\$293,450	-21%			
Median Sell Price				\$231,200					
Sell Price / List Price				98%	96%				
Days to Sell				48	60	-19%			
Active Listings	0	1							
Condo (Townhouse) - Z4 Departure Bay									
Units Listed	1	3	-67%	29	41	-29%	1	3	-67%
Units Reported Sold	1	0		16	12	33%	1	0	
Sell / List Ratio	100%	0%		55%	29%		100%	0%	
Reported Sales Dollars	\$390,000	\$0		\$6,733,821	\$3,718,014	81%	\$390,000	\$0	
Average Sell Price / Unit	\$390,000			\$420,864	\$309,834	36%	\$390,000		
Median Sell Price	\$390,000			\$391,000			\$390,000		
Sell Price / List Price	98%			98%	98%		98%		
Days to Sell	11			60	93	-35%	11		
Active Listings	6	8							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Departure Bay									
Units Listed	0	1	-100%	3	7	-57%	0	1	-100%
Units Reported Sold	0	1	-100%	2	3	-33%	0	1	-100%
Sell / List Ratio		100%		67%	43%			100%	
Reported Sales Dollars	\$0	\$230,000	-100%	\$535,000	\$1,064,000	-50%	\$0	\$230,000	-100%
Average Sell Price / Unit		\$230,000		\$267,500	\$354,667	-25%		\$230,000	
Median Sell Price				\$315,000					
Sell Price / List Price		92%		96%	94%			92%	
Days to Sell		85		54	123	-56%		85	
Active Listings	0	2							
Full Duplex - Z4 Departure Bay									
Units Listed	0	0		5	4	25%	0	0	
Units Reported Sold	0	1	-100%	1	4	-75%	0	1	-100%
Sell / List Ratio				20%	100%				
Reported Sales Dollars	\$0	\$384,000	-100%	\$346,100	\$1,452,000	-76%	\$0	\$384,000	-100%
Average Sell Price / Unit		\$384,000		\$346,100	\$363,000	-5%		\$384,000	
Median Sell Price				\$346,100					
Sell Price / List Price		91%		94%	93%			91%	
Days to Sell		64		7	68	-90%		64	
Active Listings	2	0							
Triplex/Fourplex - Z4 Departure Bay									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
Manufactured/Mobile on Pad - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Departure Bay									
Units Listed	2	0		28	18	56%	2	0	
Units Reported Sold	0	0		8	4	100%	0	0	
Sell / List Ratio	0%			29%	22%		0%		
Reported Sales Dollars	\$0	\$0		\$1,263,742	\$515,000	145%	\$0	\$0	
Average Sell Price / Unit				\$157,968	\$128,750	23%			
Median Sell Price				\$179,900					
Sell Price / List Price				97%	87%				
Days to Sell				59	67	-11%			
Active Listings	20	3							
Lots (Strata) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots (Waterfront) - Z4 Departure Bay									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$275,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$275,000				
Median Sell Price									
Sell Price / List Price					85%				
Days to Sell					178				
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Departure Bay									
Units Listed	2	1	100%	3	5	-40%	2	1	100%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%	0%		0%	20%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$160,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$160,000				
Median Sell Price									
Sell Price / List Price					84%				
Days to Sell					51				
Active Listings	2	3							
Acreage (Waterfront) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Departure Bay									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Commercial) - Z4 Departure Bay									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z4 Departure Bay									
Units Listed	1	0		3	7	-57%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	3							
ICI (Multi-Family) - Z4 Departure Bay									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	2							
ICI (Leases) - Z4 Departure Bay									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	1	0		1	1	0%	1	0	
Sell / List Ratio				33%					
Reported Sales Dollars	\$63,420	\$0		\$63,420	\$92,340	-31%	\$63,420	\$0	
Average Sell Price / Unit	\$63,420			\$63,420	\$92,340	-31%	\$63,420		
Median Sell Price	\$63,420			\$63,420			\$63,420		
Sell Price / List Price	100%			100%	100%		100%		
Days to Sell	28			28	60	-53%	28		
Active Listings	2	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Departure Bay									
Units Listed	27	24	12%	308	346	-11%	27	24	12%
Units Reported Sold	10	9	11%	167	142	18%	10	9	11%
Sell / List Ratio	37%	38%		54%	41%		37%	38%	
Reported Sales Dollars	\$2,539,620	\$2,965,500	-14%	\$57,127,766	\$48,049,864	19%	\$2,539,620	\$2,965,500	-14%
Average Sell Price / Unit	\$253,962	\$329,500	-23%	\$342,082	\$338,379	1%	\$253,962	\$329,500	-23%
Median Sell Price	\$264,900			\$324,856			\$264,900		
Sell Price / List Price	94%	94%		95%	95%		94%	94%	
Days to Sell	45	53	-14%	65	55	17%	45	53	-14%
Active Listings	83	85							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Diver Lake									
Units Listed	6	5	20%	70	102	-31%	6	5	20%
Units Reported Sold	3	1	200%	48	60	-20%	3	1	200%
Sell / List Ratio	50%	20%		69%	59%		50%	20%	
Reported Sales Dollars	\$1,024,400	\$291,500	251%	\$14,915,791	\$19,806,889	-25%	\$1,024,400	\$291,500	251%
Average Sell Price / Unit	\$341,467	\$291,500	17%	\$310,746	\$330,115	-6%	\$341,467	\$291,500	17%
Median Sell Price	\$344,400			\$318,000			\$344,400		
Sell Price / List Price	97%	97%		96%	96%		97%	97%	
Days to Sell	47	72	-35%	40	53	-23%	47	72	-35%
Active Listings	12	12							
Single Family (Acreage) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Single Family (Waterfront) - Z4 Diver Lake									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$299,900	\$0		\$0	\$0	
Average Sell Price / Unit				\$299,900					
Median Sell Price				\$299,900					
Sell Price / List Price				88%					
Days to Sell				54					
Active Listings	0	1							
Single Family (Strata) - Z4 Diver Lake									
Units Listed	1	0		6	6	0%	1	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio	0%			33%	17%		0%		
Reported Sales Dollars	\$0	\$0		\$675,875	\$340,000	99%	\$0	\$0	
Average Sell Price / Unit				\$337,938	\$340,000	-1%			
Median Sell Price				\$355,875					
Sell Price / List Price				95%	97%				
Days to Sell				114	29	295%			
Active Listings	2	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Diver Lake									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Patio Home) - Z4 Diver Lake									
Units Listed	1	3	-67%	4	22	-82%	1	3	-67%
Units Reported Sold	0	1	-100%	4	13	-69%	0	1	-100%
Sell / List Ratio	0%	33%		100%	59%		0%	33%	
Reported Sales Dollars	\$0	\$262,900	-100%	\$814,000	\$3,300,170	-75%	\$0	\$262,900	-100%
Average Sell Price / Unit		\$262,900		\$203,500	\$253,859	-20%		\$262,900	
Median Sell Price				\$210,000					
Sell Price / List Price		100%		96%	100%			100%	
Days to Sell		202		76	80	-4%		202	
Active Listings	1	5							
Condo (Townhouse) - Z4 Diver Lake									
Units Listed	0	0		10	7	43%	0	0	
Units Reported Sold	0	0		8	9	-11%	0	0	
Sell / List Ratio				80%	129%				
Reported Sales Dollars	\$0	\$0		\$2,309,485	\$2,018,810	14%	\$0	\$0	
Average Sell Price / Unit				\$288,686	\$224,312	29%			
Median Sell Price				\$288,880					
Sell Price / List Price				101%	97%				
Days to Sell				34	65	-48%			
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Diver Lake									
Units Listed	0	0		4	7	-43%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio				25%	29%				
Reported Sales Dollars	\$0	\$0		\$228,464	\$465,643	-51%	\$0	\$0	
Average Sell Price / Unit				\$228,464	\$232,822	-2%			
Median Sell Price				\$228,464					
Sell Price / List Price				85%	97%				
Days to Sell				172	64	167%			
Active Listings	1	1							
Full Duplex - Z4 Diver Lake									
Units Listed	0	1	-100%	3	3	0%	0	1	-100%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio		0%		33%	33%			0%	
Reported Sales Dollars	\$0	\$0		\$350,000	\$397,500	-12%	\$0	\$0	
Average Sell Price / Unit				\$350,000	\$397,500	-12%			
Median Sell Price				\$350,000					
Sell Price / List Price				100%	93%				
Days to Sell				25	51	-51%			
Active Listings	1	1							
Triplex/Fourplex - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 Diver Lake									
Units Listed	0	3	-100%	7	10	-30%	0	3	-100%
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio		0%		29%	20%			0%	
Reported Sales Dollars	\$0	\$0		\$128,500	\$203,500	-37%	\$0	\$0	
Average Sell Price / Unit				\$64,250	\$101,750	-37%			
Median Sell Price				\$70,000					
Sell Price / List Price				84%	86%				
Days to Sell				60	130	-53%			
Active Listings	1	3							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Diver Lake									
Units Listed	7	0		7	0		7	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	7	0							
Lots (Strata) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots (Waterfront) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Diver Lake									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				100%	50%				
Reported Sales Dollars	\$0	\$0		\$540,000	\$275,000	96%	\$0	\$0	
Average Sell Price / Unit				\$540,000	\$275,000	96%			
Median Sell Price				\$540,000					
Sell Price / List Price				90%	79%				
Days to Sell				43	78	-45%			
Active Listings	0	0							
Acreage (Waterfront) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Diver Lake									
Units Listed	0	1	-100%	0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Commercial) - Z4 Diver Lake									
Units Listed	0	1	-100%	1	4	-75%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%		100%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$380,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$380,000					
Median Sell Price				\$380,000					
Sell Price / List Price				96%					
Days to Sell				72					
Active Listings	1	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Diver Lake									
Units Listed	0	1	-100%	7	8	-12%	0	1	-100%
Units Reported Sold	1	0		4	2	100%	1	0	
Sell / List Ratio		0%		57%	25%			0%	
Reported Sales Dollars	\$195,000	\$0		\$1,078,500	\$469,000	130%	\$195,000	\$0	
Average Sell Price / Unit	\$195,000			\$269,625	\$234,500	15%	\$195,000		
Median Sell Price	\$195,000			\$250,000			\$195,000		
Sell Price / List Price	85%			91%	89%		85%		
Days to Sell	128			95	17	460%	128		
Active Listings	3	4							
ICI (Miscellaneous) - Z4 Diver Lake									
Units Listed	0	1	-100%	0	3	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Multi-Family) - Z4 Diver Lake									
Units Listed	0	0		3	2	50%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
ICI (Leases) - Z4 Diver Lake									
Units Listed	7	3	133%	33	20	65%	7	3	133%
Units Reported Sold	0	1	-100%	3	4	-25%	0	1	-100%
Sell / List Ratio	0%	33%		9%	20%		0%	33%	
Reported Sales Dollars	\$0	\$300,200	-100%	\$75,510	\$418,478	-82%	\$0	\$300,200	-100%
Average Sell Price / Unit		\$300,200		\$25,170	\$104,620	-76%		\$300,200	
Median Sell Price				\$19,440					
Sell Price / List Price		100%		100%	100%			100%	
Days to Sell		181		86	202	-57%		181	
Active Listings	14	10							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Diver Lake									
Units Listed	22	19	16%	157	199	-21%	22	19	16%
Units Reported Sold	4	3	33%	76	95	-20%	4	3	33%
Sell / List Ratio	18%	16%		48%	48%		18%	16%	
Reported Sales Dollars	\$1,219,400	\$854,600	43%	\$21,796,025	\$27,694,990	-21%	\$1,219,400	\$854,600	43%
Average Sell Price / Unit	\$304,850	\$284,867	7%	\$286,790	\$291,526	-2%	\$304,850	\$284,867	7%
Median Sell Price	\$344,400			\$297,500			\$344,400		
Sell Price / List Price	94%	99%		96%	96%		94%	99%	
Days to Sell	67	152	-56%	51	65	-21%	67	152	-56%
Active Listings	44	43							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Hammond Bay									
Units Listed	5	5	0%	97	83	17%	5	5	0%
Units Reported Sold	0	3	-100%	50	31	61%	0	3	-100%
Sell / List Ratio	0%	60%		52%	37%		0%	60%	
Reported Sales Dollars	\$0	\$1,377,000	-100%	\$23,519,900	\$12,812,708	84%	\$0	\$1,377,000	-100%
Average Sell Price / Unit		\$459,000		\$470,398	\$413,313	14%		\$459,000	
Median Sell Price				\$440,000					
Sell Price / List Price		89%		96%	95%			89%	
Days to Sell		127		55	53	4%		127	
Active Listings	18	16							
Single Family (Acreage) - Z4 Hammond Bay									
Units Listed	0	0		7	6	17%	0	0	
Units Reported Sold	1	0		2	2	0%	1	0	
Sell / List Ratio				29%	33%				
Reported Sales Dollars	\$1,500,000	\$0		\$1,907,500	\$1,739,750	10%	\$1,500,000	\$0	
Average Sell Price / Unit	\$1,500,000			\$953,750	\$869,875	10%	\$1,500,000		
Median Sell Price	\$1,500,000			\$1,500,000			\$1,500,000		
Sell Price / List Price	94%			93%	92%		94%		
Days to Sell	2			36	85	-57%	2		
Active Listings	1	2							
Single Family (Waterfront) - Z4 Hammond Bay									
Units Listed	1	2	-50%	15	16	-6%	1	2	-50%
Units Reported Sold	0	0		5	2	150%	0	0	
Sell / List Ratio	0%	0%		33%	12%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$4,642,000	\$1,915,000	142%	\$0	\$0	
Average Sell Price / Unit				\$928,400	\$957,500	-3%			
Median Sell Price				\$962,000					
Sell Price / List Price				89%	98%				
Days to Sell				48	22	121%			
Active Listings	5	4							
Single Family (Strata) - Z4 Hammond Bay									
Units Listed	1	0		3	3	0%	1	0	
Units Reported Sold	0	0		2	3	-33%	0	0	
Sell / List Ratio	0%			67%	100%		0%		
Reported Sales Dollars	\$0	\$0		\$663,500	\$573,500	16%	\$0	\$0	
Average Sell Price / Unit				\$331,750	\$191,167	74%			
Median Sell Price				\$494,500					
Sell Price / List Price				93%	90%				
Days to Sell				98	116	-15%			
Active Listings	2	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 Hammond Bay									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	0							
Condo (Townhouse) - Z4 Hammond Bay									
Units Listed	0	0		11	0		0	0	
Units Reported Sold	1	0		1	0		1	0	
Sell / List Ratio				9%					
Reported Sales Dollars	\$409,000	\$0		\$409,000	\$0		\$409,000	\$0	
Average Sell Price / Unit	\$409,000			\$409,000			\$409,000		
Median Sell Price	\$409,000			\$409,000			\$409,000		
Sell Price / List Price	100%			100%			100%		
Days to Sell	0			0			0		
Active Listings	10	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Hammond Bay									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				33%					
Reported Sales Dollars	\$0	\$0		\$449,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$449,000					
Median Sell Price				\$449,000					
Sell Price / List Price				98%					
Days to Sell				6					
Active Listings	1	0							
Triplex/Fourplex - Z4 Hammond Bay									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
Manufactured/Mobile on Pad - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Hammond Bay									
Units Listed	2	2	0%	65	40	62%	2	2	0%
Units Reported Sold	0	0		8	0		0	0	
Sell / List Ratio	0%	0%		12%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,302,156	\$0		\$0	\$0	
Average Sell Price / Unit				\$162,770					
Median Sell Price				\$142,500					
Sell Price / List Price				95%					
Days to Sell				77					
Active Listings	42	20							
Lots (Strata) - Z4 Hammond Bay									
Units Listed	0	1	-100%	1	1	0%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%		100%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$168,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$168,000					
Median Sell Price				\$168,000					
Sell Price / List Price				96%					
Days to Sell				4					
Active Listings	0	1							
Lots (Waterfront) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Hammond Bay									
Units Listed	0	0		0	3	-100%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio					33%				
Reported Sales Dollars	\$0	\$0		\$225,500	\$800,000	-72%	\$0	\$0	
Average Sell Price / Unit				\$225,500	\$800,000	-72%			
Median Sell Price				\$225,500					
Sell Price / List Price				92%	67%				
Days to Sell				175	81	116%			
Active Listings	0	2							
Acreage (Waterfront) - Z4 Hammond Bay									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Business) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z4 Hammond Bay									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Multi-Family) - Z4 Hammond Bay									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Leases) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Hammond Bay									
Units Listed	9	10	-10%	207	158	31%	9	10	-10%
Units Reported Sold	2	3	-33%	71	39	82%	2	3	-33%
Sell / List Ratio	22%	30%		34%	25%		22%	30%	
Reported Sales Dollars	\$1,909,000	\$1,377,000	39%	\$33,286,556	\$17,840,958	87%	\$1,909,000	\$1,377,000	39%
Average Sell Price / Unit	\$954,500	\$459,000	108%	\$468,825	\$457,460	2%	\$954,500	\$459,000	108%
Median Sell Price	\$1,500,000			\$425,000			\$1,500,000		
Sell Price / List Price	97%	89%		95%	94%		97%	89%	
Days to Sell	1	127	-99%	57	59	-3%	1	127	-99%
Active Listings	82	49							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Lower Lantzville									
Units Listed	3	2	50%	39	32	22%	3	2	50%
Units Reported Sold	0	2	-100%	19	18	6%	0	2	-100%
Sell / List Ratio	0%	100%		49%	56%		0%	100%	
Reported Sales Dollars	\$0	\$815,000	-100%	\$8,283,145	\$7,003,800	18%	\$0	\$815,000	-100%
Average Sell Price / Unit		\$407,500		\$435,955	\$389,100	12%		\$407,500	
Median Sell Price				\$355,000					
Sell Price / List Price		86%		95%	94%			86%	
Days to Sell		73		50	31	59%		73	
Active Listings	6	5							
Single Family (Acreage) - Z4 Lower Lantzville									
Units Listed	0	0		3	8	-62%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio				33%	25%				
Reported Sales Dollars	\$0	\$0		\$580,000	\$1,769,000	-67%	\$0	\$0	
Average Sell Price / Unit				\$580,000	\$884,500	-34%			
Median Sell Price				\$580,000					
Sell Price / List Price				89%	92%				
Days to Sell				232	130	79%			
Active Listings	1	3							
Single Family (Waterfront) - Z4 Lower Lantzville									
Units Listed	2	0		6	14	-57%	2	0	
Units Reported Sold	0	0		2	5	-60%	0	0	
Sell / List Ratio	0%			33%	36%		0%		
Reported Sales Dollars	\$0	\$0		\$1,030,000	\$3,220,000	-68%	\$0	\$0	
Average Sell Price / Unit				\$515,000	\$644,000	-20%			
Median Sell Price				\$580,000					
Sell Price / List Price				95%	95%				
Days to Sell				82	38	117%			
Active Listings	4	2							
Single Family (Strata) - Z4 Lower Lantzville									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Patio Home) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Lower Lantzville									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Triplex/Fourplex - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 Lower Lantzville									
Units Listed	0	1	-100%	1	9	-89%	0	1	-100%
Units Reported Sold	0	0		4	3	33%	0	0	
Sell / List Ratio		0%		400%	33%			0%	
Reported Sales Dollars	\$0	\$0		\$263,000	\$238,000	11%	\$0	\$0	
Average Sell Price / Unit				\$65,750	\$79,333	-17%			
Median Sell Price				\$57,000					
Sell Price / List Price				84%	88%				
Days to Sell				78	78	1%			
Active Listings	0	3							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Lower Lantzville									
Units Listed	0	1	-100%	1	2	-50%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
Lots (Strata) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Lower Lantzville									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z4 Lower Lantzville									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Multi-Family) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 Lower Lantzville									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio					200%				
Reported Sales Dollars	\$0	\$0		\$0	\$77,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$38,500				
Median Sell Price									
Sell Price / List Price					100%				
Days to Sell					72				
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Lower Lantzville									
Units Listed	5	4	25%	54	70	-23%	5	4	25%
Units Reported Sold	0	2	-100%	26	30	-13%	0	2	-100%
Sell / List Ratio	0%	50%		48%	43%		0%	50%	
Reported Sales Dollars	\$0	\$815,000	-100%	\$10,156,145	\$12,307,800	-17%	\$0	\$815,000	-100%
Average Sell Price / Unit		\$407,500		\$390,621	\$410,260	-5%		\$407,500	
Median Sell Price				\$355,000					
Sell Price / List Price		86%		93%	94%			86%	
Days to Sell		73		64	46	37%		73	
Active Listings	13	14							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 North Nanaimo									
Units Listed	28	21	33%	423	457	-7%	28	21	33%
Units Reported Sold	9	8	12%	237	215	10%	9	8	12%
Sell / List Ratio	32%	38%		56%	47%		32%	38%	
Reported Sales Dollars	\$4,513,700	\$2,975,400	52%	\$103,022,315	\$91,802,853	12%	\$4,513,700	\$2,975,400	52%
Average Sell Price / Unit	\$501,522	\$371,925	35%	\$434,693	\$426,990	2%	\$501,522	\$371,925	35%
Median Sell Price	\$489,700			\$415,000			\$489,700		
Sell Price / List Price	97%	94%		96%	96%		97%	94%	
Days to Sell	65	89	-26%	54	60	-10%	65	89	-26%
Active Listings	66	78							
Single Family (Acreage) - Z4 North Nanaimo									
Units Listed	0	0		1	8	-88%	0	0	
Units Reported Sold	0	0		0	3	-100%	0	0	
Sell / List Ratio				0%	38%				
Reported Sales Dollars	\$0	\$0		\$0	\$1,232,500	-100%	\$0	\$0	
Average Sell Price / Unit					\$410,833				
Median Sell Price									
Sell Price / List Price					90%				
Days to Sell					53				
Active Listings	0	0							
Single Family (Waterfront) - Z4 North Nanaimo									
Units Listed	3	0		22	25	-12%	3	0	
Units Reported Sold	0	1	-100%	8	10	-20%	0	1	-100%
Sell / List Ratio	0%			36%	40%		0%		
Reported Sales Dollars	\$0	\$1,320,000	-100%	\$6,069,810	\$7,677,500	-21%	\$0	\$1,320,000	-100%
Average Sell Price / Unit		\$1,320,000		\$758,726	\$767,750	-1%		\$1,320,000	
Median Sell Price				\$742,500					
Sell Price / List Price		94%		96%	92%			94%	
Days to Sell		96		72	80	-10%		96	
Active Listings	5	4							
Single Family (Strata) - Z4 North Nanaimo									
Units Listed	2	1	100%	10	18	-44%	2	1	100%
Units Reported Sold	0	0		4	13	-69%	0	0	
Sell / List Ratio	0%	0%		40%	72%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$813,000	\$5,051,539	-84%	\$0	\$0	
Average Sell Price / Unit				\$203,250	\$388,580	-48%			
Median Sell Price				\$215,000					
Sell Price / List Price				93%	96%				
Days to Sell				90	90	0%			
Active Listings	3	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 North Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 North Nanaimo									
Units Listed	1	7	-86%	96	166	-42%	1	7	-86%
Units Reported Sold	4	0		51	32	59%	4	0	
Sell / List Ratio	400%	0%		53%	19%		400%	0%	
Reported Sales Dollars	\$846,545	\$0		\$12,787,775	\$7,431,268	72%	\$846,545	\$0	
Average Sell Price / Unit	\$211,636			\$250,741	\$232,227	8%	\$211,636		
Median Sell Price	\$235,000			\$235,000			\$235,000		
Sell Price / List Price	96%			97%	95%		96%		
Days to Sell	191			95	74	27%	191		
Active Listings	37	75							
Condo (Patio Home) - Z4 North Nanaimo									
Units Listed	4	3	33%	42	39	8%	4	3	33%
Units Reported Sold	0	2	-100%	32	22	45%	0	2	-100%
Sell / List Ratio	0%	67%		76%	56%		0%	67%	
Reported Sales Dollars	\$0	\$556,000	-100%	\$9,431,800	\$6,583,000	43%	\$0	\$556,000	-100%
Average Sell Price / Unit		\$278,000		\$294,744	\$299,227	-1%		\$278,000	
Median Sell Price				\$285,000					
Sell Price / List Price		93%		96%	95%			93%	
Days to Sell		120		58	58	1%		120	
Active Listings	7	12							
Condo (Townhouse) - Z4 North Nanaimo									
Units Listed	14	10	40%	125	129	-3%	14	10	40%
Units Reported Sold	5	1	400%	59	41	44%	5	1	400%
Sell / List Ratio	36%	10%		47%	32%		36%	10%	
Reported Sales Dollars	\$1,450,200	\$367,300	295%	\$16,890,003	\$12,106,525	40%	\$1,450,200	\$367,300	295%
Average Sell Price / Unit	\$290,040	\$367,300	-21%	\$286,271	\$295,281	-3%	\$290,040	\$367,300	-21%
Median Sell Price	\$290,000			\$274,900			\$290,000		
Sell Price / List Price	99%	98%		97%	96%		99%	98%	
Days to Sell	133	34	291%	75	58	30%	133	34	291%
Active Listings	30	38							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 North Nanaimo									
Units Listed	0	0		9	13	-31%	0	0	
Units Reported Sold	0	0		5	4	25%	0	0	
Sell / List Ratio				56%	31%				
Reported Sales Dollars	\$0	\$0		\$1,739,795	\$1,374,800	27%	\$0	\$0	
Average Sell Price / Unit				\$347,959	\$343,700	1%			
Median Sell Price				\$362,000					
Sell Price / List Price				98%	99%				
Days to Sell				207	53	293%			
Active Listings	2	3							
Full Duplex - Z4 North Nanaimo									
Units Listed	1	1	0%	4	7	-43%	1	1	0%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio	0%	0%		25%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$441,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$441,500					
Median Sell Price				\$441,500					
Sell Price / List Price				92%					
Days to Sell				181					
Active Listings	1	4							
Triplex/Fourplex - Z4 North Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 North Nanaimo									
Units Listed	1	1	0%	9	2	350%	1	1	0%
Units Reported Sold	1	0		6	0		1	0	
Sell / List Ratio	100%	0%		67%	0%		100%	0%	
Reported Sales Dollars	\$90,000	\$0		\$467,500	\$0		\$90,000	\$0	
Average Sell Price / Unit	\$90,000			\$77,917			\$90,000		
Median Sell Price	\$90,000			\$85,000			\$90,000		
Sell Price / List Price	95%			85%			95%		
Days to Sell	36			66			36		
Active Listings	1	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 North Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 North Nanaimo									
Units Listed	10	0		59	52	13%	10	0	
Units Reported Sold	1	2	-50%	15	17	-12%	1	2	-50%
Sell / List Ratio	10%			25%	33%		10%		
Reported Sales Dollars	\$178,000	\$376,000	-53%	\$2,902,800	\$3,602,750	-19%	\$178,000	\$376,000	-53%
Average Sell Price / Unit	\$178,000	\$188,000	-5%	\$193,520	\$211,926	-9%	\$178,000	\$188,000	-5%
Median Sell Price	\$178,000			\$178,000			\$178,000		
Sell Price / List Price	99%	98%		95%	94%		99%	98%	
Days to Sell	187	114	64%	111	145	-24%	187	114	64%
Active Listings	32	28							
Lots (Strata) - Z4 North Nanaimo									
Units Listed	2	0		4	5	-20%	2	0	
Units Reported Sold	1	0		2	0		1	0	
Sell / List Ratio	50%			50%	0%		50%		
Reported Sales Dollars	\$365,000	\$0		\$707,000	\$0		\$365,000	\$0	
Average Sell Price / Unit	\$365,000			\$353,500			\$365,000		
Median Sell Price	\$365,000			\$365,000			\$365,000		
Sell Price / List Price	97%			96%			97%		
Days to Sell	2			71			2		
Active Listings	2	0							
Lots (Waterfront) - Z4 North Nanaimo									
Units Listed	3	0		4	2	100%	3	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 North Nanaimo									
Units Listed	1	1	0%	5	5	0%	1	1	0%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%	0%		0%	20%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$400,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$400,000				
Median Sell Price									
Sell Price / List Price					100%				
Days to Sell					8				
Active Listings	3	3							
Acreage (Waterfront) - Z4 North Nanaimo									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 North Nanaimo									
Units Listed	2	2	0%	9	10	-10%	2	2	0%
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio	0%	0%		11%	20%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$145,000	\$66,500	118%	\$0	\$0	
Average Sell Price / Unit				\$145,000	\$33,250	336%			
Median Sell Price				\$145,000					
Sell Price / List Price				85%	78%				
Days to Sell				36	76	-53%			
Active Listings	5	3							
ICI (Commercial) - Z4 North Nanaimo									
Units Listed	0	0		6	5	20%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				17%	20%				
Reported Sales Dollars	\$0	\$0		\$368,130	\$459,000	-20%	\$0	\$0	
Average Sell Price / Unit				\$368,130	\$459,000	-20%			
Median Sell Price				\$368,130					
Sell Price / List Price				100%	94%				
Days to Sell				31	19	63%			
Active Listings	5	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 North Nanaimo									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Miscellaneous) - Z4 North Nanaimo									
Units Listed	0	1	-100%	6	3	100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	3							
ICI (Multi-Family) - Z4 North Nanaimo									
Units Listed	0	0		6	4	50%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	25%				
Reported Sales Dollars	\$0	\$0		\$0	\$275,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$275,000				
Median Sell Price									
Sell Price / List Price					89%				
Days to Sell					251				
Active Listings	4	2							
ICI (Leases) - Z4 North Nanaimo									
Units Listed	1	2	-50%	16	17	-6%	1	2	-50%
Units Reported Sold	0	0		5	0		0	0	
Sell / List Ratio	0%	0%		31%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,472,792	\$0		\$0	\$0	
Average Sell Price / Unit				\$294,558					
Median Sell Price				\$187,200					
Sell Price / List Price				100%					
Days to Sell				240					
Active Listings	8	12							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 North Nanaimo									
Units Listed	73	50	46%	857	968	-11%	73	50	46%
Units Reported Sold	21	14	50%	427	362	18%	21	14	50%
Sell / List Ratio	29%	28%		50%	37%		29%	28%	
Reported Sales Dollars	\$7,443,445	\$5,594,700	33%	\$157,259,220	\$138,063,235	14%	\$7,443,445	\$5,594,700	33%
Average Sell Price / Unit	\$354,450	\$399,621	-11%	\$368,289	\$381,390	-3%	\$354,450	\$399,621	-11%
Median Sell Price	\$325,000			\$359,000			\$325,000		
Sell Price / List Price	97%	95%		96%	95%		97%	95%	
Days to Sell	107	93	14%	69	67	4%	107	93	14%
Active Listings	216	271							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Old City									
Units Listed	1	4	-75%	44	53	-17%	1	4	-75%
Units Reported Sold	2	2	0%	18	22	-18%	2	2	0%
Sell / List Ratio	200%	50%		41%	42%		200%	50%	
Reported Sales Dollars	\$423,700	\$689,000	-39%	\$5,092,500	\$6,242,500	-18%	\$423,700	\$689,000	-39%
Average Sell Price / Unit	\$211,850	\$344,500	-39%	\$282,917	\$283,750	-0%	\$211,850	\$344,500	-39%
Median Sell Price	\$241,700			\$291,500			\$241,700		
Sell Price / List Price	92%	93%		93%	90%		92%	93%	
Days to Sell	72	56	29%	72	62	16%	72	56	29%
Active Listings	9	12							
Single Family (Acreage) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Single Family (Waterfront) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Single Family (Strata) - Z4 Old City									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 Old City									
Units Listed	7	7	0%	95	93	2%	7	7	0%
Units Reported Sold	1	0		42	44	-5%	1	0	
Sell / List Ratio	14%	0%		44%	47%		14%	0%	
Reported Sales Dollars	\$195,000	\$0		\$10,849,600	\$11,834,400	-8%	\$195,000	\$0	
Average Sell Price / Unit	\$195,000			\$258,324	\$268,964	-4%	\$195,000		
Median Sell Price	\$195,000			\$215,000			\$195,000		
Sell Price / List Price	92%			94%	92%		92%		
Days to Sell	61			69	103	-33%	61		
Active Listings	25	28							
Condo (Patio Home) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Townhouse) - Z4 Old City									
Units Listed	0	0		15	19	-21%	0	0	
Units Reported Sold	1	0		2	9	-78%	1	0	
Sell / List Ratio				13%	47%				
Reported Sales Dollars	\$225,000	\$0		\$574,900	\$3,190,600	-82%	\$225,000	\$0	
Average Sell Price / Unit	\$225,000			\$287,450	\$354,511	-19%	\$225,000		
Median Sell Price	\$225,000			\$349,900			\$225,000		
Sell Price / List Price	96%			98%	93%		96%		
Days to Sell	68			55	82	-33%	68		
Active Listings	5	8							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Old City									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				50%	0%				
Reported Sales Dollars	\$0	\$0		\$197,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$197,000					
Median Sell Price				\$197,000					
Sell Price / List Price				90%					
Days to Sell				70					
Active Listings	0	1							
Full Duplex - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z4 Old City									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	50%				
Reported Sales Dollars	\$0	\$0		\$0	\$418,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$418,000				
Median Sell Price									
Sell Price / List Price					95%				
Days to Sell					87				
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Old City									
Units Listed	0	0		5	7	-29%	0	0	
Units Reported Sold	0	0		2	4	-50%	0	0	
Sell / List Ratio				40%	57%				
Reported Sales Dollars	\$0	\$0		\$269,000	\$510,000	-47%	\$0	\$0	
Average Sell Price / Unit				\$134,500	\$127,500	5%			
Median Sell Price				\$147,000					
Sell Price / List Price				98%	86%				
Days to Sell				37	187	-80%			
Active Listings	2	1							
Lots (Strata) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Acreage (Waterfront) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Business) - Z4 Old City									
Units Listed	0	1	-100%	7	9	-22%	0	1	-100%
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio		0%		14%	22%			0%	
Reported Sales Dollars	\$0	\$0		\$29,000	\$79,900	-64%	\$0	\$0	
Average Sell Price / Unit				\$29,000	\$39,950	-27%			
Median Sell Price				\$29,000					
Sell Price / List Price				100%	100%				
Days to Sell				7	80	-91%			
Active Listings	2	1							
ICI (Commercial) - Z4 Old City									
Units Listed	0	1	-100%	17	30	-43%	0	1	-100%
Units Reported Sold	0	0		8	12	-33%	0	0	
Sell / List Ratio		0%		47%	40%			0%	
Reported Sales Dollars	\$0	\$0		\$2,481,000	\$11,625,000	-79%	\$0	\$0	
Average Sell Price / Unit				\$310,125	\$968,750	-68%			
Median Sell Price				\$265,000					
Sell Price / List Price				91%	89%				
Days to Sell				100	171	-41%			
Active Listings	6	12							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Old City									
Units Listed	4	0		14	5	180%	4	0	
Units Reported Sold	0	1	-100%	0	2	-100%	0	1	-100%
Sell / List Ratio	0%			0%	40%		0%		
Reported Sales Dollars	\$0	\$395,000	-100%	\$0	\$832,000	-100%	\$0	\$395,000	-100%
Average Sell Price / Unit		\$395,000			\$416,000			\$395,000	
Median Sell Price									
Sell Price / List Price		92%			94%			92%	
Days to Sell		140			105			140	
Active Listings	6	3							
ICI (Multi-Family) - Z4 Old City									
Units Listed	1	1	0%	8	6	33%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%	0%		0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	2							
ICI (Leases) - Z4 Old City									
Units Listed	3	5	-40%	41	62	-34%	3	5	-40%
Units Reported Sold	0	0		5	11	-55%	0	0	
Sell / List Ratio	0%	0%		12%	18%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$341,023	\$318,301	7%	\$0	\$0	
Average Sell Price / Unit				\$68,205	\$28,936	136%			
Median Sell Price				\$48,600					
Sell Price / List Price				100%	100%				
Days to Sell				215	294	-27%			
Active Listings	31	42							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Old City									
Units Listed	16	19	-16%	250	288	-13%	16	19	-16%
Units Reported Sold	4	3	33%	79	107	-26%	4	3	33%
Sell / List Ratio	25%	16%		32%	37%		25%	16%	
Reported Sales Dollars	\$843,700	\$1,084,000	-22%	\$19,834,023	\$35,050,701	-43%	\$843,700	\$1,084,000	-22%
Average Sell Price / Unit	\$210,925	\$361,333	-42%	\$251,064	\$327,577	-23%	\$210,925	\$361,333	-42%
Median Sell Price	\$225,000			\$215,000			\$225,000		
Sell Price / List Price	93%	93%		94%	92%		93%	93%	
Days to Sell	68	84	-18%	80	123	-34%	68	84	-18%
Active Listings	88	110							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Pleasant Valley									
Units Listed	1	6	-83%	44	73	-40%	1	6	-83%
Units Reported Sold	3	0		34	32	6%	3	0	
Sell / List Ratio	300%	0%		77%	44%		300%	0%	
Reported Sales Dollars	\$1,000,000	\$0		\$11,686,490	\$11,791,460	-1%	\$1,000,000	\$0	
Average Sell Price / Unit	\$333,333			\$343,720	\$368,483	-7%	\$333,333		
Median Sell Price	\$335,000			\$349,900			\$335,000		
Sell Price / List Price	97%			97%	98%		97%		
Days to Sell	78			61	50	22%	78		
Active Listings	5	15							
Single Family (Acreage) - Z4 Pleasant Valley									
Units Listed	0	0		5	1	400%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							
Single Family (Waterfront) - Z4 Pleasant Valley									
Units Listed	1	0		7	5	40%	1	0	
Units Reported Sold	0	0		3	2	50%	0	0	
Sell / List Ratio	0%			43%	40%		0%		
Reported Sales Dollars	\$0	\$0		\$1,615,000	\$1,310,000	23%	\$0	\$0	
Average Sell Price / Unit				\$538,333	\$655,000	-18%			
Median Sell Price				\$640,000					
Sell Price / List Price				96%	94%				
Days to Sell				55	50	11%			
Active Listings	1	1							
Single Family (Strata) - Z4 Pleasant Valley									
Units Listed	0	2	-100%	18	20	-10%	0	2	-100%
Units Reported Sold	0	0		12	15	-20%	0	0	
Sell / List Ratio		0%		67%	75%			0%	
Reported Sales Dollars	\$0	\$0		\$3,965,100	\$5,014,947	-21%	\$0	\$0	
Average Sell Price / Unit				\$330,425	\$334,330	-1%			
Median Sell Price				\$335,000					
Sell Price / List Price				97%	98%				
Days to Sell				70	83	-15%			
Active Listings	3	5							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Pleasant Valley									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Pleasant Valley									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	2							
Condo (Patio Home) - Z4 Pleasant Valley									
Units Listed	1	0		4	4	0%	1	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio	0%			50%	25%		0%		
Reported Sales Dollars	\$0	\$0		\$368,050	\$193,500	90%	\$0	\$0	
Average Sell Price / Unit				\$184,025	\$193,500	-5%			
Median Sell Price				\$192,050					
Sell Price / List Price				94%	97%				
Days to Sell				54	44	23%			
Active Listings	1	1							
Condo (Townhouse) - Z4 Pleasant Valley									
Units Listed	1	3	-67%	18	21	-14%	1	3	-67%
Units Reported Sold	0	0		4	1	300%	0	0	
Sell / List Ratio	0%	0%		22%	5%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$991,202	\$210,399	371%	\$0	\$0	
Average Sell Price / Unit				\$247,800	\$210,399	18%			
Median Sell Price				\$254,702					
Sell Price / List Price				97%	105%				
Days to Sell				28	107	-74%			
Active Listings	3	8							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Pleasant Valley									
Units Listed	1	1	0%	7	1	600%	1	1	0%
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio	0%	0%		29%	100%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$589,900	\$296,000	99%	\$0	\$0	
Average Sell Price / Unit				\$294,950	\$296,000	-0%			
Median Sell Price				\$299,900					
Sell Price / List Price				98%	94%				
Days to Sell				54	224	-76%			
Active Listings	3	1							
Full Duplex - Z4 Pleasant Valley									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$430,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$430,000					
Median Sell Price				\$430,000					
Sell Price / List Price				98%					
Days to Sell				4					
Active Listings	0	0							
Triplex/Fourplex - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 Pleasant Valley									
Units Listed	4	7	-43%	61	78	-22%	4	7	-43%
Units Reported Sold	1	2	-50%	31	26	19%	1	2	-50%
Sell / List Ratio	25%	29%		51%	33%		25%	29%	
Reported Sales Dollars	\$126,000	\$109,000	16%	\$2,497,300	\$2,162,263	15%	\$126,000	\$109,000	16%
Average Sell Price / Unit	\$126,000	\$54,500	131%	\$80,558	\$83,164	-3%	\$126,000	\$54,500	131%
Median Sell Price	\$126,000			\$62,000			\$126,000		
Sell Price / List Price	90%	96%		82%	85%		90%	96%	
Days to Sell	44	32	35%	84	74	14%	44	32	35%
Active Listings	18	22							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z4 Pleasant Valley									
Units Listed	0	0		1	5	-80%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$162,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$162,000					
Median Sell Price				\$162,000					
Sell Price / List Price				118%					
Days to Sell				12					
Active Listings	0	3							
Lots (Strata) - Z4 Pleasant Valley									
Units Listed	0	0		0	3	-100%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$115,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$115,000					
Median Sell Price				\$115,000					
Sell Price / List Price				92%					
Days to Sell				77					
Active Listings	0	1							
Lots (Waterfront) - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Pleasant Valley									
Units Listed	0	0		2	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							
ICI (Commercial) - Z4 Pleasant Valley									
Units Listed	0	0		17	22	-23%	0	0	
Units Reported Sold	0	0		7	0		0	0	
Sell / List Ratio				41%	0%				
Reported Sales Dollars	\$0	\$0		\$2,063,391	\$0		\$0	\$0	
Average Sell Price / Unit				\$294,770					
Median Sell Price				\$290,000					
Sell Price / List Price				104%					
Days to Sell				115					
Active Listings	2	15							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Pleasant Valley									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$280,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$280,000				
Median Sell Price									
Sell Price / List Price					43%				
Days to Sell					543				
Active Listings	0	0							
ICI (Multi-Family) - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 Pleasant Valley									
Units Listed	1	1	0%	11	17	-35%	1	1	0%
Units Reported Sold	1	0		3	3	0%	1	0	
Sell / List Ratio	100%	0%		27%	18%		100%	0%	
Reported Sales Dollars	\$45,545	\$0		\$1,199,921	\$1,024,550	17%	\$45,545	\$0	
Average Sell Price / Unit	\$45,545			\$399,974	\$341,517	17%	\$45,545		
Median Sell Price	\$45,545			\$45,545			\$45,545		
Sell Price / List Price	100%			100%	100%		100%		
Days to Sell	254			227	74	208%	254		
Active Listings	6	9							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Pleasant Valley									
Units Listed	10	20	-50%	197	254	-22%	10	20	-50%
Units Reported Sold	5	2	150%	101	82	23%	5	2	150%
Sell / List Ratio	50%	10%		51%	32%		50%	10%	
Reported Sales Dollars	\$1,171,545	\$109,000	975%	\$25,683,354	\$22,283,119	15%	\$1,171,545	\$109,000	975%
Average Sell Price / Unit	\$234,309	\$54,500	330%	\$254,291	\$271,745	-6%	\$234,309	\$54,500	330%
Median Sell Price	\$240,000			\$290,000			\$240,000		
Sell Price / List Price	96%	96%		93%	93%		96%	96%	
Days to Sell	106	32	227%	75	73	3%	106	32	227%
Active Listings	46	83							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 South Nanaimo									
Units Listed	25	14	79%	221	259	-15%	25	14	79%
Units Reported Sold	7	9	-22%	103	112	-8%	7	9	-22%
Sell / List Ratio	28%	64%		47%	43%		28%	64%	
Reported Sales Dollars	\$1,648,600	\$2,415,652	-32%	\$26,004,807	\$30,815,293	-16%	\$1,648,600	\$2,415,652	-32%
Average Sell Price / Unit	\$235,514	\$268,406	-12%	\$252,474	\$275,137	-8%	\$235,514	\$268,406	-12%
Median Sell Price	\$210,000			\$247,000			\$210,000		
Sell Price / List Price	94%	97%		94%	94%		94%	97%	
Days to Sell	45	66	-31%	61	63	-4%	45	66	-31%
Active Listings	66	55							
Single Family (Acreage) - Z4 South Nanaimo									
Units Listed	0	0		5	2	150%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio				20%	100%				
Reported Sales Dollars	\$0	\$0		\$345,000	\$850,000	-59%	\$0	\$0	
Average Sell Price / Unit				\$345,000	\$425,000	-19%			
Median Sell Price				\$345,000					
Sell Price / List Price				99%	98%				
Days to Sell				10	14	-31%			
Active Listings	3	0							
Single Family (Waterfront) - Z4 South Nanaimo									
Units Listed	0	0		2	4	-50%	0	0	
Units Reported Sold	1	0		2	2	0%	1	0	
Sell / List Ratio				100%	50%				
Reported Sales Dollars	\$345,000	\$0		\$645,000	\$437,500	47%	\$345,000	\$0	
Average Sell Price / Unit	\$345,000			\$322,500	\$218,750	47%	\$345,000		
Median Sell Price	\$345,000			\$345,000			\$345,000		
Sell Price / List Price	97%			96%	94%		97%		
Days to Sell	159			92	46	97%	159		
Active Listings	0	0							
Single Family (Strata) - Z4 South Nanaimo									
Units Listed	0	0		2	5	-60%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				50%	20%				
Reported Sales Dollars	\$0	\$0		\$316,000	\$315,000	0%	\$0	\$0	
Average Sell Price / Unit				\$316,000	\$315,000	0%			
Median Sell Price				\$316,000					
Sell Price / List Price				96%	97%				
Days to Sell				71	78	-9%			
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 South Nanaimo									
Units Listed	0	0		0	3	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					33%				
Reported Sales Dollars	\$0	\$0		\$0	\$281,500	-100%	\$0	\$0	
Average Sell Price / Unit					\$281,500				
Median Sell Price									
Sell Price / List Price					99%				
Days to Sell					1				
Active Listings	0	0							
Condo (Apartment) - Z4 South Nanaimo									
Units Listed	0	0		3	4	-25%	0	0	
Units Reported Sold	0	0		0	3	-100%	0	0	
Sell / List Ratio				0%	75%				
Reported Sales Dollars	\$0	\$0		\$0	\$519,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$173,000				
Median Sell Price									
Sell Price / List Price					89%				
Days to Sell					91				
Active Listings	2	0							
Condo (Patio Home) - Z4 South Nanaimo									
Units Listed	0	0		5	11	-55%	0	0	
Units Reported Sold	0	0		1	5	-80%	0	0	
Sell / List Ratio				20%	45%				
Reported Sales Dollars	\$0	\$0		\$279,500	\$955,250	-71%	\$0	\$0	
Average Sell Price / Unit				\$279,500	\$191,050	46%			
Median Sell Price				\$279,500					
Sell Price / List Price				100%	93%				
Days to Sell				57	75	-24%			
Active Listings	2	2							
Condo (Townhouse) - Z4 South Nanaimo									
Units Listed	3	11	-73%	43	67	-36%	3	11	-73%
Units Reported Sold	0	4	-100%	23	26	-12%	0	4	-100%
Sell / List Ratio	0%	36%		53%	39%		0%	36%	
Reported Sales Dollars	\$0	\$678,200	-100%	\$3,787,900	\$4,290,691	-12%	\$0	\$678,200	-100%
Average Sell Price / Unit		\$169,550		\$164,691	\$165,027	-0%		\$169,550	
Median Sell Price				\$179,900					
Sell Price / List Price		98%		96%	95%			98%	
Days to Sell		66		70	50	39%		66	
Active Listings	10	16							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 South Nanaimo									
Units Listed	0	1	-100%	4	13	-69%	0	1	-100%
Units Reported Sold	1	0		4	3	33%	1	0	
Sell / List Ratio		0%		100%	23%			0%	
Reported Sales Dollars	\$260,000	\$0		\$946,500	\$440,000	115%	\$260,000	\$0	
Average Sell Price / Unit	\$260,000			\$236,625	\$146,667	61%	\$260,000		
Median Sell Price	\$260,000			\$260,000			\$260,000		
Sell Price / List Price	93%			96%	90%		93%		
Days to Sell	63			50	30	66%	63		
Active Listings	1	1							
Full Duplex - Z4 South Nanaimo									
Units Listed	0	1	-100%	5	7	-29%	0	1	-100%
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio		0%		0%	29%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$613,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$306,500				
Median Sell Price									
Sell Price / List Price					95%				
Days to Sell					34				
Active Listings	2	1							
Triplex/Fourplex - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 South Nanaimo									
Units Listed	4	6	-33%	64	71	-10%	4	6	-33%
Units Reported Sold	1	1	0%	28	21	33%	1	1	0%
Sell / List Ratio	25%	17%		44%	30%		25%	17%	
Reported Sales Dollars	\$41,000	\$76,500	-46%	\$1,958,000	\$1,934,400	1%	\$41,000	\$76,500	-46%
Average Sell Price / Unit	\$41,000	\$76,500	-46%	\$69,929	\$92,114	-24%	\$41,000	\$76,500	-46%
Median Sell Price	\$41,000			\$68,000			\$41,000		
Sell Price / List Price	76%	85%		85%	90%		76%	85%	
Days to Sell	60	49	22%	74	90	-17%	60	49	22%
Active Listings	16	22							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 South Nanaimo									
Units Listed	17	5	240%	72	18	300%	17	5	240%
Units Reported Sold	0	0		8	6	33%	0	0	
Sell / List Ratio	0%	0%		11%	33%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$793,000	\$598,500	32%	\$0	\$0	
Average Sell Price / Unit				\$99,125	\$99,750	-1%			
Median Sell Price				\$105,000					
Sell Price / List Price				94%	87%				
Days to Sell				76	57	33%			
Active Listings	38	7							
Lots (Strata) - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 South Nanaimo									
Units Listed	1	1	0%	5	4	25%	1	1	0%
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio	0%	0%		40%	25%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$230,000	\$850,000	-73%	\$0	\$0	
Average Sell Price / Unit				\$115,000	\$850,000	-86%			
Median Sell Price				\$165,000					
Sell Price / List Price				62%	87%				
Days to Sell				2	100	-98%			
Active Listings	4	2							
Acreage (Waterfront) - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 South Nanaimo									
Units Listed	0	2	-100%	1	8	-88%	0	2	-100%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio		0%		100%	12%			0%	
Reported Sales Dollars	\$0	\$0		\$500,000	\$22,000	2173%	\$0	\$0	
Average Sell Price / Unit				\$500,000	\$22,000	2173%			
Median Sell Price				\$500,000					
Sell Price / List Price				125%	44%				
Days to Sell				59	77	-23%			
Active Listings	0	3							
ICI (Commercial) - Z4 South Nanaimo									
Units Listed	1	4	-75%	15	21	-29%	1	4	-75%
Units Reported Sold	0	0		2	3	-33%	0	0	
Sell / List Ratio	0%	0%		13%	14%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$440,000	\$1,199,000	-63%	\$0	\$0	
Average Sell Price / Unit				\$220,000	\$399,667	-45%			
Median Sell Price				\$335,000					
Sell Price / List Price				87%	91%				
Days to Sell				34	97	-64%			
Active Listings	10	6							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 South Nanaimo									
Units Listed	0	0		2	3	-33%	0	0	
Units Reported Sold	0	1	-100%	0	2	-100%	0	1	-100%
Sell / List Ratio				0%	67%				
Reported Sales Dollars	\$0	\$496,000	-100%	\$0	\$695,900	-100%	\$0	\$496,000	-100%
Average Sell Price / Unit		\$496,000			\$347,950			\$496,000	
Median Sell Price									
Sell Price / List Price		90%			84%			90%	
Days to Sell		24			69			24	
Active Listings	2	2							
ICI (Miscellaneous) - Z4 South Nanaimo									
Units Listed	1	4	-75%	9	12	-25%	1	4	-75%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%	0%		0%	8%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$1,140,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$1,140,000				
Median Sell Price									
Sell Price / List Price					81%				
Days to Sell					6				
Active Listings	3	5							
ICI (Multi-Family) - Z4 South Nanaimo									
Units Listed	3	1	200%	15	12	25%	3	1	200%
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio	0%	0%		13%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$4,665,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$2,332,500					
Median Sell Price				\$4,370,000					
Sell Price / List Price				87%					
Days to Sell				58					
Active Listings	7	4							
ICI (Leases) - Z4 South Nanaimo									
Units Listed	2	7	-71%	18	24	-25%	2	7	-71%
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio	0%	0%		11%	4%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$79,200	\$91,800	-14%	\$0	\$0	
Average Sell Price / Unit				\$39,600	\$91,800	-57%			
Median Sell Price				\$39,600					
Sell Price / List Price				100%	100%				
Days to Sell				92	108	-15%			
Active Listings	8	11							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 South Nanaimo									
Units Listed	57	57	0%	491	548	-10%	57	57	0%
Units Reported Sold	10	15	-33%	180	193	-7%	10	15	-33%
Sell / List Ratio	18%	26%		37%	35%		18%	26%	
Reported Sales Dollars	\$2,294,600	\$3,666,352	-37%	\$40,989,907	\$46,048,834	-11%	\$2,294,600	\$3,666,352	-37%
Average Sell Price / Unit	\$229,460	\$244,423	-6%	\$227,722	\$238,595	-5%	\$229,460	\$244,423	-6%
Median Sell Price	\$245,000			\$200,000			\$245,000		
Sell Price / List Price	92%	96%		93%	93%		92%	96%	
Days to Sell	60	62	-3%	64	64	0%	60	62	-3%
Active Listings	174	137							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Uplands									
Units Listed	9	9	0%	118	137	-14%	9	9	0%
Units Reported Sold	3	7	-57%	84	64	31%	3	7	-57%
Sell / List Ratio	33%	78%		71%	47%		33%	78%	
Reported Sales Dollars	\$963,900	\$2,024,500	-52%	\$25,444,150	\$20,482,250	24%	\$963,900	\$2,024,500	-52%
Average Sell Price / Unit	\$321,300	\$289,214	11%	\$302,907	\$320,035	-5%	\$321,300	\$289,214	11%
Median Sell Price	\$289,900			\$298,000			\$289,900		
Sell Price / List Price	99%	95%		96%	96%		99%	95%	
Days to Sell	32	40	-20%	43	44	-3%	32	40	-20%
Active Listings	12	23							
Single Family (Acreage) - Z4 Uplands									
Units Listed	1	0		2	1	100%	1	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%			50%	100%		0%		
Reported Sales Dollars	\$0	\$0		\$1,060,000	\$295,000	259%	\$0	\$0	
Average Sell Price / Unit				\$1,060,000	\$295,000	259%			
Median Sell Price				\$1,060,000					
Sell Price / List Price				88%	97%				
Days to Sell				111	61	82%			
Active Listings	1	1							
Single Family (Waterfront) - Z4 Uplands									
Units Listed	0	1	-100%	4	11	-64%	0	1	-100%
Units Reported Sold	0	1	-100%	3	3	0%	0	1	-100%
Sell / List Ratio		100%		75%	27%			100%	
Reported Sales Dollars	\$0	\$460,000	-100%	\$2,890,000	\$2,161,888	34%	\$0	\$460,000	-100%
Average Sell Price / Unit		\$460,000		\$963,333	\$720,629	34%		\$460,000	
Median Sell Price				\$930,000					
Sell Price / List Price		82%		81%	88%			82%	
Days to Sell		109		145	134	8%		109	
Active Listings	0	3							
Single Family (Strata) - Z4 Uplands									
Units Listed	2	2	0%	23	35	-34%	2	2	0%
Units Reported Sold	0	1	-100%	11	7	57%	0	1	-100%
Sell / List Ratio	0%	50%		48%	20%		0%	50%	
Reported Sales Dollars	\$0	\$242,000	-100%	\$3,756,000	\$2,166,500	73%	\$0	\$242,000	-100%
Average Sell Price / Unit		\$242,000		\$341,455	\$309,500	10%		\$242,000	
Median Sell Price				\$300,000					
Sell Price / List Price		91%		96%	94%			91%	
Days to Sell		149		66	59	11%		149	
Active Listings	5	10							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 Uplands									
Units Listed	0	6	-100%	49	66	-26%	0	6	-100%
Units Reported Sold	2	0		30	24	25%	2	0	
Sell / List Ratio		0%		61%	36%			0%	
Reported Sales Dollars	\$323,000	\$0		\$4,077,226	\$3,672,800	11%	\$323,000	\$0	
Average Sell Price / Unit	\$161,500			\$135,908	\$153,033	-11%	\$161,500		
Median Sell Price	\$177,000			\$145,000			\$177,000		
Sell Price / List Price	97%			91%	92%		97%		
Days to Sell	68			89	83	7%	68		
Active Listings	10	16							
Condo (Patio Home) - Z4 Uplands									
Units Listed	0	3	-100%	15	17	-12%	0	3	-100%
Units Reported Sold	1	0		17	6	183%	1	0	
Sell / List Ratio		0%		113%	35%			0%	
Reported Sales Dollars	\$391,140	\$0		\$5,408,940	\$1,913,497	183%	\$391,140	\$0	
Average Sell Price / Unit	\$391,140			\$318,173	\$318,916	-0%	\$391,140		
Median Sell Price	\$391,140			\$291,000			\$391,140		
Sell Price / List Price	104%			100%	100%		104%		
Days to Sell	88			73	31	135%	88		
Active Listings	4	7							
Condo (Townhouse) - Z4 Uplands									
Units Listed	2	5	-60%	31	26	19%	2	5	-60%
Units Reported Sold	2	1	100%	17	11	55%	2	1	100%
Sell / List Ratio	100%	20%		55%	42%		100%	20%	
Reported Sales Dollars	\$474,500	\$280,000	69%	\$3,824,015	\$3,127,636	22%	\$474,500	\$280,000	69%
Average Sell Price / Unit	\$237,250	\$280,000	-15%	\$224,942	\$284,331	-21%	\$237,250	\$280,000	-15%
Median Sell Price	\$255,000			\$227,500			\$255,000		
Sell Price / List Price	89%	97%		96%	99%		89%	97%	
Days to Sell	131	28	368%	89	50	78%	131	28	368%
Active Listings	6	9							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Uplands									
Units Listed	1	1	0%	13	18	-28%	1	1	0%
Units Reported Sold	0	0		12	6	100%	0	0	
Sell / List Ratio	0%	0%		92%	33%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$3,042,306	\$1,538,800	98%	\$0	\$0	
Average Sell Price / Unit				\$253,526	\$256,467	-1%			
Median Sell Price				\$256,000					
Sell Price / List Price				95%	96%				
Days to Sell				58	58	0%			
Active Listings	1	4							
Full Duplex - Z4 Uplands									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
Triplex/Fourplex - Z4 Uplands									
Units Listed	0	0		0	4	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					25%				
Reported Sales Dollars	\$0	\$0		\$0	\$494,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$494,000				
Median Sell Price									
Sell Price / List Price					92%				
Days to Sell					17				
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Uplands									
Units Listed	2	0		3	1	200%	2	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%			0%	100%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$125,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$125,000				
Median Sell Price									
Sell Price / List Price					89%				
Days to Sell					18				
Active Listings	2	0							
Lots (Strata) - Z4 Uplands									
Units Listed	0	1	-100%	2	8	-75%	0	1	-100%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio		0%		50%	12%			0%	
Reported Sales Dollars	\$0	\$0		\$155,000	\$96,000	61%	\$0	\$0	
Average Sell Price / Unit				\$155,000	\$96,000	61%			
Median Sell Price				\$155,000					
Sell Price / List Price				79%	80%				
Days to Sell				150	61	146%			
Active Listings	2	4							
Lots (Waterfront) - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Uplands									
Units Listed	0	1	-100%	2	2	0%	0	1	-100%
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio		0%		0%	100%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$3,070,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$1,535,000				
Median Sell Price									
Sell Price / List Price					89%				
Days to Sell					152				
Active Listings	1	1							
Acreage (Waterfront) - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Uplands									
Units Listed	0	0		6	2	200%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Commercial) - Z4 Uplands									
Units Listed	1	0		7	3	133%	1	0	
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio	0%			29%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$1,223,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$611,500					
Median Sell Price				\$818,000					
Sell Price / List Price				96%					
Days to Sell				62					
Active Listings	3	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Uplands									
Units Listed	0	0		4	4	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				25%	0%				
Reported Sales Dollars	\$0	\$0		\$493,800	\$0		\$0	\$0	
Average Sell Price / Unit				\$493,800					
Median Sell Price				\$493,800					
Sell Price / List Price				100%					
Days to Sell				167					
Active Listings	0	2							
ICI (Multi-Family) - Z4 Uplands									
Units Listed	1	0		2	5	-60%	1	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%			0%	20%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$700,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$700,000				
Median Sell Price									
Sell Price / List Price					96%				
Days to Sell					139				
Active Listings	1	2							
ICI (Leases) - Z4 Uplands									
Units Listed	1	1	0%	11	15	-27%	1	1	0%
Units Reported Sold	0	0		1	3	-67%	0	0	
Sell / List Ratio	0%	0%		9%	20%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$85,008	\$266,035	-68%	\$0	\$0	
Average Sell Price / Unit				\$85,008	\$88,678	-4%			
Median Sell Price				\$85,008					
Sell Price / List Price				100%	100%				
Days to Sell				271	96	183%			
Active Listings	10	13							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Uplands									
Units Listed	20	30	-33%	292	356	-18%	20	30	-33%
Units Reported Sold	8	10	-20%	180	131	37%	8	10	-20%
Sell / List Ratio	40%	33%		62%	37%		40%	33%	
Reported Sales Dollars	\$2,152,540	\$3,006,500	-28%	\$51,459,445	\$40,109,406	28%	\$2,152,540	\$3,006,500	-28%
Average Sell Price / Unit	\$269,068	\$300,650	-11%	\$285,886	\$306,179	-7%	\$269,068	\$300,650	-11%
Median Sell Price	\$275,000			\$272,500			\$275,000		
Sell Price / List Price	97%	94%		95%	95%		97%	94%	
Days to Sell	73	57	28%	65	58	12%	73	57	28%
Active Listings	59	98							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Upper Lantzville									
Units Listed	2	4	-50%	43	34	26%	2	4	-50%
Units Reported Sold	1	0		21	13	62%	1	0	
Sell / List Ratio	50%	0%		49%	38%		50%	0%	
Reported Sales Dollars	\$314,000	\$0		\$8,590,300	\$6,118,000	40%	\$314,000	\$0	
Average Sell Price / Unit	\$314,000			\$409,062	\$470,615	-13%	\$314,000		
Median Sell Price	\$314,000			\$375,000			\$314,000		
Sell Price / List Price	90%			95%	95%		90%		
Days to Sell	349			65	69	-6%	349		
Active Listings	8	10							
Single Family (Acreage) - Z4 Upper Lantzville									
Units Listed	1	1	0%	12	16	-25%	1	1	0%
Units Reported Sold	0	0		2	5	-60%	0	0	
Sell / List Ratio	0%	0%		17%	31%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,367,500	\$2,384,000	-43%	\$0	\$0	
Average Sell Price / Unit				\$683,750	\$476,800	43%			
Median Sell Price				\$697,500					
Sell Price / List Price				96%	94%				
Days to Sell				8	60	-88%			
Active Listings	4	1							
Single Family (Waterfront) - Z4 Upper Lantzville									
Units Listed	1	0		4	1	300%	1	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%			25%	100%		0%		
Reported Sales Dollars	\$0	\$0		\$302,000	\$192,000	57%	\$0	\$0	
Average Sell Price / Unit				\$302,000	\$192,000	57%			
Median Sell Price				\$302,000					
Sell Price / List Price				95%	96%				
Days to Sell				6	74	-92%			
Active Listings	1	1							
Single Family (Strata) - Z4 Upper Lantzville									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$615,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$615,000					
Median Sell Price				\$615,000					
Sell Price / List Price				98%					
Days to Sell				24					
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Upper Lantzville									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Upper Lantzville									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$447,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$447,000				
Median Sell Price									
Sell Price / List Price					90%				
Days to Sell					18				
Active Listings	0	0							
Triplex/Fourplex - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 Upper Lantzville									
Units Listed	0	3	-100%	4	11	-64%	0	3	-100%
Units Reported Sold	0	0		3	1	200%	0	0	
Sell / List Ratio		0%		75%	9%			0%	
Reported Sales Dollars	\$0	\$0		\$37,000	\$36,500	1%	\$0	\$0	
Average Sell Price / Unit				\$12,333	\$36,500	-66%			
Median Sell Price				\$15,000					
Sell Price / List Price				58%	81%				
Days to Sell				106	129	-18%			
Active Listings	3	5							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z4 Upper Lantzville									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$174,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$174,500					
Median Sell Price				\$174,500					
Sell Price / List Price				97%					
Days to Sell				3					
Active Listings	0	0							
Lots (Strata) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Upper Lantzville									
Units Listed	2	2	0%	12	15	-20%	2	2	0%
Units Reported Sold	0	0		3	1	200%	0	0	
Sell / List Ratio	0%	0%		25%	7%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$660,000	\$205,340	221%	\$0	\$0	
Average Sell Price / Unit				\$220,000	\$205,340	7%			
Median Sell Price				\$220,000					
Sell Price / List Price				96%	91%				
Days to Sell				54	70	-22%			
Active Listings	5	3							
Acreage (Waterfront) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Upper Lantzville									
Units Listed	0	1	-100%	1	2	-50%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Multi-Family) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 Upper Lantzville									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				50%	100%				
Reported Sales Dollars	\$0	\$0		\$10,012	\$167,586	-94%	\$0	\$0	
Average Sell Price / Unit				\$10,012	\$167,586	-94%			
Median Sell Price				\$10,012					
Sell Price / List Price				100%	100%				
Days to Sell				80	665	-88%			
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Upper Lantzville									
Units Listed	6	11	-45%	81	81	0%	6	11	-45%
Units Reported Sold	1	0		33	23	43%	1	0	
Sell / List Ratio	17%	0%		41%	28%		17%	0%	
Reported Sales Dollars	\$314,000	\$0		\$11,756,312	\$9,550,426	23%	\$314,000	\$0	
Average Sell Price / Unit	\$314,000			\$356,252	\$415,236	-14%	\$314,000		
Median Sell Price	\$314,000			\$339,000			\$314,000		
Sell Price / List Price	90%			92%	94%		90%		
Days to Sell	349			60	94	-36%	349		
Active Listings	21	21							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 North Jingle Pot									
Units Listed	5	3	67%	49	41	20%	5	3	67%
Units Reported Sold	0	1	-100%	21	16	31%	0	1	-100%
Sell / List Ratio	0%	33%		43%	39%		0%	33%	
Reported Sales Dollars	\$0	\$390,000	-100%	\$9,884,000	\$7,281,250	36%	\$0	\$390,000	-100%
Average Sell Price / Unit		\$390,000		\$470,667	\$455,078	3%		\$390,000	
Median Sell Price				\$409,500					
Sell Price / List Price		90%		97%	96%			90%	
Days to Sell		75		39	53	-27%		75	
Active Listings	13	5							
Single Family (Acreage) - Z4 North Jingle Pot									
Units Listed	2	0		14	24	-42%	2	0	
Units Reported Sold	0	0		6	9	-33%	0	0	
Sell / List Ratio	0%			43%	38%		0%		
Reported Sales Dollars	\$0	\$0		\$3,819,000	\$5,199,000	-27%	\$0	\$0	
Average Sell Price / Unit				\$636,500	\$577,667	10%			
Median Sell Price				\$805,000					
Sell Price / List Price				94%	94%				
Days to Sell				70	30	133%			
Active Listings	4	3							
Single Family (Waterfront) - Z4 North Jingle Pot									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					50%				
Reported Sales Dollars	\$0	\$0		\$0	\$765,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$765,000				
Median Sell Price									
Sell Price / List Price					96%				
Days to Sell					51				
Active Listings	0	0							
Single Family (Strata) - Z4 North Jingle Pot									
Units Listed	0	1	-100%	1	5	-80%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 North Jingle Pot									
Units Listed	1	5	-80%	41	51	-20%	1	5	-80%
Units Reported Sold	0	1	-100%	20	21	-5%	0	1	-100%
Sell / List Ratio	0%	20%		49%	41%		0%	20%	
Reported Sales Dollars	\$0	\$245,000	-100%	\$3,775,900	\$4,489,400	-16%	\$0	\$245,000	-100%
Average Sell Price / Unit		\$245,000		\$188,795	\$213,781	-12%		\$245,000	
Median Sell Price				\$193,000					
Sell Price / List Price		98%		93%	95%			98%	
Days to Sell		80		95	65	47%		80	
Active Listings	6	14							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z4 North Jingle Pot									
Units Listed	1	0		3	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Lots (Strata) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 North Jingle Pot									
Units Listed	3	0		12	5	140%	3	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio	0%			8%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$240,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$240,000					
Median Sell Price				\$240,000					
Sell Price / List Price				96%					
Days to Sell				10					
Active Listings	5	1							
Acreage (Waterfront) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 North Jingle Pot									
Units Listed	1	0		2	4	-50%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
ICI (Multi-Family) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 North Jingle Pot									
Units Listed	13	9	44%	122	132	-8%	13	9	44%
Units Reported Sold	0	2	-100%	48	47	2%	0	2	-100%
Sell / List Ratio	0%	22%		39%	36%		0%	22%	
Reported Sales Dollars	\$0	\$635,000	-100%	\$17,718,900	\$17,734,650	-0%	\$0	\$635,000	-100%
Average Sell Price / Unit		\$317,500		\$369,144	\$377,333	-2%		\$317,500	
Median Sell Price				\$345,000					
Sell Price / List Price		94%		95%	95%			94%	
Days to Sell		78		65	54	22%		78	
Active Listings	30	25							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 South Jingle Pot									
Units Listed	4	3	33%	52	66	-21%	4	3	33%
Units Reported Sold	1	1	0%	32	28	14%	1	1	0%
Sell / List Ratio	25%	33%		62%	42%		25%	33%	
Reported Sales Dollars	\$453,175	\$323,179	40%	\$11,316,858	\$11,751,679	-4%	\$453,175	\$323,179	40%
Average Sell Price / Unit	\$453,175	\$323,179	40%	\$353,652	\$419,703	-16%	\$453,175	\$323,179	40%
Median Sell Price	\$453,175			\$350,000			\$453,175		
Sell Price / List Price	101%	98%		94%	99%		101%	98%	
Days to Sell	88	95	-7%	61	49	24%	88	95	-7%
Active Listings	6	13							
Single Family (Acreage) - Z4 South Jingle Pot									
Units Listed	0	0		4	4	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				25%	0%				
Reported Sales Dollars	\$0	\$0		\$435,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$435,000					
Median Sell Price				\$435,000					
Sell Price / List Price				93%					
Days to Sell				99					
Active Listings	1	2							
Single Family (Waterfront) - Z4 South Jingle Pot									
Units Listed	0	0		9	7	29%	0	0	
Units Reported Sold	0	0		5	1	400%	0	0	
Sell / List Ratio				56%	14%				
Reported Sales Dollars	\$0	\$0		\$1,998,900	\$432,000	363%	\$0	\$0	
Average Sell Price / Unit				\$399,780	\$432,000	-7%			
Median Sell Price				\$395,000					
Sell Price / List Price				98%	96%				
Days to Sell				12	1	1100%			
Active Listings	1	3							
Single Family (Strata) - Z4 South Jingle Pot									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 South Jingle Pot									
Units Listed	1	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Condo (Patio Home) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$269,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$269,000				
Median Sell Price									
Sell Price / List Price					96%				
Days to Sell					70				
Active Listings	0	0							
Full Duplex - Z4 South Jingle Pot									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$400,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$400,000				
Median Sell Price									
Sell Price / List Price					98%				
Days to Sell					4				
Active Listings	0	0							
Triplex/Fourplex - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z4 South Jingle Pot									
Units Listed	1	0		6	4	50%	1	0	
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio	0%			0%	50%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$273,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$136,500				
Median Sell Price									
Sell Price / List Price					93%				
Days to Sell					27				
Active Listings	3	2							
Lots (Strata) - Z4 South Jingle Pot									
Units Listed	0	0		98	0		0	0	
Units Reported Sold	0	0		6	0		0	0	
Sell / List Ratio				6%					
Reported Sales Dollars	\$0	\$0		\$256,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$42,667					
Median Sell Price				\$42,000					
Sell Price / List Price				56%					
Days to Sell				252					
Active Listings	89	0							
Lots (Waterfront) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 South Jingle Pot									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z4 South Jingle Pot									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 South Jingle Pot									
Units Listed	0	0		1	3	-67%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	33%				
Reported Sales Dollars	\$0	\$0		\$0	\$1,310,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$1,310,000				
Median Sell Price									
Sell Price / List Price					101%				
Days to Sell					6				
Active Listings	1	1							
ICI (Miscellaneous) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Multi-Family) - Z4 South Jingle Pot									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 South Jingle Pot									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 South Jingle Pot									
Units Listed	6	3	100%	175	88	99%	6	3	100%
Units Reported Sold	1	1	0%	44	34	29%	1	1	0%
Sell / List Ratio	17%	33%		25%	39%		17%	33%	
Reported Sales Dollars	\$453,175	\$323,179	40%	\$14,006,758	\$14,435,679	-3%	\$453,175	\$323,179	40%
Average Sell Price / Unit	\$453,175	\$323,179	40%	\$318,335	\$424,579	-25%	\$453,175	\$323,179	40%
Median Sell Price	\$453,175			\$348,900			\$453,175		
Sell Price / List Price	101%	98%		89%	99%		101%	98%	
Days to Sell	88	95	-7%	82	45	85%	88	95	-7%
Active Listings	102	21							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 University District									
Units Listed	9	7	29%	174	186	-6%	9	7	29%
Units Reported Sold	7	4	75%	109	85	28%	7	4	75%
Sell / List Ratio	78%	57%		63%	46%		78%	57%	
Reported Sales Dollars	\$2,206,950	\$821,700	169%	\$35,619,107	\$27,723,009	28%	\$2,206,950	\$821,700	169%
Average Sell Price / Unit	\$315,279	\$205,425	53%	\$326,781	\$326,153	0%	\$315,279	\$205,425	53%
Median Sell Price	\$329,900			\$318,000			\$329,900		
Sell Price / List Price	96%	94%		96%	95%		96%	94%	
Days to Sell	119	39	208%	65	55	18%	119	39	208%
Active Listings	26	34							
Single Family (Acreage) - Z4 University District									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$1,150,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$1,150,000					
Median Sell Price				\$1,150,000					
Sell Price / List Price				77%					
Days to Sell				184					
Active Listings	0	1							
Single Family (Waterfront) - Z4 University District									
Units Listed	0	1	-100%	1	1	0%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%		100%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$253,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$253,000					
Median Sell Price				\$253,000					
Sell Price / List Price				97%					
Days to Sell				4					
Active Listings	0	1							
Single Family (Strata) - Z4 University District									
Units Listed	0	1	-100%	0	7	-100%	0	1	-100%
Units Reported Sold	0	2	-100%	2	2	0%	0	2	-100%
Sell / List Ratio		200%			29%			200%	
Reported Sales Dollars	\$0	\$612,000	-100%	\$641,400	\$612,000	5%	\$0	\$612,000	-100%
Average Sell Price / Unit		\$306,000		\$320,700	\$306,000	5%		\$306,000	
Median Sell Price				\$402,500					
Sell Price / List Price		100%		96%	100%			100%	
Days to Sell		154		73	154	-52%		154	
Active Listings	0	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 University District									
Units Listed	1	0		6	5	20%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	2							
Condo (Patio Home) - Z4 University District									
Units Listed	0	0		2	7	-71%	0	0	
Units Reported Sold	0	1	-100%	1	5	-80%	0	1	-100%
Sell / List Ratio				50%	71%				
Reported Sales Dollars	\$0	\$149,000	-100%	\$149,000	\$765,400	-81%	\$0	\$149,000	-100%
Average Sell Price / Unit		\$149,000		\$149,000	\$153,080	-3%		\$149,000	
Median Sell Price				\$149,000					
Sell Price / List Price		94%		96%	94%			94%	
Days to Sell		111		106	101	5%		111	
Active Listings	0	2							
Condo (Townhouse) - Z4 University District									
Units Listed	3	2	50%	29	35	-17%	3	2	50%
Units Reported Sold	0	1	-100%	11	14	-21%	0	1	-100%
Sell / List Ratio	0%	50%		38%	40%		0%	50%	
Reported Sales Dollars	\$0	\$105,000	-100%	\$1,643,500	\$2,359,250	-30%	\$0	\$105,000	-100%
Average Sell Price / Unit		\$105,000		\$149,409	\$168,518	-11%		\$105,000	
Median Sell Price				\$152,500					
Sell Price / List Price		81%		90%	92%			81%	
Days to Sell		65		67	75	-11%		65	
Active Listings	10	5							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 University District									
Units Listed	0	1	-100%	1	10	-90%	0	1	-100%
Units Reported Sold	0	0		0	4	-100%	0	0	
Sell / List Ratio		0%		0%	40%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$970,500	-100%	\$0	\$0	
Average Sell Price / Unit					\$242,625				
Median Sell Price									
Sell Price / List Price					100%				
Days to Sell					66				
Active Listings	1	1							
Full Duplex - Z4 University District									
Units Listed	0	0		3	7	-57%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio				33%	29%				
Reported Sales Dollars	\$0	\$0		\$316,500	\$749,000	-58%	\$0	\$0	
Average Sell Price / Unit				\$316,500	\$374,500	-15%			
Median Sell Price				\$316,500					
Sell Price / List Price				91%	95%				
Days to Sell				24	40	-41%			
Active Listings	0	1							
Triplex/Fourplex - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 University District									
Units Listed	2	4	-50%	16	29	-45%	2	4	-50%
Units Reported Sold	2	0		13	11	18%	2	0	
Sell / List Ratio	100%	0%		81%	38%		100%	0%	
Reported Sales Dollars	\$210,000	\$0		\$1,574,500	\$1,149,050	37%	\$210,000	\$0	
Average Sell Price / Unit	\$105,000			\$121,115	\$104,459	16%	\$105,000		
Median Sell Price	\$135,000			\$129,000			\$135,000		
Sell Price / List Price	88%			88%	84%		88%		
Days to Sell	68			96	112	-14%	68		
Active Listings	4	11							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 University District									
Units Listed	0	0		9	17	-47%	0	0	
Units Reported Sold	2	1	100%	8	8	0%	2	1	100%
Sell / List Ratio				89%	47%				
Reported Sales Dollars	\$339,900	\$163,000	109%	\$1,308,200	\$1,348,000	-3%	\$339,900	\$163,000	109%
Average Sell Price / Unit	\$169,950	\$163,000	4%	\$163,525	\$168,500	-3%	\$169,950	\$163,000	4%
Median Sell Price	\$171,500			\$168,400			\$171,500		
Sell Price / List Price	98%	98%		97%	95%		98%	98%	
Days to Sell	246	77	220%	226	263	-14%	246	77	220%
Active Listings	13	12							
Lots (Strata) - Z4 University District									
Units Listed	0	0		0	96	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					1%				
Reported Sales Dollars	\$0	\$0		\$0	\$93,500	-100%	\$0	\$0	
Average Sell Price / Unit					\$93,500				
Median Sell Price									
Sell Price / List Price					95%				
Days to Sell					223				
Active Listings	0	0							
Lots (Waterfront) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Business) - Z4 University District									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 University District									
Units Listed	0	0		0	3	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z4 University District									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				50%	0%				
Reported Sales Dollars	\$0	\$0		\$1,400,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$1,400,000					
Median Sell Price				\$1,400,000					
Sell Price / List Price				83%					
Days to Sell				162					
Active Listings	0	1							
ICI (Multi-Family) - Z4 University District									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 University District									
Units Listed	1	0		2	6	-67%	1	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio	0%			50%	33%		0%		
Reported Sales Dollars	\$0	\$0		\$140,280	\$366,404	-62%	\$0	\$0	
Average Sell Price / Unit				\$140,280	\$183,202	-23%			
Median Sell Price				\$140,280					
Sell Price / List Price				100%	100%				
Days to Sell				27	376	-93%			
Active Listings	4	5							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 University District									
Units Listed	16	16	0%	245	416	-41%	16	16	0%
Units Reported Sold	11	9	22%	149	134	11%	11	9	22%
Sell / List Ratio	69%	56%		61%	32%		69%	56%	
Reported Sales Dollars	\$2,756,850	\$1,850,700	49%	\$44,195,487	\$36,136,113	22%	\$2,756,850	\$1,850,700	49%
Average Sell Price / Unit	\$250,623	\$205,633	22%	\$296,614	\$269,672	10%	\$250,623	\$205,633	22%
Median Sell Price	\$249,000			\$279,900			\$249,000		
Sell Price / List Price	95%	94%		94%	94%		95%	94%	
Days to Sell	133	79	68%	77	84	-8%	133	79	68%
Active Listings	60	78							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Brechin Hill									
Units Listed	1	1	0%	31	34	-9%	1	1	0%
Units Reported Sold	0	1	-100%	19	16	19%	0	1	-100%
Sell / List Ratio	0%	100%		61%	47%		0%	100%	
Reported Sales Dollars	\$0	\$234,000	-100%	\$5,497,300	\$4,468,500	23%	\$0	\$234,000	-100%
Average Sell Price / Unit		\$234,000		\$289,332	\$279,281	4%		\$234,000	
Median Sell Price				\$257,500					
Sell Price / List Price		86%		94%	95%			86%	
Days to Sell		184		60	30	98%		184	
Active Listings	5	8							
Single Family (Acreage) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Single Family (Waterfront) - Z4 Brechin Hill									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Single Family (Strata) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 Brechin Hill									
Units Listed	5	4	25%	73	102	-28%	5	4	25%
Units Reported Sold	0	1	-100%	22	27	-19%	0	1	-100%
Sell / List Ratio	0%	25%		30%	26%		0%	25%	
Reported Sales Dollars	\$0	\$295,000	-100%	\$5,291,650	\$5,912,700	-11%	\$0	\$295,000	-100%
Average Sell Price / Unit		\$295,000		\$240,530	\$218,989	10%		\$295,000	
Median Sell Price				\$230,000					
Sell Price / List Price		95%		95%	91%			95%	
Days to Sell		93		72	109	-34%		93	
Active Listings	27	15							
Condo (Patio Home) - Z4 Brechin Hill									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$187,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$187,000				
Median Sell Price									
Sell Price / List Price					94%				
Days to Sell					22				
Active Listings	0	0							
Condo (Townhouse) - Z4 Brechin Hill									
Units Listed	1	0		4	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Brechin Hill									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Brechin Hill									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$365,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$365,000					
Median Sell Price				\$365,000					
Sell Price / List Price				96%					
Days to Sell				48					
Active Listings	0	0							
Triplex/Fourplex - Z4 Brechin Hill									
Units Listed	0	1	-100%	0	2	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
Manufactured/Mobile on Pad - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Brechin Hill									
Units Listed	1	0		6	2	200%	1	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio	0%			17%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$158,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$158,500					
Median Sell Price				\$158,500					
Sell Price / List Price				91%					
Days to Sell				86					
Active Listings	2	1							
Lots (Strata) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Brechin Hill									
Units Listed	0	0		3	6	-50%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	1							
ICI (Commercial) - Z4 Brechin Hill									
Units Listed	1	0		5	10	-50%	1	0	
Units Reported Sold	1	0		1	2	-50%	1	0	
Sell / List Ratio	100%			20%	20%		100%		
Reported Sales Dollars	\$205,000	\$0		\$205,000	\$445,000	-54%	\$205,000	\$0	
Average Sell Price / Unit	\$205,000			\$205,000	\$222,500	-8%	\$205,000		
Median Sell Price	\$205,000			\$205,000			\$205,000		
Sell Price / List Price	91%			91%	88%		91%		
Days to Sell	142			142	178	-20%	142		
Active Listings	5	3							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Brechin Hill									
Units Listed	0	0		5	3	67%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	1							
ICI (Multi-Family) - Z4 Brechin Hill									
Units Listed	1	1	0%	2	4	-50%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%	0%		0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	2							
ICI (Leases) - Z4 Brechin Hill									
Units Listed	3	5	-40%	7	13	-46%	3	5	-40%
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio	0%	0%		14%	15%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$252,560	\$153,480	65%	\$0	\$0	
Average Sell Price / Unit				\$252,560	\$76,740	229%			
Median Sell Price				\$252,560					
Sell Price / List Price				100%	100%				
Days to Sell				250	137	82%			
Active Listings	8	8							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Brechin Hill									
Units Listed	13	12	8%	139	179	-22%	13	12	8%
Units Reported Sold	1	2	-50%	45	48	-6%	1	2	-50%
Sell / List Ratio	8%	17%		32%	27%		8%	17%	
Reported Sales Dollars	\$205,000	\$529,000	-61%	\$11,770,010	\$11,166,680	5%	\$205,000	\$529,000	-61%
Average Sell Price / Unit	\$205,000	\$264,500	-22%	\$261,556	\$232,639	12%	\$205,000	\$264,500	-22%
Median Sell Price	\$205,000			\$244,000			\$205,000		
Sell Price / List Price	91%	91%		94%	93%		91%	91%	
Days to Sell	142	138	3%	72	85	-15%	142	138	3%
Active Listings	56	40							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Extension									
Units Listed	3	2	50%	22	30	-27%	3	2	50%
Units Reported Sold	1	2	-50%	10	9	11%	1	2	-50%
Sell / List Ratio	33%	100%		45%	30%		33%	100%	
Reported Sales Dollars	\$193,000	\$602,000	-68%	\$3,296,400	\$2,460,101	34%	\$193,000	\$602,000	-68%
Average Sell Price / Unit	\$193,000	\$301,000	-36%	\$329,640	\$273,345	21%	\$193,000	\$301,000	-36%
Median Sell Price	\$193,000			\$325,000			\$193,000		
Sell Price / List Price	97%	87%		93%	94%		97%	87%	
Days to Sell	57	88	-36%	74	40	87%	57	88	-36%
Active Listings	5	6							
Single Family (Acreage) - Z4 Extension									
Units Listed	1	2	-50%	13	13	0%	1	2	-50%
Units Reported Sold	0	0		4	3	33%	0	0	
Sell / List Ratio	0%	0%		31%	23%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$2,415,000	\$1,255,592	92%	\$0	\$0	
Average Sell Price / Unit				\$603,750	\$418,531	44%			
Median Sell Price				\$685,000					
Sell Price / List Price				91%	96%				
Days to Sell				93	21	343%			
Active Listings	4	5							
Single Family (Waterfront) - Z4 Extension									
Units Listed	0	0		0	3	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					33%				
Reported Sales Dollars	\$0	\$0		\$0	\$440,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$440,000				
Median Sell Price									
Sell Price / List Price					98%				
Days to Sell					70				
Active Listings	0	1							
Single Family (Strata) - Z4 Extension									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				50%	0%				
Reported Sales Dollars	\$0	\$0		\$390,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$390,000					
Median Sell Price				\$390,000					
Sell Price / List Price				98%					
Days to Sell				2					
Active Listings	1	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Triplex/Fourplex - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 Extension									
Units Listed	4	1	300%	38	42	-10%	4	1	300%
Units Reported Sold	0	1	-100%	11	18	-39%	0	1	-100%
Sell / List Ratio	0%	100%		29%	43%		0%	100%	
Reported Sales Dollars	\$0	\$78,000	-100%	\$522,400	\$1,014,500	-49%	\$0	\$78,000	-100%
Average Sell Price / Unit		\$78,000		\$47,491	\$56,361	-16%		\$78,000	
Median Sell Price				\$53,000					
Sell Price / List Price		95%		79%	83%			95%	
Days to Sell		149		87	96	-10%		149	
Active Listings	12	12							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Extension									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
Lots - Z4 Extension									
Units Listed	0	0		2	4	-50%	0	0	
Units Reported Sold	0	0		0	3	-100%	0	0	
Sell / List Ratio				0%	75%				
Reported Sales Dollars	\$0	\$0		\$0	\$212,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$70,667				
Median Sell Price									
Sell Price / List Price					84%				
Days to Sell					57				
Active Listings	1	1							
Lots (Strata) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Extension									
Units Listed	0	0		10	9	11%	0	0	
Units Reported Sold	1	0		1	0		1	0	
Sell / List Ratio				10%	0%				
Reported Sales Dollars	\$215,000	\$0		\$215,000	\$0		\$215,000	\$0	
Average Sell Price / Unit	\$215,000			\$215,000			\$215,000		
Median Sell Price	\$215,000			\$215,000			\$215,000		
Sell Price / List Price	98%			98%			98%		
Days to Sell	89			89			89		
Active Listings	5	8							
Acreage (Waterfront) - Z4 Extension									
Units Listed	0	0		13	14	-7%	0	0	
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio				15%	14%				
Reported Sales Dollars	\$0	\$0		\$494,000	\$661,000	-25%	\$0	\$0	
Average Sell Price / Unit				\$247,000	\$330,500	-25%			
Median Sell Price				\$350,000					
Sell Price / List Price				89%	95%				
Days to Sell				114	51	125%			
Active Listings	8	3							
ICI (Business) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Extension									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Extension									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				50%	50%				
Reported Sales Dollars	\$0	\$0		\$608,000	\$698,000	-13%	\$0	\$0	
Average Sell Price / Unit				\$608,000	\$698,000	-13%			
Median Sell Price				\$608,000					
Sell Price / List Price				102%	97%				
Days to Sell				159	80	99%			
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Extension									
Units Listed	0	0		7	5	40%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	4							
ICI (Multi-Family) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Leases) - Z4 Extension									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Extension									
Units Listed	8	5	60%	112	125	-10%	8	5	60%
Units Reported Sold	2	3	-33%	30	37	-19%	2	3	-33%
Sell / List Ratio	25%	60%		27%	30%		25%	60%	
Reported Sales Dollars	\$408,000	\$680,000	-40%	\$7,940,800	\$6,741,193	18%	\$408,000	\$680,000	-40%
Average Sell Price / Unit	\$204,000	\$226,667	-10%	\$264,693	\$182,194	45%	\$204,000	\$226,667	-10%
Median Sell Price	\$215,000			\$255,900			\$215,000		
Sell Price / List Price	97%	90%		88%	88%		97%	90%	
Days to Sell	73	109	-33%	85	69	22%	73	109	-33%
Active Listings	40	41							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Zone Totals									
Units Listed	161	129	25%	2029	2183	-7%	161	129	25%
Units Reported Sold	50	54	-7%	1126	1008	12%	50	54	-7%
Sell / List Ratio	31%	42%		55%	46%		31%	42%	
Reported Sales Dollars	\$16,698,375	\$17,021,598	-2%	\$397,785,749	\$353,653,206	12%	\$16,698,375	\$17,021,598	-2%
Average Sell Price / Unit	\$333,968	\$315,215	6%	\$353,273	\$350,846	1%	\$333,968	\$315,215	6%
Median Sell Price	\$318,000			\$339,000			\$318,000		
Sell Price / List Price	96%	94%		96%	95%		96%	94%	
Days to Sell	70	65	7%	56	54	4%	70	65	7%
Active Listings	404	418							
Single Family (Acreage) - Zone Totals									
Units Listed	11	5	120%	126	151	-17%	11	5	120%
Units Reported Sold	2	0		37	49	-24%	2	0	
Sell / List Ratio	18%	0%		29%	32%		18%	0%	
Reported Sales Dollars	\$1,994,500	\$0		\$21,562,300	\$28,352,342	-24%	\$1,994,500	\$0	
Average Sell Price / Unit	\$997,250			\$582,765	\$578,619	1%	\$997,250		
Median Sell Price	\$1,500,000			\$522,500			\$1,500,000		
Sell Price / List Price	88%			93%	94%		88%		
Days to Sell	123			71	63	13%	123		
Active Listings	46	35							
Single Family (Waterfront) - Zone Totals									
Units Listed	9	6	50%	97	128	-24%	9	6	50%
Units Reported Sold	1	2	-50%	37	39	-5%	1	2	-50%
Sell / List Ratio	11%	33%		38%	30%		11%	33%	
Reported Sales Dollars	\$345,000	\$1,780,000	-81%	\$22,988,964	\$25,633,299	-10%	\$345,000	\$1,780,000	-81%
Average Sell Price / Unit	\$345,000	\$890,000	-61%	\$621,323	\$657,264	-5%	\$345,000	\$890,000	-61%
Median Sell Price	\$345,000			\$580,000			\$345,000		
Sell Price / List Price	97%	88%		94%	94%		97%	88%	
Days to Sell	159	102	55%	68	60	14%	159	102	55%
Active Listings	28	32							
Single Family (Strata) - Zone Totals									
Units Listed	7	10	-30%	92	117	-21%	7	10	-30%
Units Reported Sold	1	3	-67%	45	48	-6%	1	3	-67%
Sell / List Ratio	14%	30%		49%	41%		14%	30%	
Reported Sales Dollars	\$303,000	\$854,000	-65%	\$14,504,737	\$15,870,858	-9%	\$303,000	\$854,000	-65%
Average Sell Price / Unit	\$303,000	\$284,667	6%	\$322,327	\$330,643	-3%	\$303,000	\$284,667	6%
Median Sell Price	\$303,000			\$316,000			\$303,000		
Sell Price / List Price	98%	97%		96%	96%		98%	97%	
Days to Sell	17	152	-89%	70	84	-16%	17	152	-89%
Active Listings	23	28							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Zone Totals									
Units Listed	0	0		2	5	-60%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	20%				
Reported Sales Dollars	\$0	\$0		\$0	\$281,500	-100%	\$0	\$0	
Average Sell Price / Unit					\$281,500				
Median Sell Price									
Sell Price / List Price					99%				
Days to Sell					1				
Active Listings	1	1							
Condo (Apartment) - Zone Totals									
Units Listed	28	38	-26%	449	619	-27%	28	38	-26%
Units Reported Sold	10	4	150%	180	184	-2%	10	4	150%
Sell / List Ratio	36%	11%		40%	30%		36%	11%	
Reported Sales Dollars	\$1,815,045	\$624,000	191%	\$39,180,651	\$37,792,368	4%	\$1,815,045	\$624,000	191%
Average Sell Price / Unit	\$181,504	\$156,000	16%	\$217,670	\$205,393	6%	\$181,504	\$156,000	16%
Median Sell Price	\$195,000			\$202,000			\$195,000		
Sell Price / List Price	95%	90%		94%	93%		95%	90%	
Days to Sell	104	84	24%	83	83	-0%	104	84	24%
Active Listings	148	180							
Condo (Patio Home) - Zone Totals									
Units Listed	6	9	-33%	80	113	-29%	6	9	-33%
Units Reported Sold	1	4	-75%	61	56	9%	1	4	-75%
Sell / List Ratio	17%	44%		76%	50%		17%	44%	
Reported Sales Dollars	\$391,140	\$967,900	-60%	\$17,138,890	\$14,581,717	18%	\$391,140	\$967,900	-60%
Average Sell Price / Unit	\$391,140	\$241,975	62%	\$280,965	\$260,388	8%	\$391,140	\$241,975	62%
Median Sell Price	\$391,140			\$282,000			\$391,140		
Sell Price / List Price	104%	95%		97%	96%		104%	95%	
Days to Sell	88	138	-36%	70	64	10%	88	138	-36%
Active Listings	19	33							
Condo (Townhouse) - Zone Totals									
Units Listed	27	41	-34%	371	417	-11%	27	41	-34%
Units Reported Sold	13	9	44%	176	142	24%	13	9	44%
Sell / List Ratio	48%	22%		47%	34%		48%	22%	
Reported Sales Dollars	\$3,682,450	\$1,910,300	93%	\$44,713,996	\$34,826,525	28%	\$3,682,450	\$1,910,300	93%
Average Sell Price / Unit	\$283,265	\$212,256	33%	\$254,057	\$245,257	4%	\$283,265	\$212,256	33%
Median Sell Price	\$260,000			\$232,000			\$260,000		
Sell Price / List Price	97%	96%		101%	96%		97%	96%	
Days to Sell	86	49	75%	65	62	5%	86	49	75%
Active Listings	93	111							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Zone Totals									
Units Listed	4	6	-33%	62	83	-25%	4	6	-33%
Units Reported Sold	1	1	0%	35	32	9%	1	1	0%
Sell / List Ratio	25%	17%		56%	39%		25%	17%	
Reported Sales Dollars	\$260,000	\$230,000	13%	\$9,355,953	\$8,512,517	10%	\$260,000	\$230,000	13%
Average Sell Price / Unit	\$260,000	\$230,000	13%	\$267,313	\$266,016	0%	\$260,000	\$230,000	13%
Median Sell Price	\$260,000			\$257,000			\$260,000		
Sell Price / List Price	93%	92%		96%	96%		93%	92%	
Days to Sell	63	85	-26%	88	78	13%	63	85	-26%
Active Listings	12	17							
Full Duplex - Zone Totals									
Units Listed	2	4	-50%	39	42	-7%	2	4	-50%
Units Reported Sold	1	1	0%	11	11	0%	1	1	0%
Sell / List Ratio	50%	25%		28%	26%		50%	25%	
Reported Sales Dollars	\$385,000	\$384,000	0%	\$4,175,600	\$4,058,500	3%	\$385,000	\$384,000	0%
Average Sell Price / Unit	\$385,000	\$384,000	0%	\$379,600	\$368,955	3%	\$385,000	\$384,000	0%
Median Sell Price	\$385,000			\$375,000			\$385,000		
Sell Price / List Price	101%	91%		96%	94%		101%	91%	
Days to Sell	10	64	-84%	29	45	-36%	10	64	-84%
Active Listings	12	13							
Triplex/Fourplex - Zone Totals									
Units Listed	0	1	-100%	2	12	-83%	0	1	-100%
Units Reported Sold	0	0		0	3	-100%	0	0	
Sell / List Ratio		0%		0%	25%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$1,386,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$462,000				
Median Sell Price									
Sell Price / List Price					95%				
Days to Sell					36				
Active Listings	1	4							
Manufactured/Mobile on Pad - Zone Totals									
Units Listed	18	33	-45%	290	334	-13%	18	33	-45%
Units Reported Sold	6	5	20%	138	118	17%	6	5	20%
Sell / List Ratio	33%	15%		48%	35%		33%	15%	
Reported Sales Dollars	\$482,000	\$508,500	-5%	\$12,203,400	\$12,131,813	1%	\$482,000	\$508,500	-5%
Average Sell Price / Unit	\$80,333	\$101,700	-21%	\$88,430	\$102,812	-14%	\$80,333	\$101,700	-21%
Median Sell Price	\$90,000			\$70,000			\$90,000		
Sell Price / List Price	88%	94%		85%	87%		88%	94%	
Days to Sell	54	69	-22%	82	83	-1%	54	69	-22%
Active Listings	73	99							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Zone Totals									
Units Listed	0	0		3	3	0%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	33%				
Reported Sales Dollars	\$0	\$0		\$0	\$320,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$320,000				
Median Sell Price									
Sell Price / List Price					91%				
Days to Sell					69				
Active Listings	2	1							
Lots - Zone Totals									
Units Listed	64	36	78%	337	256	32%	64	36	78%
Units Reported Sold	4	4	0%	64	62	3%	4	4	0%
Sell / List Ratio	6%	11%		19%	24%		6%	11%	
Reported Sales Dollars	\$652,900	\$545,000	20%	\$10,013,198	\$9,431,138	6%	\$652,900	\$545,000	20%
Average Sell Price / Unit	\$163,225	\$136,250	20%	\$156,456	\$152,115	3%	\$163,225	\$136,250	20%
Median Sell Price	\$171,500			\$162,000			\$171,500		
Sell Price / List Price	98%	95%		95%	92%		98%	95%	
Days to Sell	185	79	134%	111	104	6%	185	79	134%
Active Listings	199	147							
Lots (Strata) - Zone Totals									
Units Listed	2	2	0%	108	113	-4%	2	2	0%
Units Reported Sold	1	0		11	2	450%	1	0	
Sell / List Ratio	50%	0%		10%	2%		50%	0%	
Reported Sales Dollars	\$365,000	\$0		\$1,401,000	\$189,500	639%	\$365,000	\$0	
Average Sell Price / Unit	\$365,000			\$127,364	\$94,750	34%	\$365,000		
Median Sell Price	\$365,000			\$50,000			\$365,000		
Sell Price / List Price	97%			72%	87%		97%		
Days to Sell	2			171	142	20%	2		
Active Listings	96	6							
Lots (Waterfront) - Zone Totals									
Units Listed	3	0		5	3	67%	3	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%			0%	33%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$275,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$275,000				
Median Sell Price									
Sell Price / List Price					85%				
Days to Sell					178				
Active Listings	3	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Zone Totals									
Units Listed	14	9	56%	90	102	-12%	14	9	56%
Units Reported Sold	1	0		14	10	40%	1	0	
Sell / List Ratio	7%	0%		16%	10%		7%	0%	
Reported Sales Dollars	\$215,000	\$0		\$3,283,000	\$6,060,340	-46%	\$215,000	\$0	
Average Sell Price / Unit	\$215,000			\$234,500	\$606,034	-61%	\$215,000		
Median Sell Price	\$215,000			\$225,500			\$215,000		
Sell Price / List Price	98%			89%	84%		98%		
Days to Sell	89			92	120	-24%	89		
Active Listings	49	43							
Acreage (Waterfront) - Zone Totals									
Units Listed	1	1	0%	22	24	-8%	1	1	0%
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio	0%	0%		9%	8%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$494,000	\$661,000	-25%	\$0	\$0	
Average Sell Price / Unit				\$247,000	\$330,500	-25%			
Median Sell Price				\$350,000					
Sell Price / List Price				89%	95%				
Days to Sell				114	51	125%			
Active Listings	12	8							
ICI (Business) - Zone Totals									
Units Listed	2	8	-75%	39	53	-26%	2	8	-75%
Units Reported Sold	0	0		6	9	-33%	0	0	
Sell / List Ratio	0%	0%		15%	17%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$2,044,000	\$918,400	123%	\$0	\$0	
Average Sell Price / Unit				\$340,667	\$102,044	234%			
Median Sell Price				\$365,000					
Sell Price / List Price				100%	76%				
Days to Sell				63	91	-30%			
Active Listings	17	16							
ICI (Commercial) - Zone Totals									
Units Listed	12	12	0%	94	123	-24%	12	12	0%
Units Reported Sold	3	0		29	21	38%	3	0	
Sell / List Ratio	25%	0%		31%	17%		25%	0%	
Reported Sales Dollars	\$1,716,000	\$0		\$10,126,904	\$15,469,931	-35%	\$1,716,000	\$0	
Average Sell Price / Unit	\$572,000			\$349,204	\$736,663	-53%	\$572,000		
Median Sell Price	\$511,000			\$315,650			\$511,000		
Sell Price / List Price	93%			27191%	58085%		93%		
Days to Sell	82			83	198	-58%	82		
Active Listings	48	55							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Zone Totals									
Units Listed	2	3	-33%	34	33	3%	2	3	-33%
Units Reported Sold	2	1	100%	10	19	-47%	2	1	100%
Sell / List Ratio	100%	33%		29%	58%		100%	33%	
Reported Sales Dollars	\$1,295,000	\$496,000	161%	\$8,461,500	\$7,208,900	17%	\$1,295,000	\$496,000	161%
Average Sell Price / Unit	\$647,500	\$496,000	31%	\$846,150	\$379,416	123%	\$647,500	\$496,000	31%
Median Sell Price	\$1,100,000			\$525,000			\$1,100,000		
Sell Price / List Price	87%	90%		90%	93%		87%	90%	
Days to Sell	150	24	523%	156	250	-38%	150	24	523%
Active Listings	21	22							
ICI (Miscellaneous) - Zone Totals									
Units Listed	8	11	-27%	69	73	-5%	8	11	-27%
Units Reported Sold	0	1	-100%	4	5	-20%	0	1	-100%
Sell / List Ratio	0%	9%		6%	7%		0%	9%	
Reported Sales Dollars	\$0	\$395,000	-100%	\$3,534,800	\$2,599,000	36%	\$0	\$395,000	-100%
Average Sell Price / Unit		\$395,000		\$883,700	\$519,800	70%		\$395,000	
Median Sell Price				\$1,175,000					
Sell Price / List Price		92%		92%	82%			92%	
Days to Sell		140		160	177	-10%		140	
Active Listings	26	33							
ICI (Multi-Family) - Zone Totals									
Units Listed	6	4	50%	44	52	-15%	6	4	50%
Units Reported Sold	0	0		2	3	-33%	0	0	
Sell / List Ratio	0%	0%		5%	6%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$4,665,000	\$6,487,000	-28%	\$0	\$0	
Average Sell Price / Unit				\$2,332,500	\$2,162,333	8%			
Median Sell Price				\$4,370,000					
Sell Price / List Price				87%	93%				
Days to Sell				58	137	-58%			
Active Listings	20	23							
ICI (Leases) - Zone Totals									
Units Listed	39	31	26%	208	236	-12%	39	31	26%
Units Reported Sold	5	1	400%	34	39	-13%	5	1	400%
Sell / List Ratio	13%	3%		16%	17%		13%	3%	
Reported Sales Dollars	\$1,369,055	\$300,200	356%	\$5,729,845	\$3,690,132	55%	\$1,369,055	\$300,200	356%
Average Sell Price / Unit	\$273,811	\$300,200	-9%	\$168,525	\$94,619	78%	\$273,811	\$300,200	-9%
Median Sell Price	\$63,420			\$63,420			\$63,420		
Sell Price / List Price	100%	100%		100%	100%		100%	100%	
Days to Sell	244	181	35%	192	202	-5%	244	181	35%
Active Listings	144	145							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2014

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Zone Totals									
Units Listed	426	399	7%	4692	5275	-11%	426	399	7%
Units Reported Sold	102	90	13%	2022	1865	8%	102	90	13%
Sell / List Ratio	24%	23%		43%	35%		24%	23%	
Reported Sales Dollars	\$31,969,465	\$26,016,498	23%	\$633,363,487	\$590,390,986	7%	\$31,969,465	\$26,016,498	23%
Average Sell Price / Unit	\$313,426	\$289,072	8%	\$313,236	\$316,564	-1%	\$313,426	\$289,072	8%
Median Sell Price	\$264,900			\$295,000			\$264,900		
Sell Price / List Price	95%	94%		484%	747%		95%	94%	
Days to Sell	90	74	21%	69	70	-2%	90	74	21%
Active Listings	1497	1472							